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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 8-K**

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**CURRENT REPORT  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): August 4, 2014**

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**Navient Corporation**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-36228**  
(Commission  
File Number)

**46-4054283**  
(I.R.S. Employer  
Identification No.)

**300 Continental Drive, Newark, Delaware**  
(Address of principal executive offices)

**19713**  
(Zip Code)

**Registrant's telephone number, including area code: (302) 283-8000**

(Former name or former address, if changed since last report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**ITEM 7.01 REGULATION FD DISCLOSURE.**

Navient Corporation (the “Company”) frequently provides relevant information to its investors via posting to its corporate website. On August 4, 2014, a presentation entitled “2014 2nd Quarter Investor Deck” was made available on the Company’s website at <https://www.navient.com/about/investors/webcasts/>. In addition, the presentation is being furnished herewith as Exhibit 99.1.

**ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.**

(d) Exhibits

<u>Exhibit Number</u>	<u>Description</u>
99.1*	2014 2nd Quarter Investor Deck.

\* Furnished herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**NAVIENT CORPORATION**

Date: August 4, 2014

By: /s/ Somsak Chivavibul  
Somsak Chivavibul  
Chief Financial Officer

**EXHIBIT INDEX**

<u>Exhibit Number</u>	<u>Description</u>
99.1*	2014 2nd Quarter Investor Deck.

\* Furnished herewith.

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# 2014 2<sup>nd</sup> Quarter Investor Deck

August 4, 2014

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NAVIENT<sup>SM</sup>

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# Forward-Looking Statements; Non-GAAP Financial Measures

The following information is current as of August 4, 2014 (unless otherwise noted) and should be read in connection with the Registration Statement on Form 10, as amended (the "Form 10"), filed by Navient Corporation ("Navient") with the Securities and Exchange Commission (the "SEC") on April 10, 2014 and subsequent reports filed by Navient with the SEC. Definitions for capitalized terms in this presentation not defined herein can be found in the Form 10. This presentation contains forward-looking statements and information based on management's current expectations as of the date of this presentation. Statements that are not historical fact, including statements about the beliefs and expectations of Navient and statements that assume or are dependent upon future events, are forward-looking statements. Forward-looking statements are subject to risks, uncertainties, assumptions and other factors that may cause actual results to be materially different from those reflected in such forward-looking statements. These factors include, among others: the risks and uncertainties set forth in Item 1A "Risk Factors" and elsewhere in the Form 10, and the subsequent filings of Navient with the SEC; increases in financing costs; limits on liquidity; increases in costs associated with compliance with laws and regulations; changes in accounting standards and the impact of related changes in significant accounting estimates; any adverse outcomes in any significant litigation to which Navient is a party; credit risk associated with exposure to third parties, including counterparties to derivative transactions; and changes in the terms of student loans and the educational credit marketplace (including changes resulting from new laws and the implementation of existing laws). Navient could also be affected by, among other things: changes in its funding costs and reductions to its credit ratings or the credit ratings of the United States of America; failures of its operating systems or infrastructure, including those of third-party vendors; damage to its reputation; failures to successfully implement cost-cutting and adverse effects of such initiatives on its business; risks associated with the recently completed separation of Navient from SLM Corporation, including failure to achieve the expected benefits of the separation; changes in law and regulations with respect to the student lending business and financial institutions generally; increased competition from other loan servicers; the creditworthiness of its customers; changes in the general interest rate environment, including the rate relationships among relevant money-market instruments and those of its earning assets vs. its funding arrangements; changes in general economic conditions; the company's ability to successfully effectuate any acquisitions and other strategic initiatives; and changes in the demand for debt management services.

The preparation of Navient's consolidated financial statements also requires management to make certain estimates and assumptions, including estimates and assumptions about future events. These estimates or assumptions may prove to be incorrect. All forward-looking statements contained in this release are qualified by these cautionary statements and are made only as of the date of this release. Navient does not undertake any obligation to update or revise these forward-looking statements to conform the statement to actual results or changes in expectations.

Navient reports financial results on a GAAP basis and also provides certain core earnings performance measures. When compared to GAAP results, core earnings exclude the impact of: (1) the financial results of the consumer banking business for historical periods prior to the April 30, 2014 spin-off as well as related restructuring and reorganization expenses incurred in connection with the spin-off; (2) unrealized, mark-to-market gains/losses on derivatives; and (3) goodwill and acquired intangible asset amortization and impairment. Navient provides core earnings measures because this is what management uses when making management decisions regarding Navient's performance and the allocation of corporate resources. Navient core earnings are not defined terms within GAAP and may not be comparable to similarly titled measures reported by other companies. For additional information, see "Core Earnings — Definition and Limitations" in Navient's second quarter earnings release for a further discussion and a complete reconciliation between GAAP net income and core earnings.

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# Navient Corporation Overview

# NAVIENT<sup>SM</sup>

## About Us

We are the leading education loan management, servicing and asset recovery company

### Key Businesses

- FFELP Loan Portfolio
- Private Education Loan Portfolio
- Largest Education Loan Servicer (FFELP, ED, private)
- Asset Recovery Services
- Guarantor Servicing
- Student Assistance and Outreach Solutions

### Financial Statistics

As of 06/30/14 (\$ billions)

Assets	\$143.0
FFELP Loans	\$99.7
Private Loans	\$30.3
Secured Debt	\$115.6
Senior Unsecured Debt	\$17.5
Total Equity	\$4.0

### Regulatory Status

Department of Education and CFPB supervision



# Operating Results

## “Core Earning” Basis

(In millions, except per share amounts)	Q2 14	Q1 14	Q2 13
Net income	\$241	\$142	\$447
EPS	\$0.56	\$0.33	\$1.00
Adjusted EPS <sup>1,2</sup>	\$0.56	\$0.49	\$0.52
Operating expenses (excluding remediation reserve <sup>2</sup> )	\$195	\$207	\$185
Provision	\$155	\$146	\$202
Average total student loans	\$131,875	\$133,854	\$145,510
Gains from sales of residual interests	-	-	\$257
Gains from sales of subsidiaries	-	-	\$38
Debt repurchase gains	-	-	\$19

<sup>1</sup> Excludes \$0 million, \$111 million, and \$0 million, respectively, related to additional reserves recorded for regulatory matters.

<sup>2</sup> Excludes Q2 13 impact of items to improve shareholder value of \$257 million of gains from sales of residual interests in FFELP securitization trusts, \$38 million after-tax gains from sales of subsidiaries, and \$19 million of gains from debt repurchases

# FFELP Loans Segment

## “Core Earnings” Basis

(In millions)	Q2 14	Q1 14	Q2 13
Net income	\$72	\$64	\$238
Average FFELP Loans	\$100,467	\$102,329	\$112,891
FFELP Loan spread	0.98%	0.95%	0.97%
Charge-off rate	0.08%	0.12%	0.10%
Greater than 90-day delinquency rate	7.0%	7.3%	8.1%

- \$257 million pre-tax gain from residual interest sales in Q2 13

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# FFELP Loans Segment Portfolio Characteristics

- Largest holder of FFELP Loans, \$100 billion portfolio
- 97-98% of portfolio is government guaranteed
- 86% of portfolio funded to term with securitizations
- Fully integrated servicing and asset recovery support operations

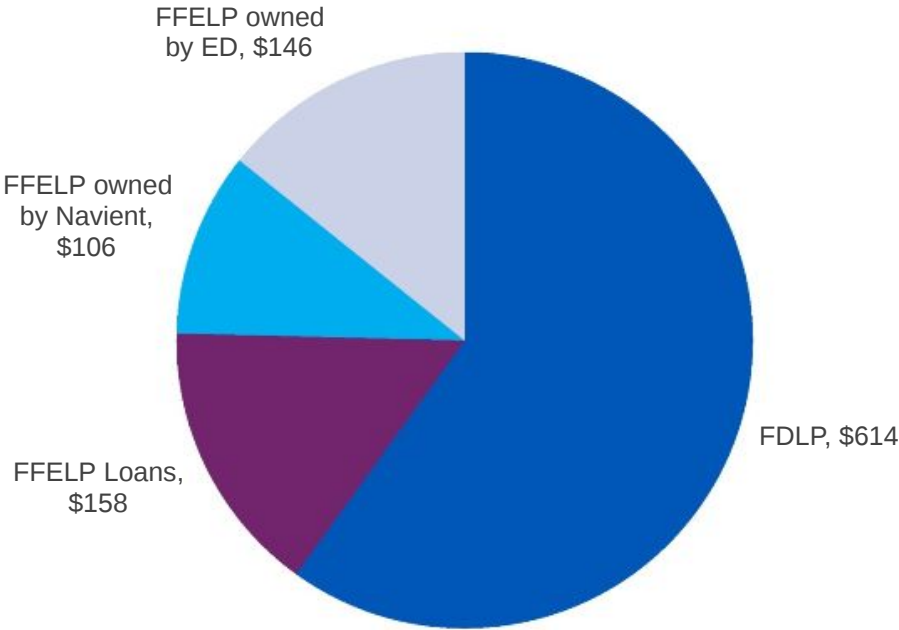
# FFELP Loans Segment

## Credit Quality “Core Earnings” Basis

	FFELP Education Loan Portfolio			
	June 30, 2014		June 30, 2013	
	Balance	%	Balance	%
Loans in-school/grace/deferment	\$11,794		\$15,120	
Loans in forbearance	14,929		15,018	
Loans in repayment and percentage of each status				
Loans current	61,438	85.2%	64,261	84.3%
Loans delinquent 31-60 days	3,531	4.9%	3,682	4.8%
Loans delinquent 61-90 days	2,112	2.9%	2,109	2.8%
Loans delinquent greater than 90 days	5,033	7.0%	6,186	8.1%
Total FFELP Loans in repayment	<u>72,114</u>	100%	<u>76,238</u>	100%
Total FFELP Loans, gross	<u>\$98,837</u>		<u>\$106,376</u>	
Percentage of FFELP Loans in repayment		<u>73.0%</u>		<u>71.7%</u>
Delinquencies as a percentage of FFELP Loans in repayment		<u>14.8%</u>		<u>15.7%</u>
Loans in forbearance as a percentage of loans in repayment and forbearance		<u>17.2%</u>		<u>16.5%</u>

# Federal Student Loan Market

**Outstanding Government Student Loan Market Distribution  
FFYE 9/30/2013 (\$ in billions)**



Source: Department of Education, U.S. Department of Education FY 2013 Agency Financial Report, Navient

# Top Holders of FFELP Loans Excluding Navient

## Top Ten Not-For-Profit Holders of FFELP Loans

Lender	\$'s in Billions
Brazos	\$8.7
PHEAA	\$7.3
Access Group	\$4.1
Northstar	\$3.4
MOHELA	\$2.9
EdSouth	\$2.4
College Foundation	\$2.4
SC Student Loan	\$2.4
Edsouth Services	\$1.8
KHESLC	\$1.3
Total Not-For-Profit	\$34

## Top Ten For-Profit Holders of FFELP Loans

Lender	\$'s in Billions
Nelnet	\$25.2
Wells Fargo	\$12.9
Chase	\$7.5
PNC	\$6.1
CLC	\$5.7
Goal Financial	\$5.6
SunTrust	\$5.5
Student Loan Express	\$3.6
Bank of America	\$3.6
U.S. Bank	\$3.0
Total For-Profit	\$75

\*Source: Sallie Mae 9/30/2013 estimates based on US ED Top 100 Holder 2013 and 2012 report

# Private Education Loans Segment

## “Core Earnings” Basis

(In millions, except FICO score)	Q2 14	Q1 14	Q2 13
Net income	\$86	\$74	\$61
Average Private Education Loans	\$31,408	\$31,525	\$32,619
Private Education Loan spread	4.10%	4.01%	4.10%
Provision for loan losses	\$145	\$136	\$189
Charge-offs	\$166	\$218	\$212
Charge-off rate	2.5%	3.3%	3.0%
Total delinquency rate	7.1%	7.8%	8.4%
Greater than 90-day delinquency rate	3.2%	3.9%	4.0%
Forbearance rate	4.2%	4.3%	3.9%

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# Private Education Loans Segment Portfolio Characteristics

- \$30 billion portfolio
- 23% of Navient's total student loan portfolio
- Approximately 64% of portfolio has a cosigner, typically a parent
- Average FICO at origination of 718
- Higher education loans typically non-dischargeable in bankruptcy
- Integrated underwriting, servicing and collections



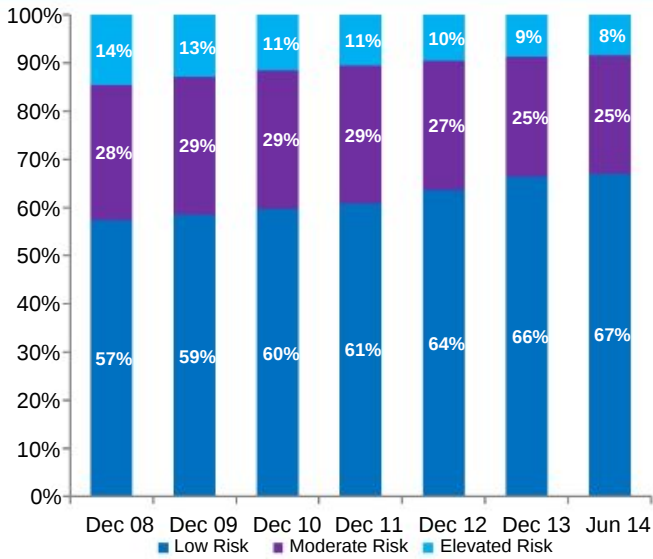
# Private Education Loans Segment

## Credit Quality “Core Earnings” Basis

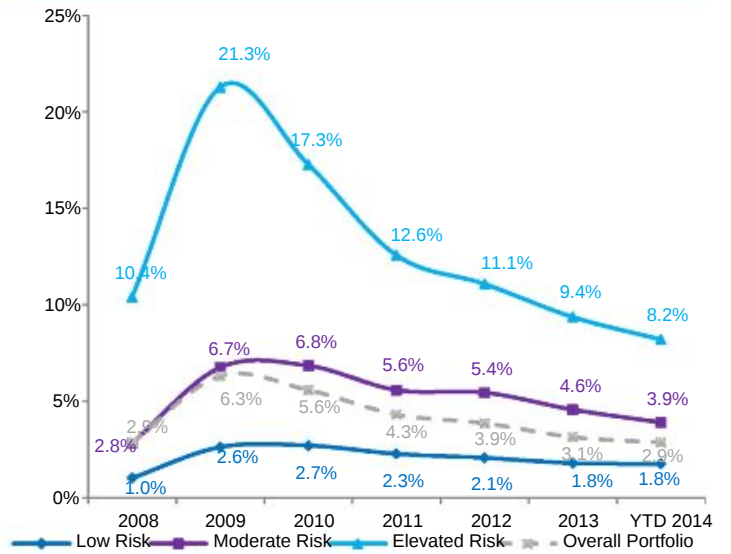
	Private Education Loan Portfolio			
	June 30, 2014		June 30, 2013	
	Balance	%	Balance	%
Loans in-school/grace/deferment	\$3,375		\$3,599	
Loans in forbearance	1,201		1,156	
Loans in repayment and percentage of each status				
Loans current	25,202	92.9%	26,141	91.6%
Loans delinquent 31-60 days	670	2.5%	774	2.7%
Loans delinquent 61-90 days	391	1.4%	486	1.7%
Loans delinquent greater than 90 days	873	3.2%	1,144	4.0%
Total Private Education Loans in repayment	<u>27,136</u>	100%	<u>28,545</u>	100%
Total Private Education Loans, gross	<u>\$31,712</u>		<u>\$33,300</u>	
Percentage of Private Education Loans in repayment		<u>85.6%</u>		<u>85.7%</u>
Delinquencies as a percentage of Private Education Loans in repayment		<u>7.1%</u>		<u>8.4%</u>
Loans in forbearance as a percentage of loans in repayment and forbearance		<u>4.2%</u>		<u>3.9%</u>

# Private Education Loans Segment High Quality Portfolio

Private Credit: % of Portfolio Outstanding by Segment



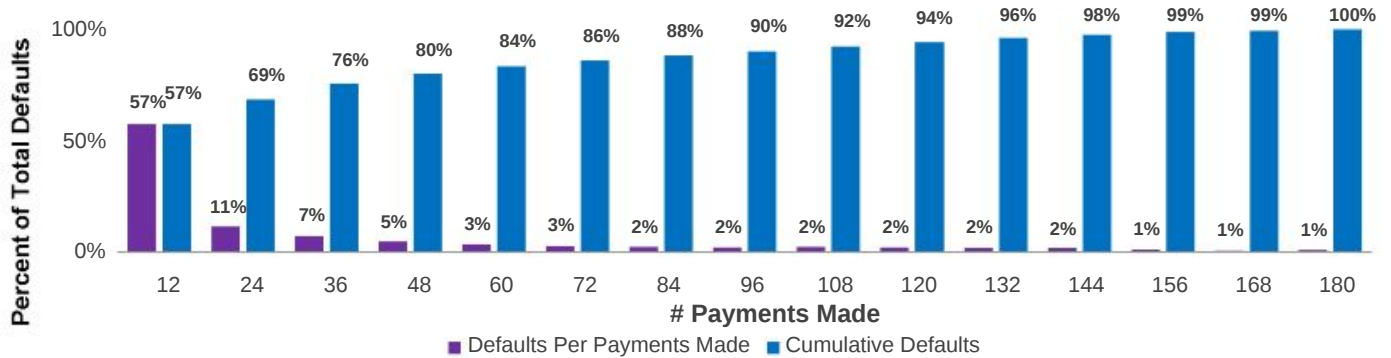
Private Credit Charge-Off Rate by Segment



Low Risk = Smart Option, Legacy Traditional Cosigned, and Law/MBA/MED/CT/Other  
 Moderate Risk = Legacy Traditional Non-Cosigned  
 Elevated Risk = Non-Traditional

# Private Education Loans Segment Default Performance

Historical Defaults by Payments Made



- Seasoned portfolio with 91% of loans having made more than 12 payments
- The probability of default substantially diminishes as the number of payments and years of seasoning increases

# Loan Seasoning – “Core Earnings” Basis

June 30, 2014  
Traditional Portfolio

Loan Status	Monthly Scheduled Payments Due											
	0-12 payments		13-24 payments		25-36 payments		37-48 payments		More than 48 payments		Total	
Not Yet in Repayment											<b>3,036</b>	
Loans in Forbearance	461	17.5%	178	4.8%	153	3.6%	114	2.6%	153	1.4%	<b>1,059</b>	4.1%
Loans in Repayment	1,853	70.3%	3,187	86.2%	3,768	89.3%	3,971	91.9%	10,588	95.1%	<b>23,367</b>	89.8%
Loans in Repayment Delinq 31-60 days	114	4.3%	108	2.9%	103	2.5%	87	2.0%	149	1.3%	<b>561</b>	2.2%
Loans in Repayment Delinq 61-90 days	64	2.4%	66	1.8%	63	1.5%	47	1.1%	82	0.8%	<b>322</b>	1.2%
Loans in Repayment Delinq 90 + days	145	5.5%	160	4.3%	132	3.1%	103	2.4%	157	1.4%	<b>697</b>	2.7%
<b>Total Loans in Repayment or Forbearance</b>	<b>\$ 2,637</b>	<b>100%</b>	<b>\$ 3,699</b>	<b>100%</b>	<b>\$ 4,219</b>	<b>100%</b>	<b>\$ 4,322</b>	<b>100%</b>	<b>\$ 11,129</b>	<b>100%</b>	<b>\$ 26,007</b>	<b>100%</b>
Charge-offs as a % of loans in repayment	5.0%		3.8%		2.2%		1.8%		1.0%		2.1%	

Non-Traditional Portfolio

Loan Status	Monthly Scheduled Payments Due											
	0-12 payments		13-24 payments		25-36 payments		37-48 payments		More than 48 payments		Total	
Not Yet in Repayment											<b>339</b>	
Loans in Forbearance	76	20.2%	22	5.7%	16	4.5%	11	3.4%	17	1.9%	<b>142</b>	6.1%
Loans in Repayment	216	57.7%	276	72.1%	280	78.3%	262	82.3%	801	89.2%	<b>1,835</b>	78.7%
Loans in Repayment Delinq 31-60 days	27	7.2%	23	5.9%	19	5.4%	13	4.2%	27	3.0%	<b>109</b>	4.7%
Loans in Repayment Delinq 61-90 days	16	4.3%	15	4.0%	12	3.3%	9	2.8%	17	1.9%	<b>69</b>	3.0%
Loans in Repayment Delinq 90 + days	40	10.6%	47	12.3%	30	8.5%	23	7.3%	36	4.0%	<b>176</b>	7.5%
<b>Total Loans in Repayment or Forbearance</b>	<b>\$ 375</b>	<b>100%</b>	<b>\$ 383</b>	<b>100%</b>	<b>\$ 357</b>	<b>100%</b>	<b>\$ 318</b>	<b>100%</b>	<b>\$ 898</b>	<b>100%</b>	<b>\$ 2,331</b>	<b>100%</b>
Charge-offs as a % of loans in repayment	12.8%		12.0%		6.7%		4.7%		3.3%		6.8%	

Total

Loan Status	Monthly Scheduled Payments Due											
	0-12 payments		13-24 payments		25-36 payments		37-48 payments		More than 48 payments		Total	
Not Yet in Repayment											<b>3,375</b>	
Loans in Forbearance	537	17.8%	200	4.9%	169	3.7%	125	2.7%	170	1.4%	<b>1,201</b>	4.2%
Loans in Repayment	2,069	68.7%	3,463	84.8%	4,048	88.5%	4,233	91.2%	11,389	94.7%	<b>25,202</b>	88.9%
Loans in Repayment Delinq 31-60 days	141	4.7%	131	3.2%	122	2.7%	100	2.2%	176	1.5%	<b>670</b>	2.4%
Loans in Repayment Delinq 61-90 days	80	2.6%	81	2.0%	75	1.6%	56	1.2%	99	0.8%	<b>391</b>	1.4%
Loans in Repayment Delinq 90 + days	185	6.2%	207	5.1%	162	3.5%	126	2.7%	193	1.6%	<b>873</b>	3.1%
<b>Total Loans in Repayment or Forbearance</b>	<b>\$ 3,012</b>	<b>100%</b>	<b>\$ 4,082</b>	<b>100%</b>	<b>\$ 4,576</b>	<b>100%</b>	<b>\$ 4,640</b>	<b>100%</b>	<b>\$ 12,027</b>	<b>100%</b>	<b>\$ 28,337</b>	<b>100%</b>
Charge-offs as a % of loans in repayment	6.0%		4.6%		2.6%		2.0%		1.2%		2.5%	

# Loan Seasoning – “Core Earnings” Basis

June 30, 2013  
Traditional Portfolio

## Monthly Scheduled Payments Due

Loan Status	0-12 payments		13-24 payments		25-36 payments		37-48 payments		More than 48 payments		Total
Not Yet in Repayment											<b>3,203</b>
Loans in Forbearance	496	10.2%	169	3.8%	148	3.0%	86	1.9%	113	1.3%	<b>1,012</b> 3.7%
Loans in RepaymentCurrent	3,683	76.1%	3,860	87.4%	4,410	90.1%	4,134	93.0%	8,110	95.2%	<b>24,197</b> 89.2%
Loans in RepaymentDelinq 31-60 days	193	4.0%	122	2.7%	113	2.3%	84	1.9%	121	1.4%	<b>633</b> 2.3%
Loans in RepaymentDelinq 61-90 days	133	2.8%	74	1.7%	71	1.4%	45	1.0%	64	0.8%	<b>387</b> 1.5%
Loans in RepaymentDelinq 90 + days	334	6.9%	194	4.4%	155	3.2%	95	2.2%	114	1.3%	<b>892</b> 3.3%
<b>Total Loans in Repayment or Forbearance</b>	<b>\$ 4,839</b>	<b>100%</b>	<b>\$ 4,419</b>	<b>100%</b>	<b>\$ 4,897</b>	<b>100%</b>	<b>\$ 4,444</b>	<b>100%</b>	<b>\$ 8,522</b>	<b>100%</b>	<b>\$ 27,120</b> <b>100%</b>
<b>Charge-offs as a % of loans in repayment</b>	<b>6.8%</b>		<b>2.8%</b>		<b>2.0%</b>		<b>1.2%</b>		<b>0.9%</b>	<b>2.4%</b>	

## Non-Traditional Portfolio

## Monthly Scheduled Payments Due

Loan Status	0-12 payments		13-24 payments		25-36 payments		37-48 payments		More than 48 payments		Total
Not Yet in Repayment											<b>396</b>
Loans in Forbearance	86	12.3%	22	5.2%	13	3.4%	10	2.8%	13	1.7%	<b>144</b> 5.6%
Loans in RepaymentCurrent	409	58.5%	305	71.9%	298	78.7%	282	83.2%	650	87.8%	<b>1,944</b> 75.3%
Loans in RepaymentDelinq 31-60 days	52	7.5%	26	6.1%	20	5.1%	15	4.4%	28	3.8%	<b>141</b> 5.5%
Loans in RepaymentDelinq 61-90 days	43	6.2%	19	4.5%	13	3.5%	9	2.7%	15	2.1%	<b>99</b> 3.8%
Loans in RepaymentDelinq 90 + days	108	15.5%	52	12.3%	35	9.3%	23	6.9%	34	4.6%	<b>252</b> 9.8%
<b>Total Loans in Repayment or Forbearance</b>	<b>\$ 698</b>	<b>100%</b>	<b>\$ 424</b>	<b>100%</b>	<b>\$ 379</b>	<b>100%</b>	<b>\$ 339</b>	<b>100%</b>	<b>\$ 740</b>	<b>100%</b>	<b>\$ 2,580</b> <b>100%</b>
<b>Charge-offs as a % of loans in repayment</b>	<b>17.3%</b>		<b>10.2%</b>		<b>6.9%</b>		<b>4.5%</b>		<b>3.0%</b>	<b>9.2%</b>	

## Total

## Monthly Scheduled Payments Due

Loan Status	0-12 payments		13-24 payments		25-36 payments		37-48 payments		More than 48 payments		Total
Not Yet in Repayment											<b>3,599</b>
Loans in Forbearance	582	10.5%	191	3.9%	161	3.1%	96	2.0%	126	1.4%	<b>1,156</b> 3.9%
Loans in RepaymentCurrent	4,092	73.9%	4,165	86.0%	4,708	89.2%	4,416	92.3%	8,760	94.6%	<b>26,141</b> 88.0%
Loans in RepaymentDelinq 31-60 days	245	4.4%	148	3.1%	133	2.5%	99	2.1%	149	1.6%	<b>774</b> 2.6%
Loans in RepaymentDelinq 61-90 days	176	3.2%	93	1.9%	84	1.6%	54	1.1%	79	0.8%	<b>486</b> 1.6%
Loans in RepaymentDelinq 90 + days	442	8.0%	246	5.1%	190	3.6%	118	2.5%	148	1.6%	<b>1,144</b> 3.9%
<b>Total Loans in Repayment or Forbearance</b>	<b>\$ 5,537</b>	<b>100%</b>	<b>\$ 4,843</b>	<b>100%</b>	<b>\$ 5,276</b>	<b>100%</b>	<b>\$ 4,783</b>	<b>100%</b>	<b>\$ 9,262</b>	<b>100%</b>	<b>\$ 29,701</b> <b>100%</b>
<b>Charge-offs as a % of loans in repayment</b>	<b>8.4%</b>		<b>3.5%</b>		<b>2.3%</b>		<b>1.5%</b>		<b>1.1%</b>	<b>3.0%</b>	

# Business Services Segment

## “Core Earnings” Basis

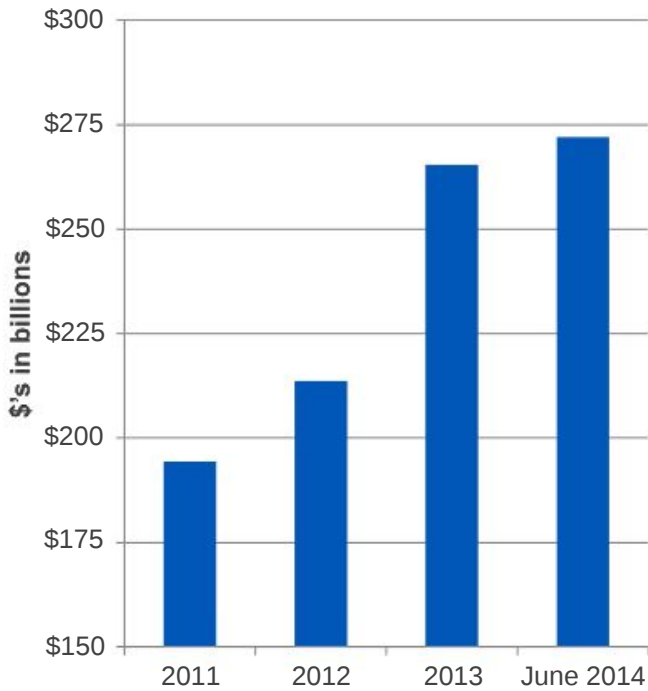
(In millions)	Q2 14	Q1 14	Q2 13
Net income	\$130	\$116	\$168
Federal loans serviced (\$'s in billions)	\$272	\$271	\$245
Third-party loan servicing revenue	\$40	\$40	\$33
Asset recovery revenue	\$132	\$111	\$109
Department of Education accounts serviced	5.8	5.8	5.2
Contingency asset recovery receivables	\$16,298	\$15,901	\$14,607

- Net income in Q2 13 includes \$38 million after-tax gain recognized on the sale of a subsidiary

# Business Services Segment

## Federal Loan Servicing & Customer Success

Federal Loans Serviced by Navient

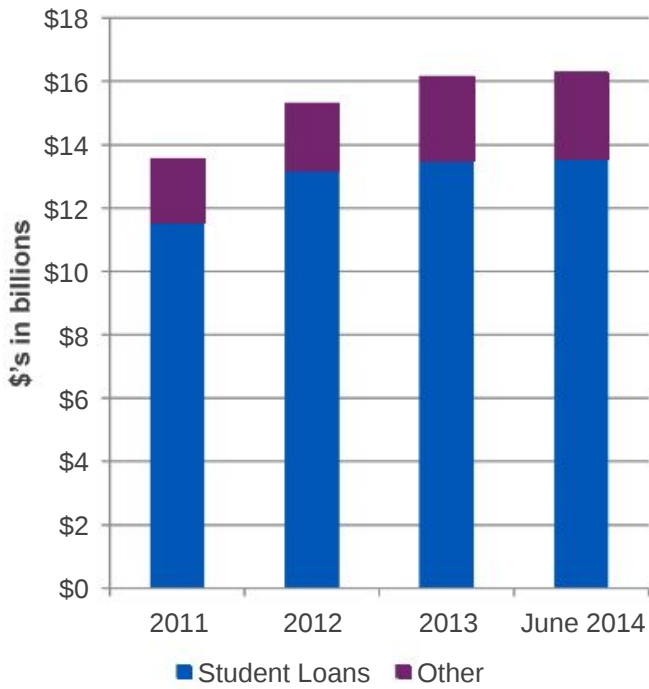


- Largest servicer of federal student loans
- Federal loans serviced by Navient have a 30% better cohort default rate
- Direct Loan borrowers serviced by Navient are more likely to be in income-based repayment plans
- We promote awareness through more than 50 million communications annually
- Every week we help nearly 1,200 borrowers rehabilitate their loans

# Business Services Segment

## Asset Recovery

### Contingency Asset Recovery Receivables



- Requires little capital and generates high returns on equity
- Consistent top performer on the Department of Education collections contract
- Successfully performing on over 300 state, local and federal contracts
- Providing collection services for over 1,000 schools
- Multiple Asset Classes
  - Education loans
  - Government receivables
  - Taxes
  - Court/Municipal
  - Schools



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# Funding and Liquidity

---

# 2014 Capital Markets Summary

- Issued \$2.7 billion of FFELP ABS
- Closed on an \$8 billion FFELP ABCP facility
- Refinanced \$1.1 billion of FFELP reset notes to term
- Issued \$1.1 billion of Private ABS
- Closed on a \$1 billion Private ABCP facility
- Issued \$850 million of long-term unsecured debt
- Returned \$392 million to shareholders through share repurchases and dividends<sup>(1)</sup>
- Maintained strong capital position

(1) As of June 30, 2014

# Secured Funding

2013 Issuance			
	Issuer	Total (\$mm)	Asset Class
1	Citi	12,325	Credit Card
2	Ford	12,080	Auto
3	Navient <sup>(1)</sup>	9,600	Student Loan
4	Chase	7,685	Credit Card
5	Santander	7,567	Auto
6	Nissan	6,641	Auto
7	Hyundai	6,479	Auto
8	Honda	5,500	Auto
9	Ally Bank	5,202	Auto
10	AmeriCredit	5,080	Auto
11	Discover	4,550	Credit Card
12	GE	4,530	Credit Card / Equipment
13	Mercedes-Benz	4,302	Auto
14	Ally Financial	4,125	Auto
15	Volkswagen	4,000	Auto
16	CarMax	3,965	Auto
17	CNH	3,925	Equipment
18	Nelnet	3,220	Student Loan
19	Springleaf	3,204	Consumer Loan
20	World Omni	2,781	Auto

(1) Previous issuing entities: SLM Student Loan Trust and SLM Private Education Loan Trust (Bloomberg ticker: SLMA)  
Source: Informa Global

- Navient is among the largest issuers of ABS globally, having issued over \$250 billion of Private and FFELP ABS transactions to date
- Over \$107 billion of securitizations on balance sheet
- Additional capacity under FFELP secured facilities is \$10.7 billion
- Additional capacity under Private Education Loan secured facilities is \$1 billion

# Recent FFELP ABS Transactions

Issue	\$747M NAVSL Trust 2014-1					\$992M SLM Trust 2014-2					\$994M SLM Trust 2014-1				
Pricing Date	May 20, 2014					March 18, 2014					January 15, 2014				
Collateral	US Govt. Guaranteed or Insured FFELP Stafford, Plus and Consolidation Loans					US Govt. Guaranteed or Insured FFELP Stafford and Plus Loans					US Govt. Guaranteed or Insured FFELP Stafford and Plus Loans				
Prepayment Speed <sup>(1)</sup>	6% CPR Stafford / 4% CPR Consolidation					6% Constant Prepayment Rate					6% Constant Prepayment Rate				
Tranching	<u>Rating</u>	<u>Amt</u>	<u>WAL</u> <sup>(1)</sup>	<u>Pricing</u> <sup>(2)</sup>		<u>Rating</u>	<u>Amt</u>	<u>WAL</u> <sup>(1)</sup>	<u>Pricing</u> <sup>(2)</sup>		<u>Rating</u>	<u>Amt</u>	<u>WAL</u> <sup>(1)</sup>	<u>Pricing</u> <sup>(2)</sup>	
	A-1	Aaa	\$216	1.3	L+25	A-1	Aaa	\$268	1.3	L+25	A-1	Aaa	\$272	1.3	L+28
	A-2	Aaa	\$101	3.3	L+31	A-2	Aaa	\$191	3.3	L+35	A-2	Aaa	\$184	3.3	L+38
	A-3	Aaa	\$350	6.8	L+51	A-3	Aaa	\$506	6.8	L+59	A-3	Aaa	\$511	6.8	L+60
	A-4	Aaa	\$60	10.6	L+75						B	Aa1	\$27	9.2	L+210
	B	Aa1	\$20	10.6	L+190	B	Aa1	\$27	9.1	L+190					

(1) Estimated based on a variety of assumptions concerning loan repayment behavior, as more fully described in the related prospectus, which may be obtained at <https://www.navient.com/about/investors/debtasset/>. Actual average life may vary significantly from estimates.

(2) Pricing represents the yield to expected call.

# Recent Private Education Loan ABS Transactions

Issue	\$463M NAVSL Trust 2014-CT	\$676M SLM Trust 2014-A	\$624M SLM Trust 2013-C																																																																																					
Pricing Date	July 15, 2014	February 25, 2014	September 18, 2013																																																																																					
Collateral	Private Education Loans	Private Education Loans	Private Education Loans																																																																																					
Prepayment Speed <sup>(1)</sup>	6%	4%	4%																																																																																					
Tranching	<table border="1"> <thead> <tr> <th></th> <th>Rating</th> <th>Amt</th> <th>WAL <sup>(1)</sup></th> <th>Pricing</th> </tr> </thead> <tbody> <tr> <td>A-1</td> <td>Aaa</td> <td>\$394</td> <td>2.2</td> <td>L+70</td> </tr> <tr> <td>B</td> <td>A</td> <td>\$69</td> <td>6.6</td> <td>L+215</td> </tr> <tr> <td>Total</td> <td></td> <td>\$463</td> <td>2.9</td> <td>L+118</td> </tr> </tbody> </table>		Rating	Amt	WAL <sup>(1)</sup>	Pricing	A-1	Aaa	\$394	2.2	L+70	B	A	\$69	6.6	L+215	Total		\$463	2.9	L+118	<table border="1"> <thead> <tr> <th></th> <th>Rating</th> <th>Amt</th> <th>WAL <sup>(1)</sup></th> <th>Pricing <sup>(2)</sup></th> </tr> </thead> <tbody> <tr> <td>A-1</td> <td>Aaa</td> <td>\$355</td> <td>1.8</td> <td>L+60</td> </tr> <tr> <td>A-2A</td> <td>Aaa</td> <td>\$77</td> <td>4.6</td> <td>s+115</td> </tr> <tr> <td>A-2B</td> <td>Aaa</td> <td>\$77</td> <td>4.6</td> <td>L+115</td> </tr> <tr> <td>A-3</td> <td>Aaa</td> <td>\$100</td> <td>6.4</td> <td>Not offered</td> </tr> <tr> <td>B</td> <td>A</td> <td>\$67</td> <td>7.2</td> <td>s+225</td> </tr> <tr> <td>Total</td> <td></td> <td>\$676</td> <td>3.6</td> <td>L+132</td> </tr> </tbody> </table>		Rating	Amt	WAL <sup>(1)</sup>	Pricing <sup>(2)</sup>	A-1	Aaa	\$355	1.8	L+60	A-2A	Aaa	\$77	4.6	s+115	A-2B	Aaa	\$77	4.6	L+115	A-3	Aaa	\$100	6.4	Not offered	B	A	\$67	7.2	s+225	Total		\$676	3.6	L+132	<table border="1"> <thead> <tr> <th></th> <th>Rating</th> <th>Amt</th> <th>WAL <sup>(1)</sup></th> <th>Pricing <sup>(2)</sup></th> </tr> </thead> <tbody> <tr> <td>A-1</td> <td>Aaa</td> <td>\$300</td> <td>1.8</td> <td>L+85</td> </tr> <tr> <td>A-2A</td> <td>Aaa</td> <td>\$131</td> <td>4.5</td> <td>s+135</td> </tr> <tr> <td>A-2B</td> <td>Aaa</td> <td>\$131</td> <td>4.5</td> <td>L+140</td> </tr> <tr> <td>B</td> <td>A</td> <td>\$67</td> <td>5.9</td> <td>s+275</td> </tr> <tr> <td>Total</td> <td></td> <td>\$624</td> <td>3.3</td> <td>L+147</td> </tr> </tbody> </table>		Rating	Amt	WAL <sup>(1)</sup>	Pricing <sup>(2)</sup>	A-1	Aaa	\$300	1.8	L+85	A-2A	Aaa	\$131	4.5	s+135	A-2B	Aaa	\$131	4.5	L+140	B	A	\$67	5.9	s+275	Total		\$624	3.3	L+147
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(2) Yield on fixed rate A-2 tranches were 2.59% and 2.96% for 2014-A and 2013-C, respectively. Yield on fixed rate B tranches were 4.73% and 4.86% for 2014-A and 2013-C, respectively.

# Unsecured Debt

Maturity Table  
As of June 30, 2014  
(par value, \$ in billions)



	Fitch	Moody's	S&P
Senior Unsecured Debt	BB	Ba3	BB
Outlook	Stable	Stable	Stable

# Education Loan Portfolio Generates Significant Cash Flows

## Projected Life of Loan Cash Flows\*

As of June 30, 2014

### FFELP Cash Flows

#### Secured

Residual (including O/C)	\$7.1
Floor	1.9
Servicing	4.0

**Total Secured** \$13.0

**Unencumbered** \$1.9

**Total FFELP Cash Flows** \$14.9

### Private Credit Cash Flows

#### Secured

Residual (including O/C)	\$12.8
Servicing	1.3

**Total Secured** \$14.1

**Unencumbered** \$7.5

**Total Private Cash Flows** \$21.6

**Combined Cash Flows** \$36.5

\*Floor cash flows projected using 6/30/14 yield curve. These projections are based on internal estimates and assumptions and are subject to ongoing review and modification. These projections may prove to be incorrect.

- Over \$36 billion of estimated future cash flows
  - Highly predictable
  - Includes ~\$11 billion of overcollateralization to be released from residuals
  - Continuing low interest rate environment will increase future floor revenue
- ~20 year remaining life
- Significant pool of cash available for shareholder distributions

# FFELP Cash Flows Highly Predictable

as of 6/30/14	<u>2H 2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
Projected FFELP Average Balance	\$95,247	\$89,240	\$80,752	\$72,614	\$65,178	\$57,821	\$50,777	\$44,106
Projected Excess Spread	\$406	\$843	\$800	\$712	\$646	\$575	\$501	\$448
Projected Servicing Revenue	<u>\$256</u>	<u>\$489</u>	<u>\$451</u>	<u>\$413</u>	<u>\$377</u>	<u>\$338</u>	<u>\$297</u>	<u>\$256</u>
Projected Total Revenue	\$662	\$1,332	\$1,251	\$1,124	\$1,023	\$913	\$798	\$703
	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029+</u>
Projected FFELP Average Balance	\$37,831	\$32,075	\$26,858	\$22,649	\$18,940	\$15,406	\$12,060	\$4,444
Projected Excess Spread	\$403	\$349	\$292	\$242	\$215	\$187	\$156	\$384
Projected Servicing Revenue	<u>\$216</u>	<u>\$180</u>	<u>\$148</u>	<u>\$124</u>	<u>\$104</u>	<u>\$86</u>	<u>\$68</u>	<u>\$161</u>
Projected Total Revenue	\$620	\$530	\$440	\$365	\$319	\$272	\$224	\$545

- Total Cash Flows from Projected Excess Spread = \$7.1 Billion
- Total Cash Flows from Projected Servicing Revenues = \$4.0 Billion

#### Assumptions

No Floor Income, CPR/CDR = Stafford & Plus (4.0%), Consolidation (3.0%)

\* These projections are based on internal estimates and assumptions and are subject to ongoing review and modification. These projections may prove to be incorrect.



# Secured Cash Flow

\$ in Millions	2Q14 YTD	2013	2012	2011
<b>FFELP</b>				
Term Securitized				
Servicing (Cash Paid)	\$ 244	\$ 507	\$ 526	\$ 563
Net Residual* (Excess Distributions)	319	476	628	715
Other Secured FFELP				
Net Cash Flow	66	1,199	934	568
<b>Total FFELP</b>	<b>\$ 629</b>	<b>\$ 2,182</b>	<b>\$ 2,088</b>	<b>\$ 1,846</b>
<b>Private Credit</b>				
Term Securitized				
Servicing (Cash Paid)	\$ 95	\$ 198	\$ 181	\$ 189
Residual (Excess Distribution)	117	170	103	28
Other Secured Financings				
Net Cash Flow	6	9	22	2
<b>Total Private Credit</b>	<b>\$ 218</b>	<b>\$ 377</b>	<b>\$ 306</b>	<b>\$ 219</b>
<b>Total Proceeds from Residual Sales</b>	<b>\$ 589</b>	<b>\$ 589</b>	<b>\$ 589</b>	<b>\$ 589</b>
<b>Total FFELP and Private Credit</b>	<b>\$ 847</b>	<b>\$ 3,148</b>	<b>\$ 2,394</b>	<b>\$ 2,065</b>
<b>Average Principal Balances</b>				
	2Q14 YTD	2013	2012	2011
<b>FFELP</b>				
Term FFELP	\$ 89,887	\$ 95,055	\$ 104,913	\$ 109,509
Other Secured FFELP	6,340	11,085	22,271	29,466
<b>Total FFELP</b>	<b>\$ 96,227</b>	<b>\$ 106,140</b>	<b>\$ 127,184</b>	<b>\$ 138,975</b>
<b>Private Credit</b>				
Term Private Credit	\$ 24,623	\$ 26,037	\$ 25,111	\$ 25,619
Other Secured Financings	1,446	1,106	1,875	233
<b>Total Private Credit</b>	<b>\$ 26,069</b>	<b>\$ 27,143</b>	<b>\$ 26,987</b>	<b>\$ 25,853</b>
<b>Total FFELP and Private Credit</b>	<b>\$ 122,296</b>	<b>\$ 133,283</b>	<b>\$ 154,171</b>	<b>\$ 164,828</b>

Note: Totals may not add due to rounding

\* Net residual represents excess distribution, net of payments on floor contracts and receipts from basis swaps

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# FFELP ABS Appendix

# Recent FFELP ABS Issuance Characteristics

## FFELP ABS Transaction Features

- Issue size of \$500M to \$1.5B
- Tranches or pass-through denominated in US\$
- Triple-A rated senior notes make up to 97% of issue structure
- Floating rate tied to 1 month LIBOR
- Amortizing tranches with 1 to 15(+) year average lives
- Navient Solutions, Inc. is servicer or master servicer

## Collateral Characteristics

- Insurance or guarantee of underlying collateral insulates bondholders from virtually any loss of principal<sup>(1)</sup>
- Typically non-dischargeable in bankruptcy
- Formerly a 20% risk-weighted asset, now a <10% risk-weighted under Basel II's IRB methodology
- Offer significantly higher yields than government agency securities with comparable risk profiles

(1) Principal and accrued interest on underlying FFELP loan collateral carry insurance or guarantee of 97%-100% dependent on origination year and on meeting the servicing requirements of the U.S. Department of Education.

# FFELP Loan Program Characteristics

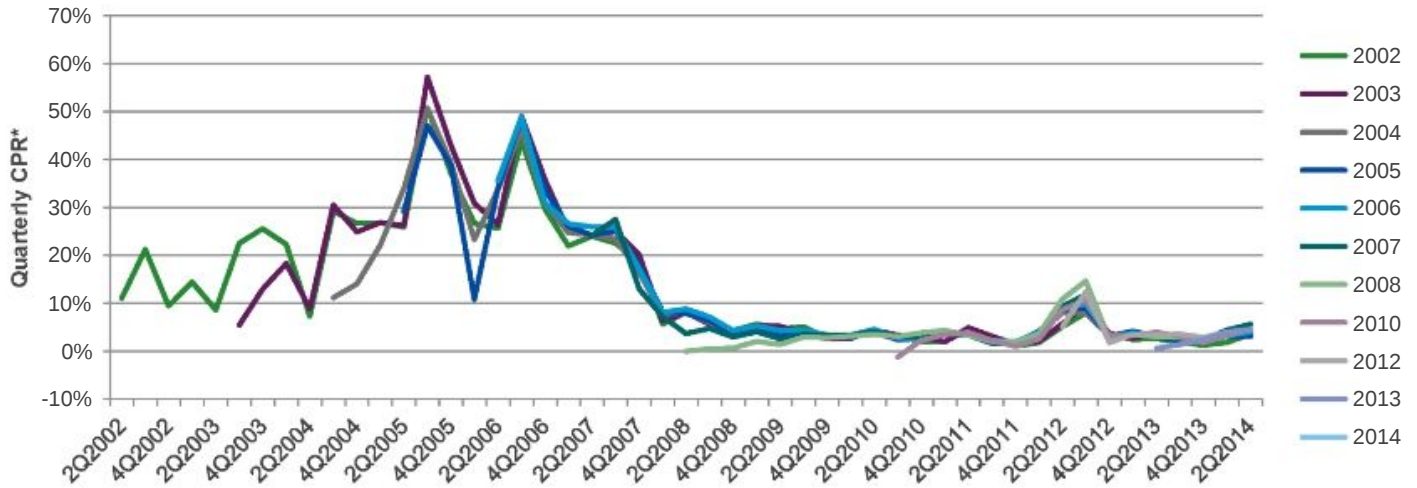
Parameter	Subsidized Stafford	Unsubsidized Stafford	PLUS/Grad PLUS	Subsidized Consolidation	Unsubsidized Consolidation
Borrower	Student	Student	Parents or Graduate Students	Student or Parents	Student or Parents
Needs Based	Yes	No	No	N/A	N/A
Federal Guarantee of Principal and Accrued Interest	97 - 100%	97 - 100%	97 - 100%	97 - 100%	97 - 100%
Interest Subsidy Payments	Yes	No	No	Yes	No
Special Allowance Payments (SAP)	Yes	Yes	If cap is reached	Yes	Yes
Repayment Term	120 months	120 months	120 months	Up to 360 months	Up to 360 months
Aggregate Loan Limit	Undergraduate: \$23,000 Graduate: \$65,500	Undergraduate: \$57,500 Graduate: \$138,500	None	None	None

<sup>(1)</sup> Aggregate loan limit for a Dependent Undergraduate is \$31,000  
Note: As of July 1, 2011

# Navient Stafford & PLUS Loan Prepayments

- Annualized CPRs for Stafford/PLUS ABS trusts have decreased significantly as incentives for borrowers to consolidate have declined
- After a temporary increase in mid 2012 due to the Special Direct Consolidation Loan program, CPRs decreased in the fourth quarter

**Historical Stafford/PLUS ABS CPRs by Issuance Vintage**

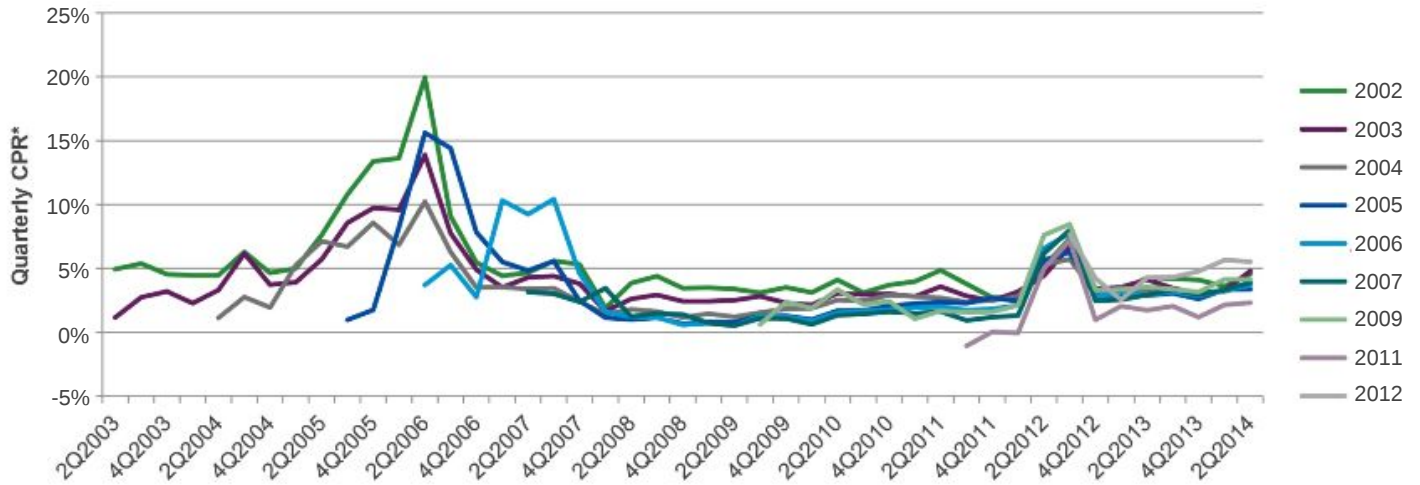


\* Quarterly CPR assumes School and Grace loans are not scheduled to make payments. Deferment, Forbearance and Repayment loans are scheduled to make payments.

# Navient Consolidation Loan Prepayments

- CPRs for Consolidation ABS trusts declined significantly following legislation effective in 2006 that prevented in-school and re-consolidation of borrowers' loans
- After a temporary increase in mid 2012 due to the Special Direct Consolidation Loan program, CPRs decreased in the fourth quarter

Historical Consolidation ABS CPRs by Issuance Vintage



\* Quarterly CPR assumes School and Grace loans are not scheduled to make payments. Deferment, Forbearance and Repayment loans are scheduled to make payments.

---

# Private Education Loan ABS Appendix

# Recent Private Education Loan ABS Issuance Characteristics

## Private Education Loan ABS Transaction Features

- Issue size of \$500M to \$1.5B
- Triple-A rated senior notes, Single-A rated subordinated notes
- 20-30% Triple-A overcollateralization
- Amortizing tranches with 1 to 10 year average lives
- Fixed rate or floating rate tied to 1 month LIBOR
- Complies with European risk retention (5% retention)
- Navient Solutions, Inc. is servicer or master servicer

## Collateral Characteristics

- Collateralized by loans made to students and parents to fund college tuition, room and board
- Underwritten using FICO, Custom Scorecard & judgmental criteria w/risk based pricing
- 70-80% with cosigners, typically a parent
- Many seasoned assets benefiting from proven payment history
- Typically non-dischargeable in bankruptcy



# Navient Private Education Loan Programs

	Smart Option	Undergraduate/Graduate/ Med/Law/MBA	Direct-to-Consumer (DTC)	Consolidation	Career Training
Origination Channel	School	School	Direct-to-Consumer	Lender	School
Typical Borrower	Student	Student	Student	College Graduates	Student
Typical Co-signer	Parent	Parent	Parent	Parent	Parent, Spouse
Typical Loan	\$10k avg orig bal, 10 yr avg term, in-school payments of interest only, \$25 or fully deferred	\$10k avg orig bal, 15 yr term, deferred payments	\$12k avg orig bal, 15 yr term, deferred payments	\$43k avg orig bal, 15-30 year term depending on balance, immediate repayment	\$9k avg orig bal, up to 15 yr term, immediate payments
Origination Period	March 2009 to April 2014	All history through 2014	2004 through 2008	2006 through 2008	1998 through 2014
Certification and Disbursement	School certified and disbursed	School certified and disbursed	Borrower self-certified, disbursed to borrower	Proceeds to lender to pay off loans being consolidated	School certified and disbursed
Borrower Underwriting	FICO, custom credit score model, and judgmental underwriting	Primarily FICO	Primarily FICO	FICO and Debt-to-Income	FICO, Debt-to-Income and judgmental underwriting
Borrowing Limits	\$200,000	\$100,000 Undergraduate, \$150,000 Graduate	\$130,000	\$400,000	Cost of attendance plus up to \$6,000 for expenses
Current ABS Sec. Criteria	For-Profit; FICO $\geq$ 670	For-Profit; FICO $\geq$ 670	FICO $\geq$ 670	For-Profit; FICO $\geq$ 670	FICO $\geq$ 670
	Non-Profit; FICO $\geq$ 640	Non-Profit; FICO $\geq$ 640		Non-Profit; FICO $\geq$ 640	
School UW	No	No	No	No	Yes
Historical Risk-Based Pricing	L + 2% to L + 14%	P-1.5% to P+7.5%	P+1% to P+6.5%	P - 0.5% to P + 6.5%	P+0% to P+9%
		L+0% to L+15%	L+6% to L+12%		L+6.5% to L+14%
Dischargeable in Bankruptcy	No	No	No	No	Yes
Additional Characteristics	<ul style="list-style-type: none"> <li>▶ Made to students and parents primarily through college financial aid offices to fund 2-year, 4-year and graduate school college tuition, room and board</li> <li>▶ Also available on a limited basis to students and parents to fund non-degree granting secondary education, including community college, part time, technical and trade school programs</li> <li>▶ Both Title IV and non-Title IV schools <sup>(1)</sup></li> </ul>	<ul style="list-style-type: none"> <li>▶ Made to students and parents through college financial aid offices to fund 2-year, 4-year and graduate school college tuition, room and board</li> <li>▶ Signature, Excel, Law, Med and MBA Loan brands</li> <li>▶ Title IV schools only <sup>(1)</sup></li> <li>▶ Freshmen must have a co-signer with limited exceptions</li> <li>▶ Co-signer stability test (minimum 3 year repayment history)</li> </ul>	<ul style="list-style-type: none"> <li>▶ Terms and underwriting criteria similar to Undergraduate, Graduate, Med/Law/MBA with primary differences being:                             <ul style="list-style-type: none"> <li>Marketing channel</li> <li>No school certification</li> <li>Disbursement of proceeds directly to borrower</li> </ul> </li> <li>▶ Title IV schools only <sup>(1)</sup></li> <li>▶ Freshmen must have a co-signer with limited exceptions</li> <li>▶ Co-signer stability test (minimum 3 year repayment history)</li> </ul>	<ul style="list-style-type: none"> <li>▶ Loans made to students and parents to refinance one or more private education loans</li> <li>▶ Student must provide proof of graduation in order to obtain loan</li> </ul>	<ul style="list-style-type: none"> <li>▶ Loans made to students and parents to fund non-degree granting secondary education, including community college, part time, technical, trade school and tutorial programs</li> <li>▶ Both Title IV and non-Title IV schools <sup>(1)</sup></li> </ul>

<sup>(1)</sup> Title IV Institutions are post-secondary institutions that have a written agreement with the Secretary of Education that allows the institution to participate in any of the Title IV federal student financial assistance programs and the National Early Intervention Scholarship and Partnership (NEISP) programs.

# Navient Private Education Trusts

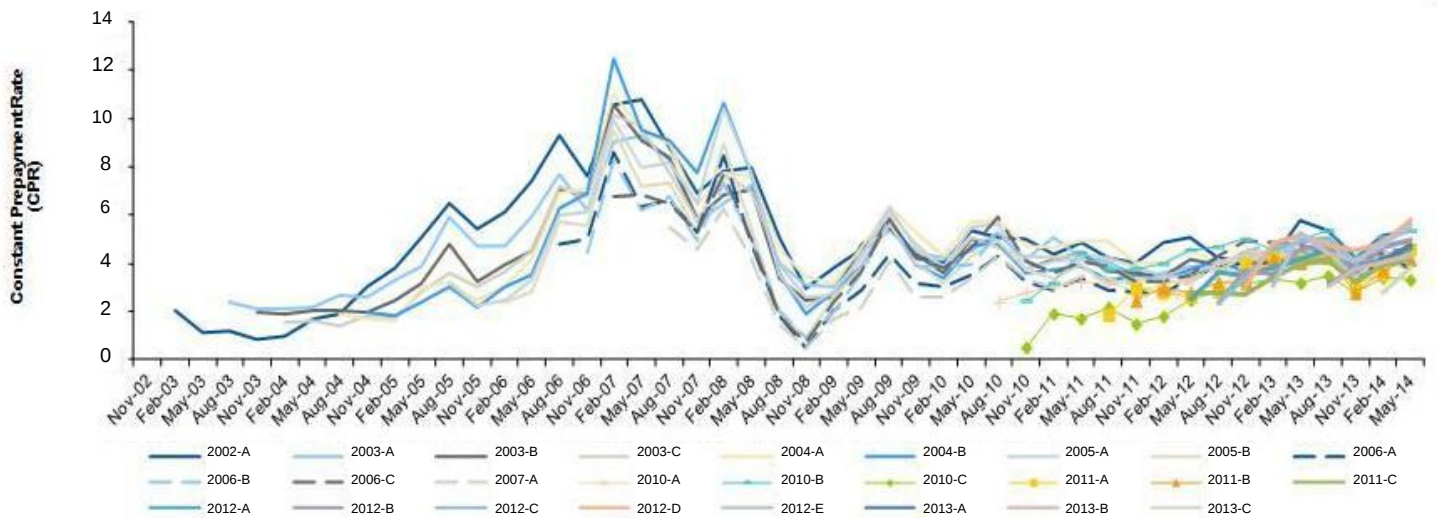
	09-CT	10-A	10-B	10-C	11-A	11-B	11-C	12-A	12-B	12-C	12-D	12-E	13-A	13-B	13-C	14-A	14-CT
Bond Amount (\$mil)	590	1,550	869	1,701	562	825	721	547	891	1,135	640	976	1,108	1,135	624	676	463
Initial AAA Enhancement (%)	37%	23%	45%	37%	21%	18%	24%	27%	26%	25%	25%	21%	26%	22%	28%	24%	30%
Total Enhancement (%)	37%	23%	45%	37%	21%	18%	24%	27%	26%	25%	25%	21%	15%	13%	20%	15%	17%
<b>Loan Program (%)</b>																	
Signature/Law/MBA/Med	--	76%	46%	89%	88%	91%	71%	61%	48%	43%	37%	35%	26%	29%	26%	19%	--
Smart Option	--	--	--	--	--	--	10%	20%	30%	40%	45%	48%	63%	63%	64%	63%	--
Consolidation	--	1%	8%	11%	--	--	7%	6%	9%	5%	5%	5%	3%	5%	--	6%	--
Direct to Consumer	--	10%	20%	--	9%	6%	12%	12%	12%	12%	12%	12%	8%	3%	10%	12%	--
Career Training	100%	13%	26%	--	3%	3%	0%	1%	1%	--	--	--	--	--	--	--	100%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>
<b>Payment Status (%) <sup>(1)</sup></b>																	
School, Grace, Deferment	0%	63%	12%	36%	55%	55%	45%	37%	38%	40%	39%	44%	59%	62%	63%	49%	0%
Repayment	98%	32%	85%	60%	43%	43%	52%	60%	60%	57%	59%	54%	39%	36%	36%	50%	99%
Forbearance	2%	5%	3%	3%	2%	3%	2%	2%	2%	3%	2%	2%	2%	2%	1%	1%	1%
Wtd Avg Term to Maturity (Mo.)	141	190	169	194	192	189	182	171	164	151	144	148	144	146	143	150	104
% Loans with Cosigner	70%	72%	65%	62%	72%	75%	71%	75%	77%	79%	80%	80%	80%	80%	81%	82%	71%
% Loans with No Cosigner	30%	28%	35%	38%	28%	25%	29%	25%	23%	21%	20%	20%	20%	20%	19%	18%	29%
Wtd Avg FICO at Origination	747	739	734	727	737	736	733	735	736	737	740	733	741	740	740	742	743
Wtd Avg Recent FICO at Issuance	725	725	732	713	723	722	720	724	726	728	730	722	733	734	733	741	726
WA FICO (Cosigner at Origination)	753	749	744	742	747	745	744	745	745	745	748	741	751	750	749	750	749
WA FICO (Cosigner at Rescored)	734	739	740	733	736	731	734	732	734	735	738	728	745	746	745	750	735
WA FICO (Borrower at Origination)	734	714	712	701	709	710	704	705	705	707	710	702	703	702	705	707	728
WA FICO (Borrower at Rescored)	703	691	716	679	690	695	688	700	700	702	698	696	683	684	682	701	701
Wtd Avg LIBOR Equivalent Margin <sup>(2)</sup>	7.19%	7.09%	5.48%	4.89%	7.40%	7.21%	6.37%	6.74%	6.98%	7.14%	7.18%	7.46%	6.63%	6.64%	6.88%	6.60%	7.01%

(1) Smart Option loans subject to interim interest only and \$25 fixed monthly payments are classified as in Repayment.

(2) Assumes Prime/LIBOR spread of 3.00% for all transactions.

# Navient Private Education Loan Trusts – Prepayment Analysis

- Constant prepayment rates increased in 2007 due to the introduction of Private Education Consolidation loans, then declined following SLM’s decision to suspend its consolidation loan program in 2008



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# Cohort Default Triangles

- The following cohort default triangles provide loan performance information for certain Private Education Loans of Navient Corporation and its consolidated subsidiaries that meet such subsidiaries' current securitization criteria (including those criteria listed below):
  - Program types include Undergraduate/Graduate<sup>(1)</sup>, Direct-to-Consumer ("DTC")<sup>(2)</sup>, Career Training<sup>(3)</sup> and Private Consolidation Loans
  - FICO scores are based on the greater of the borrower and cosigner scores as of a date near the loan application and must be at least:
    - Undergraduate/Graduate at not-for-profit schools:  $\geq 640$
    - Undergraduate/Graduate at for-profit schools:  $\geq 670$
    - DTC loans:  $\geq 670$
    - Career Training loans:  $\geq 670$
    - Private Consolidation loans:  $\geq 640$
  - Excludes loans made at selected schools that have historically experienced higher rates of default
- The cohort default triangles are not representative of the characteristics of the portfolio of Private Education Loans of Navient Corporation and its consolidated subsidiaries as a whole or any particular securitization trust

(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.

(2) Direct-to-Consumer Loans marketed under the Tuition Answer brand.

(3) Career Training loans provide eligible borrowers financing at technical, trade, K-12 or tutoring schools.

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# Cohort Default Triangles

- The cohort default triangles featured on subsequent slides are segmented by loan program type, FICO score, cosigner status, and school type
- Terms and calculations used in the cohort default triangles are defined below:
  - Repayment Year – The calendar year loans entered repayment
  - Disbursed Principal Entering Repayment – The amount of principal entering repayment in a given year, based on disbursed principal prior to any interest capitalization
  - Years in Repayment – Measured in years between repayment start date and default date. Zero represents defaults that occurred prior to the start of repayment.
  - Periodic Defaults – Defaulted principal in each Year in Repayment as a percentage of the disbursed principal entering repayment in each Repayment Year
    - Defaulted principal includes any interest capitalization that occurred prior to default
    - Defaulted principal is not reduced by any amounts recovered after the loan defaulted
    - Because the numerator includes capitalized interest while the denominator does not, default rates are higher than if the numerator and denominator both included capitalized interest
  - Total – The sum of Periodic Defaults across Years in Repayment for each Repayment Year

# Cohort Default Triangles

## Undergraduate/Graduate<sup>(1)</sup>

Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(2),(3)</sup>															Total	
		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14		15
1998	\$11	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.4%	0.8%	0.4%	0.2%	1.5%	0.7%	0.4%	0.3%	0.0%	0.1%	5.0%
1999	\$28	0.0%	0.0%	0.0%	0.1%	0.9%	0.6%	1.4%	0.4%	0.3%	1.0%	0.5%	0.2%	0.7%	0.3%	0.1%	0.4%	6.9%
2000	\$70	0.0%	0.0%	0.0%	0.6%	1.1%	1.3%	0.6%	0.9%	1.5%	1.5%	1.0%	0.8%	0.4%	0.5%	0.2%	0.0%	10.6%
2001	\$187	0.0%	0.0%	0.1%	1.1%	1.4%	0.9%	1.8%	1.3%	2.3%	1.9%	1.5%	0.8%	0.6%	0.3%	0.0%		13.8%
2002	\$386	0.0%	0.2%	0.2%	1.2%	1.1%	1.8%	1.6%	2.3%	1.9%	1.3%	0.9%	0.6%	0.5%	0.0%			13.8%
2003	\$682	0.0%	0.2%	0.6%	0.9%	1.9%	1.6%	2.7%	2.4%	1.8%	1.2%	0.8%	0.5%	0.0%				14.5%
2004	\$1,132	0.0%	0.2%	0.3%	1.9%	1.8%	3.0%	2.9%	1.8%	1.4%	1.1%	0.6%	0.1%					15.0%
2005	\$1,537	0.0%	0.0%	0.4%	2.5%	3.7%	3.4%	2.1%	1.6%	1.2%	0.7%	0.0%						15.7%
2006	\$2,013	0.0%	0.1%	1.6%	3.7%	3.7%	2.5%	1.8%	1.4%	0.8%	0.0%							15.7%
2007	\$2,451	0.0%	0.4%	3.5%	4.6%	3.0%	2.0%	1.7%	1.1%	0.0%								16.4%
2008	\$2,933	0.0%	2.3%	4.2%	3.9%	2.6%	2.2%	1.3%	0.1%									16.6%
2009	\$3,241	0.0%	3.4%	3.7%	3.6%	2.6%	1.5%	0.1%										14.9%
2010	\$2,769	0.0%	3.6%	3.8%	3.5%	1.6%	0.1%											12.6%
2011	\$1,870	0.0%	3.0%	4.5%	1.9%	0.1%												9.5%
2012	\$1,101	0.0%	2.9%	3.2%	0.2%													6.4%
2013	\$528	0.0%	1.8%	0.3%														2.1%

Note: Data as of 6/30/14.

(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.

(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.

(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

# Cohort Default Triangles

## Undergraduate/Graduate <sup>(1)</sup> With Co-signer

Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(2),(3)</sup>															Total	
		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14		15
1998	\$6	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.6%	1.0%	0.4%	0.0%	0.2%	1.1%	0.1%	0.0%	0.0%	0.1%	<b>3.6%</b>
1999	\$14	0.0%	0.0%	0.0%	0.0%	0.4%	0.1%	0.9%	0.4%	0.2%	0.1%	0.4%	0.0%	0.1%	0.1%	0.1%	0.2%	<b>3.0%</b>
2000	\$37	0.0%	0.0%	0.0%	0.5%	0.5%	0.7%	0.7%	0.4%	0.7%	1.2%	0.8%	0.9%	0.2%	0.5%	0.2%	0.0%	<b>7.4%</b>
2001	\$90	0.0%	0.0%	0.1%	0.7%	0.9%	0.6%	1.2%	1.0%	1.7%	1.4%	1.1%	0.8%	0.4%	0.2%	0.0%		<b>10.1%</b>
2002	\$196	0.0%	0.2%	0.1%	0.8%	0.6%	1.4%	0.8%	1.9%	1.5%	1.1%	0.7%	0.6%	0.4%	0.0%			<b>10.3%</b>
2003	\$367	0.0%	0.1%	0.3%	0.6%	0.9%	1.1%	2.2%	1.9%	1.4%	0.9%	0.7%	0.4%	0.0%				<b>10.5%</b>
2004	\$632	0.0%	0.2%	0.2%	1.0%	1.0%	2.2%	2.1%	1.4%	1.1%	0.9%	0.5%	0.0%					<b>10.6%</b>
2005	\$844	0.0%	0.0%	0.2%	1.4%	2.4%	2.3%	1.6%	1.2%	0.9%	0.6%	0.0%						<b>10.7%</b>
2006	\$1,121	0.0%	0.0%	0.7%	2.4%	2.4%	1.8%	1.3%	1.1%	0.7%	0.0%							<b>10.4%</b>
2007	\$1,408	0.0%	0.2%	2.0%	2.9%	2.0%	1.5%	1.2%	0.9%	0.0%								<b>10.8%</b>
2008	\$1,758	0.0%	1.2%	2.6%	2.7%	1.8%	1.6%	1.0%	0.1%									<b>10.9%</b>
2009	\$2,075	0.0%	2.0%	2.4%	2.4%	1.8%	1.1%	0.1%										<b>9.8%</b>
2010	\$1,853	0.0%	2.1%	2.3%	2.3%	1.1%	0.1%											<b>7.9%</b>
2011	\$1,352	0.0%	1.6%	2.7%	1.2%	0.1%												<b>5.6%</b>
2012	\$848	0.0%	1.7%	2.0%	0.1%													<b>3.9%</b>
2013	\$404	0.0%	1.1%	0.2%														<b>1.3%</b>

## Undergraduate/Graduate <sup>(1)</sup> Without Co-signer

Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(2),(3)</sup>															Total	
		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14		15
1998	\$5	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.2%	0.6%	0.4%	0.4%	3.1%	0.2%	0.8%	0.7%	0.0%	0.2%	<b>6.8%</b>
1999	\$14	0.0%	0.0%	0.0%	0.3%	1.3%	1.1%	1.9%	0.4%	0.3%	1.8%	0.6%	0.5%	1.4%	0.6%	0.1%	0.6%	<b>10.9%</b>
2000	\$33	0.0%	0.0%	0.0%	0.8%	1.7%	2.1%	0.6%	1.5%	2.3%	2.0%	1.1%	0.7%	0.7%	0.4%	0.3%	0.0%	<b>14.1%</b>
2001	\$97	0.0%	0.0%	0.1%	1.5%	1.9%	1.2%	2.3%	1.5%	2.9%	2.3%	1.8%	0.9%	0.7%	0.3%	0.0%		<b>17.3%</b>
2002	\$190	0.0%	0.2%	0.2%	1.6%	1.7%	2.3%	2.4%	2.8%	2.4%	1.5%	1.1%	0.6%	0.6%	0.0%			<b>17.4%</b>
2003	\$315	0.0%	0.2%	0.9%	1.4%	2.9%	2.3%	3.3%	3.0%	2.3%	1.5%	0.8%	0.5%	0.0%				<b>19.2%</b>
2004	\$499	0.0%	0.3%	0.4%	3.1%	2.8%	4.1%	3.8%	2.3%	1.7%	1.3%	0.7%	0.1%					<b>20.6%</b>
2005	\$694	0.0%	0.1%	0.7%	3.9%	5.3%	4.7%	2.7%	2.1%	1.6%	0.8%	0.1%						<b>21.8%</b>
2006	\$892	0.0%	0.2%	2.7%	5.3%	5.4%	3.4%	2.3%	1.9%	1.0%	0.1%							<b>22.3%</b>
2007	\$1,043	0.0%	0.8%	5.5%	6.9%	4.3%	2.8%	2.4%	1.4%	0.0%								<b>24.1%</b>
2008	\$1,175	0.1%	4.0%	6.5%	5.9%	3.8%	3.0%	1.7%	0.1%									<b>25.1%</b>
2009	\$1,165	0.0%	6.0%	6.0%	5.7%	3.9%	2.2%	0.1%										<b>23.9%</b>
2010	\$916	0.0%	6.7%	6.8%	6.0%	2.5%	0.1%											<b>22.2%</b>
2011	\$518	0.0%	6.7%	9.0%	3.7%	0.3%												<b>19.8%</b>
2012	\$252	0.1%	7.1%	7.2%	0.3%													<b>14.7%</b>
2013	\$124	0.1%	4.0%	0.8%														<b>4.9%</b>

Note: Data as of 6/30/14.

(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.

(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.

(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

# Cohort Default Triangles

## Undergraduate/Graduate<sup>(1)</sup> Non-Profit

Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(2),(3)</sup>															Total	
		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14		15
1998	\$11	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.4%	0.4%	0.4%	0.2%	1.1%	0.7%	0.3%	0.3%	0.0%	0.1%	4.2%
1999	\$26	0.0%	0.0%	0.0%	0.0%	0.8%	0.5%	1.2%	0.4%	0.3%	1.0%	0.5%	0.2%	0.5%	0.4%	0.1%	0.3%	6.2%
2000	\$68	0.0%	0.0%	0.0%	0.6%	1.0%	1.4%	0.5%	0.9%	1.4%	1.3%	1.0%	0.8%	0.5%	0.5%	0.3%	0.0%	10.2%
2001	\$180	0.0%	0.0%	0.1%	1.0%	1.4%	0.9%	1.7%	1.2%	2.4%	1.8%	1.5%	0.8%	0.6%	0.3%	0.0%		13.5%
2002	\$360	0.0%	0.2%	0.2%	1.2%	1.0%	1.8%	1.6%	2.3%	2.0%	1.3%	0.9%	0.6%	0.5%	0.0%			13.6%
2003	\$630	0.0%	0.2%	0.6%	0.8%	1.8%	1.6%	2.6%	2.4%	1.7%	1.1%	0.7%	0.5%	0.0%				14.0%
2004	\$1,006	0.0%	0.2%	0.2%	1.8%	1.6%	2.9%	2.6%	1.7%	1.3%	1.1%	0.5%	0.1%					14.1%
2005	\$1,362	0.0%	0.0%	0.4%	2.4%	3.5%	3.2%	2.0%	1.5%	1.2%	0.7%	0.0%						14.9%
2006	\$1,766	0.0%	0.1%	1.5%	3.5%	3.6%	2.4%	1.7%	1.4%	0.8%	0.0%							15.0%
2007	\$2,103	0.0%	0.4%	3.4%	4.3%	2.8%	2.0%	1.7%	1.1%	0.0%								15.7%
2008	\$2,457	0.0%	2.2%	3.9%	3.6%	2.4%	2.1%	1.2%	0.1%									15.6%
2009	\$2,686	0.0%	3.2%	3.4%	3.4%	2.4%	1.4%	0.1%										14.0%
2010	\$2,378	0.0%	3.4%	3.7%	3.3%	1.5%	0.1%											12.0%
2011	\$1,664	0.0%	2.8%	4.2%	1.8%	0.1%												9.0%
2012	\$1,002	0.0%	2.8%	3.0%	0.1%													6.0%
2013	\$481	0.0%	1.7%	0.3%														2.0%

## Undergraduate/Graduate<sup>(1)</sup> For-Profit

Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(2),(3)</sup>															Total	
		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14		15
1998	\$0.36	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	13.6%	0.0%	0.0%	12.6%	0.0%	5.1%	0.0%	0.4%	0.0%	31.7%
1999	\$2	0.0%	0.0%	0.0%	2.3%	1.4%	2.1%	4.8%	0.0%	0.0%	0.0%	0.9%	5.3%	0.0%	0.0%	2.5%		19.3%
2000	\$2	0.0%	0.0%	0.0%	0.0%	2.8%	0.7%	3.2%	3.2%	3.7%	8.9%	0.0%	1.6%	0.0%	0.0%	0.0%		24.3%
2001	\$7	0.0%	0.1%	0.1%	4.7%	2.2%	1.1%	4.3%	2.2%	0.8%	3.5%	1.5%	1.8%	0.4%	0.0%	0.0%		22.8%
2002	\$27	0.0%	0.0%	0.3%	1.9%	2.2%	2.1%	2.0%	2.8%	1.8%	1.3%	0.8%	0.7%	0.6%	0.0%			16.6%
2003	\$52	0.0%	0.2%	0.7%	2.4%	2.7%	2.2%	3.8%	3.0%	2.4%	1.6%	0.9%	0.5%	0.0%				20.5%
2004	\$126	0.0%	0.3%	0.6%	3.2%	3.0%	3.9%	4.6%	2.3%	1.8%	1.4%	0.9%	0.1%					22.2%
2005	\$175	0.0%	0.0%	0.7%	3.7%	5.3%	4.9%	2.7%	1.9%	1.3%	1.0%	0.1%						21.7%
2006	\$246	0.0%	0.2%	2.1%	4.9%	5.0%	3.2%	2.1%	1.9%	1.1%	0.0%							20.6%
2007	\$348	0.0%	0.5%	4.3%	6.5%	4.0%	2.5%	2.1%	1.4%	0.1%								21.3%
2008	\$475	0.0%	3.0%	5.9%	5.6%	3.1%	2.5%	1.6%	0.1%									21.7%
2009	\$554	0.0%	4.3%	5.1%	4.3%	3.3%	1.9%	0.1%										19.0%
2010	\$391	0.1%	4.7%	4.7%	4.8%	2.2%	0.3%											16.7%
2011	\$206	0.1%	4.5%	6.4%	2.7%	0.4%												14.0%
2012	\$99	0.1%	4.1%	5.3%	0.4%													9.9%
2013	\$47	0.2%	2.6%	0.5%														3.3%

Note: Data as of 6/30/14.

(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.

(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.

(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



# Cohort Default Triangles

## Undergraduate/Graduate<sup>(1)</sup> Loans, FICO 740-850<sup>(2)</sup>

Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(3),(4)</sup>															Total	
		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14		15
1998	\$3	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	0.4%	0.4%	0.9%	0.9%	0.0%	0.0%	0.0%	0.0%	2.8%
1999	\$6	0.0%	0.0%	0.0%	0.0%	0.5%	0.3%	1.7%	0.5%	0.2%	0.2%	0.0%	0.2%	0.0%	0.4%	0.0%	0.8%	4.9%
2000	\$22	0.0%	0.0%	0.0%	0.3%	0.4%	0.4%	0.2%	0.3%	1.0%	1.0%	0.4%	0.5%	0.0%	0.2%	0.1%	0.0%	4.9%
2001	\$64	0.0%	0.0%	0.0%	0.5%	0.4%	0.4%	1.1%	0.8%	1.0%	0.7%	0.6%	0.7%	0.4%	0.2%	0.0%		6.8%
2002	\$137	0.0%	0.2%	0.1%	0.5%	0.4%	0.8%	0.6%	1.1%	0.9%	0.6%	0.5%	0.4%	0.2%	0.0%			6.4%
2003	\$248	0.0%	0.1%	0.2%	0.4%	0.6%	0.7%	1.2%	1.4%	0.8%	0.7%	0.6%	0.3%	0.0%				7.1%
2004	\$424	0.0%	0.1%	0.1%	0.7%	0.7%	1.4%	1.3%	0.9%	0.8%	0.7%	0.4%	0.0%					7.2%
2005	\$574	0.0%	0.0%	0.2%	1.0%	1.5%	1.5%	1.1%	0.9%	0.6%	0.5%	0.0%						7.2%
2006	\$761	0.0%	0.0%	0.5%	1.4%	1.5%	1.1%	0.8%	0.7%	0.5%	0.0%							6.5%
2007	\$937	0.0%	0.1%	1.2%	1.6%	1.1%	1.0%	0.8%	0.6%	0.0%								6.4%
2008	\$1,130	0.0%	0.7%	1.5%	1.4%	1.0%	1.0%	0.6%	0.0%									6.3%
2009	\$1,325	0.0%	1.2%	1.4%	1.4%	1.2%	0.7%	0.0%										6.0%
2010	\$1,186	0.0%	1.4%	1.5%	1.6%	0.9%	0.0%											5.4%
2011	\$831	0.0%	1.1%	1.8%	0.8%	0.1%												3.8%
2012	\$506	0.0%	1.3%	1.3%	0.1%													2.7%
2013	\$245	0.0%	0.8%	0.2%														1.0%

## Undergraduate/Graduate<sup>(1)</sup> Loans, FICO 700-739<sup>(2)</sup>

Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(3),(4)</sup>															Total	
		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14		15
1998	\$3	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.5%	2.2%	0.0%	0.0%	0.0%	0.0%	0.1%	0.7%	0.0%	0.0%	3.5%
1999	\$8	0.0%	0.0%	0.0%	0.0%	0.5%	0.4%	0.7%	0.0%	0.3%	1.5%	0.7%	0.1%	0.8%	0.1%	0.0%	0.0%	5.1%
2000	\$20	0.0%	0.0%	0.0%	0.4%	0.7%	1.3%	0.8%	1.1%	0.8%	1.3%	0.7%	0.6%	0.4%	0.8%	0.2%	0.0%	9.0%
2001	\$54	0.0%	0.0%	0.1%	0.9%	1.2%	0.5%	1.4%	0.9%	1.9%	1.4%	1.2%	0.9%	0.5%	0.2%	0.0%		11.2%
2002	\$111	0.0%	0.1%	0.1%	1.1%	1.0%	1.7%	1.4%	2.2%	1.4%	1.3%	0.8%	0.5%	0.4%	0.0%			12.0%
2003	\$194	0.0%	0.2%	0.5%	0.8%	1.5%	1.5%	2.4%	1.9%	1.8%	1.2%	0.7%	0.5%	0.0%				13.0%
2004	\$321	0.0%	0.2%	0.2%	1.7%	1.5%	2.5%	2.8%	1.8%	1.4%	1.0%	0.5%	0.0%					13.8%
2005	\$439	0.0%	0.0%	0.4%	2.2%	3.3%	2.9%	2.1%	1.4%	1.1%	0.7%	0.0%						14.2%
2006	\$553	0.0%	0.1%	1.3%	3.1%	3.4%	2.4%	1.7%	1.2%	0.8%	0.0%							14.0%
2007	\$659	0.0%	0.3%	2.8%	4.1%	2.7%	1.7%	1.6%	1.1%	0.0%								14.4%
2008	\$782	0.0%	2.0%	3.8%	3.5%	2.4%	2.0%	1.2%	0.1%									15.0%
2009	\$875	0.0%	3.0%	3.5%	3.4%	2.6%	1.5%	0.1%										14.1%
2010	\$731	0.0%	3.4%	3.8%	3.3%	1.5%	0.1%											12.2%
2011	\$482	0.0%	2.8%	4.2%	1.8%	0.2%												9.1%
2012	\$281	0.1%	2.7%	3.0%	0.2%													5.9%
2013	\$134	0.0%	1.5%	0.3%														1.9%

Note: Data as of 6/30/14.

- (1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
- (2) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.
- (3) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
- (4) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

# Cohort Default Triangles

## Undergraduate/Graduate<sup>(1)</sup> Loans, FICO 670-699 <sup>(2)</sup>

Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(3),(4)</sup>															Total	
		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14		15
1998	\$3	0.0%	0.0%	0.0%	0.0%	0.0%	0.6%	0.6%	0.3%	0.5%	0.3%	2.8%	0.0%	0.5%	0.3%	0.1%	0.3%	6.2%
1999	\$7	0.0%	0.0%	0.0%	0.5%	1.4%	0.5%	1.3%	0.3%	0.3%	0.1%	0.7%	0.5%	1.3%	0.4%	0.0%	0.3%	7.6%
2000	\$14	0.0%	0.0%	0.0%	0.9%	1.4%	1.9%	0.2%	1.0%	0.9%	1.4%	1.4%	1.0%	0.9%	0.4%	0.6%	0.0%	12.0%
2001	\$37	0.0%	0.0%	0.1%	1.3%	2.1%	1.5%	1.9%	1.6%	2.7%	2.9%	2.0%	0.8%	0.6%	0.3%	0.0%		17.8%
2002	\$77	0.0%	0.2%	0.3%	1.6%	1.8%	2.4%	2.4%	2.9%	2.7%	1.6%	1.1%	0.7%	0.6%	0.0%			18.4%
2003	\$134	0.0%	0.1%	0.8%	1.3%	2.8%	2.2%	3.7%	3.3%	2.2%	1.3%	0.7%	0.5%	0.0%				18.9%
2004	\$222	0.0%	0.3%	0.5%	2.9%	2.6%	4.2%	3.8%	2.3%	1.7%	1.3%	0.6%	0.1%					20.3%
2005	\$298	0.0%	0.1%	0.7%	3.8%	5.2%	4.9%	2.7%	1.9%	1.5%	0.8%	0.1%						21.8%
2006	\$402	0.0%	0.2%	2.6%	5.5%	5.6%	3.6%	2.4%	1.9%	1.1%	0.1%							22.9%
2007	\$504	0.0%	0.7%	5.6%	7.4%	4.8%	3.0%	2.4%	1.4%	0.0%								25.3%
2008	\$623	0.0%	3.8%	6.9%	6.4%	3.8%	3.1%	1.9%	0.1%									26.0%
2009	\$662	0.1%	5.7%	6.1%	6.0%	3.9%	2.3%	0.1%										24.2%
2010	\$543	0.0%	6.2%	6.2%	5.7%	2.4%	0.1%											20.7%
2011	\$355	0.0%	5.0%	7.8%	3.2%	0.3%												16.3%
2012	\$199	0.1%	4.8%	5.7%	0.2%													10.9%
2013	\$94	0.0%	3.3%	0.5%														3.8%

## Undergraduate/Graduate<sup>(1)</sup> Loans, FICO 640-669 <sup>(2)</sup>

Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(3),(4)</sup>															Total	
		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14		15
1998	\$2	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.5%	0.9%	0.0%	2.9%	2.3%	1.3%	0.2%	0.0%	0.3%	8.6%
1999	\$6	0.0%	0.0%	0.0%	0.0%	1.1%	1.3%	2.3%	0.9%	0.3%	2.1%	0.5%	0.1%	0.7%	0.5%	0.4%	0.5%	10.7%
2000	\$14	0.0%	0.0%	0.0%	1.3%	2.5%	2.3%	1.4%	1.6%	3.8%	3.0%	1.9%	1.5%	0.7%	0.5%	0.2%	0.0%	20.7%
2001	\$32	0.0%	0.0%	0.1%	2.3%	2.9%	2.0%	3.4%	2.6%	5.2%	3.8%	2.8%	1.1%	1.0%	0.5%	0.0%		27.7%
2002	\$61	0.0%	0.2%	0.4%	2.7%	2.3%	3.9%	3.1%	4.6%	4.2%	2.4%	1.8%	1.2%	1.1%	0.0%			27.9%
2003	\$107	0.0%	0.3%	1.3%	2.1%	4.1%	3.3%	5.4%	4.6%	3.5%	2.1%	1.4%	0.8%	0.0%				29.0%
2004	\$165	0.0%	0.5%	0.5%	4.4%	3.9%	6.4%	5.7%	3.5%	2.4%	2.0%	1.1%	0.1%					30.6%
2005	\$226	0.0%	0.1%	0.9%	5.4%	8.2%	7.0%	3.8%	3.3%	2.3%	1.3%	0.0%						32.2%
2006	\$296	0.0%	0.2%	3.7%	8.1%	7.8%	4.8%	3.5%	2.9%	1.5%	0.1%							32.7%
2007	\$351	0.0%	1.1%	8.0%	9.8%	6.0%	4.0%	3.4%	2.0%	0.1%								34.3%
2008	\$398	0.0%	5.4%	8.5%	8.1%	5.3%	4.2%	2.5%	0.1%									34.1%
2009	\$378	0.0%	8.2%	8.0%	7.3%	4.9%	2.9%	0.1%										31.4%
2010	\$310	0.0%	8.0%	8.4%	7.8%	3.0%	0.1%											27.3%
2011	\$202	0.0%	7.7%	10.2%	4.2%	0.1%												22.3%
2012	\$114	0.0%	7.5%	8.0%	0.3%													15.8%
2013	\$54	0.0%	4.4%	0.6%														5.0%

Note: Data as of 6/30/14.

(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.

(2) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.

(3) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.

(4) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

# Cohort Default Triangles

Private Consolidation Loans With Co-signer												
Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(1),(2)</sup>										Total
		0	1	2	3	4	5	6	7	8	9	
2006	\$249	0.0%	0.1%	0.1%	0.5%	0.6%	0.6%	0.4%	0.3%	0.3%	0.0%	<b>2.9%</b>
2007	\$675	0.0%	0.0%	0.2%	0.4%	0.6%	0.4%	0.4%	0.4%	0.0%		<b>2.4%</b>
2008	\$376	0.0%	0.1%	0.4%	0.7%	0.6%	0.6%	0.5%	0.1%			<b>2.9%</b>

Private Consolidation Loans Without Co-signer												
Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(1),(2)</sup>										Total
		0	1	2	3	4	5	6	7	8	9	
2006	\$125	0.0%	0.4%	0.9%	1.5%	1.7%	1.5%	1.0%	1.1%	0.8%	0.0%	<b>9.0%</b>
2007	\$295	0.0%	0.0%	0.9%	1.0%	1.3%	1.0%	1.0%	0.7%	0.1%		<b>5.9%</b>
2008	\$133	0.0%	0.2%	1.7%	2.1%	1.8%	1.7%	1.9%	0.2%			<b>9.5%</b>

Note: Data as of 6/30/14.

(1) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.

(2) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

# Cohort Default Triangles

<b>DTC With Co-signer, FICO ≥ 670<sup>(1)</sup></b>														
Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(2),(3)</sup>												Total
		0	1	2	3	4	5	6	7	8	9	10	11	
2004	\$8	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.1%	0.4%	0.0%	0.2%	0.0%	0.0%	<b>0.9%</b>
2005	\$65	0.0%	0.1%	0.8%	0.7%	1.4%	2.1%	1.2%	0.9%	0.8%	0.9%	0.0%		<b>9.0%</b>
2006	\$139	0.0%	0.7%	1.8%	4.4%	4.8%	2.4%	2.0%	2.0%	1.0%	0.1%			<b>19.2%</b>
2007	\$245	0.0%	0.6%	4.7%	6.2%	4.2%	2.7%	2.6%	1.7%	0.0%				<b>22.7%</b>
2008	\$369	0.0%	2.8%	5.9%	4.9%	3.6%	2.8%	2.0%	0.1%					<b>22.1%</b>
2009	\$396	0.0%	3.7%	4.1%	4.0%	3.2%	2.1%	0.1%						<b>17.1%</b>
2010	\$314	0.0%	3.6%	4.1%	4.7%	2.5%	0.3%							<b>15.1%</b>
2011	\$192	0.1%	3.7%	5.2%	3.3%	0.3%								<b>12.6%</b>
2012	\$104	0.0%	3.3%	5.0%	0.6%									<b>8.8%</b>
2013	\$23	0.0%	1.2%	0.5%										<b>1.7%</b>

<b>DTC Without Co-signer, FICO ≥ 670<sup>(1)</sup></b>														
Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(2),(3)</sup>												Total
		0	1	2	3	4	5	6	7	8	9	10	11	
2004	\$2	0.0%	0.0%	1.6%	1.2%	0.6%	4.7%	2.2%	3.0%	1.2%	4.2%	0.0%	0.0%	<b>18.8%</b>
2005	\$19	0.0%	1.0%	2.1%	2.4%	4.1%	6.5%	2.8%	1.6%	1.0%	1.2%	0.0%		<b>22.7%</b>
2006	\$66	0.0%	1.4%	2.5%	6.6%	6.4%	4.0%	2.7%	2.6%	1.2%	0.0%			<b>27.4%</b>
2007	\$158	0.0%	1.0%	5.8%	8.1%	4.6%	3.8%	3.3%	1.9%	0.0%				<b>28.5%</b>
2008	\$255	0.0%	3.7%	7.9%	7.3%	4.2%	4.0%	2.2%	0.1%					<b>29.4%</b>
2009	\$234	0.0%	6.7%	6.3%	6.9%	5.1%	2.8%	0.1%						<b>28.0%</b>
2010	\$152	0.1%	8.3%	7.0%	8.7%	3.6%	0.3%							<b>28.0%</b>
2011	\$88	0.1%	7.8%	10.1%	5.1%	0.5%								<b>23.7%</b>
2012	\$47	0.0%	6.2%	7.7%	0.8%									<b>14.7%</b>
2013	\$5	0.0%	3.2%	0.6%										<b>3.8%</b>

Note: Data as of 6/30/14.

(1) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.

(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.

(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

# Cohort Default Triangles

Career Training Loans, 670+ FICO <sup>(1)</sup>															
Repayment Year	Disbursed Principal Entering Repayment (\$m)	Periodic Defaults by Years in Repayment <sup>(2),(3)</sup>													Total
		0	1	2	3	4	5	6	7	8	9	10	11	12	
2003	\$291	0.0%	0.4%	1.4%	1.6%	1.8%	1.4%	1.3%	1.0%	0.8%	0.5%	0.4%	0.2%	0.0%	<b>11.0%</b>
2004	\$382	0.0%	0.4%	1.5%	2.3%	1.7%	1.8%	1.7%	1.1%	0.8%	0.5%	0.3%	0.0%		<b>12.2%</b>
2005	\$513	0.0%	0.3%	2.2%	2.2%	2.5%	2.1%	1.5%	1.0%	0.8%	0.5%	0.1%			<b>13.2%</b>
2006	\$630	0.0%	0.4%	2.5%	3.5%	3.2%	2.2%	1.5%	1.0%	0.7%	0.1%				<b>15.2%</b>
2007	\$672	0.0%	0.5%	3.5%	3.9%	3.0%	1.8%	1.3%	0.9%	0.1%					<b>15.0%</b>
2008	\$581	0.0%	0.6%	4.3%	3.6%	2.2%	1.5%	1.1%	0.1%						<b>13.4%</b>
2009	\$169	0.0%	0.2%	2.1%	2.1%	1.5%	1.0%	0.2%							<b>7.1%</b>
2010	\$19	0.0%	0.6%	1.2%	1.0%	0.5%	0.2%								<b>3.4%</b>

Note: Data as of 6/30/14.

(1) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.

(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.

(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

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# Navient Corporation Appendix

# GAAP Results

(In millions, except per share amounts)	Q2 14	Q1 14	Q2 13
Net income	\$307	\$219	\$543
EPS	\$0.71	\$0.49	\$1.20
Operating expenses	\$211	\$366	\$244
Provision	\$165	\$185	\$201
Average total student loans	\$134,737	\$142,679	\$152,135

# Differences between “Core Earnings” and GAAP

Quarter ended June 30, 2014  
(\$ in millions)

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“Core Earnings” adjustments to GAAP:	
GAAP net income	\$ 307
Net impact of SLM BankCo	36
Net impact of derivative accounting	(150)
Net impact of goodwill and acquired intangible assets	2
Net income tax effect	46
Total “Core Earnings” adjustments to GAAP	<u>(66)</u>
“Core Earnings” net income	<u><u>\$241</u></u>

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# Changes for Investors

## A consistent platform, team, and management

	<u>Before Separation</u>	<u>After Separation</u>
Parent Company	SLM Corporation	Navient Corporation
Headquarters	Newark, DE	Newark, DE
Issuing Entity	SLM Student Loan Trust 201X-A	Navient Student Loan Trust 201X-A
SLABS Bloomberg Ticker	SLMA	NAVSL
Depositor	SLM Funding LLC	Navient Funding, LLC
Sponsor, Servicer, and Administrator	Sallie Mae, Inc.	Navient Solutions, Inc.
Servicing Employees	~2,100	~2,100
Customers Serviced (mm)	13+	12+
Total Loans Serviced (\$ bn)	~300	~300
Investment Corp Holding Residual Interests	Sallie Mae Investment Corporation	Navient Investment Corporation

Source: Navient, Navient Form 10 filed April 10, 2014.

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# Investor Relations Website

<https://www.navient.com/about/investors/>

- **SLM / NAVI student loan trust data (Debt/asset backed securities – SLM / NAVI Student Loan Trusts)**
  - Static pool information – detailed portfolio stratifications by trust as of the cutoff date
  - Accrued interest factors
  - Quarterly distribution factors
  - Historical trust performance – monthly charge-off, delinquency, loan status, CPR, etc. by trust
  - Since issued CPR – monthly CPR data by trust since issuance
- **SLM / NAVI student loan performance by trust – Issue details**
  - Current and historical monthly distribution reports
  - Distribution factors
  - Current rates
  - Prospectus for public transactions and Rule 144A transactions are available through underwriters
- **Additional information (Webcasts and presentations)**
  - Archived and historical webcasts, transcripts and investor presentations



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