## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 4, 2015

## **Navient Corporation**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-36228 (Commission File Number) 46-4054283 (I.R.S. Employer Identification No.)

123 Justison Street, Wilmington, Delaware (Address of principal executive offices)

19801 (Zip Code)

Registrant's telephone number, including area code: (302) 283-8000

(Former name or former address, if changed since last report)

Checl	k the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 7.01 REGULATION FD DISCLOSURE.

Navient Corporation (the "Company") frequently provides relevant information to its investors via posting to its corporate website. On August 4, 2015, a presentation entitled "2015 2nd Quarter Investor Deck" was made available on the Company's website at <a href="https://www.navient.com/about/investors/webcasts/">https://www.navient.com/about/investors/webcasts/</a>. In addition, the presentation is being furnished herewith as Exhibit 99.1

The information contained in, or incorporated into, this Item 7.01, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

#### ITEM 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit

Description

99.1\* 2015 2<sup>nd</sup> Quarter Investor Deck.

\* Furnished herewith.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### NAVIENT CORPORATION

Date: August 4, 2015

By: /s/ Mark L. Heleen

Mark L. Heleen

Executive Vice President, Chief Legal Officer and Secretary

EXHIBIT INDEX

Exhibit Number

Number Description

99.1\* 2015 2nd Quarter Investor Deck.

\* Furnished herewith.

# 2015 2<sup>nd</sup> Quarter Investor Deck

August 4, 2015



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## Forward-Looking Statements; Non-GAAP Financial Measures

The following information is current as of August 4, 2015 (unless otherwise noted) and should be read in connection with Navient Corporation's (Navient) Annual Report on Form 10-K for the year ended December 31, 2014 (the "2014 Form 10-K"), filed by Navient with the SEC. Definitions for capitalized terms in this presentation not defined herein can be found in the company's 2014 Form 10-K. This presentation contains forward-looking statements and information based on management's current expectations as of the date of this presentation. Statements that are not historical facts, including statements about the company's beliefs, opinions or expectations and statements that assume or are dependent upon future events, are forward-looking statements. Forward-looking statements are subject to risks, uncertainties, assumptions and other factors that may cause actual results to be materially different from those reflected in such forward-looking statements. These factors include, among others, the risks and uncertainties set forth in Item 1A "Risk Factors" and elsewhere in Navient's 2014 Form 10-K and subsequent filings with the SEC; increases in financing costs; limits on liquidity; increases in costs associated with compliance with laws and regulations; changes in accounting standards and the impact of related changes in significant accounting estimates; any adverse outcomes in any significant litigation to which the company is a party; credit risk associated with the company's derivative transactions; risks inherent in the government contracting environment, including the possible loss of government contracts and potential civil and criminal penalties as a result of governmental investigations or audits; and changes in the terms of student loans and the educational read that the possible loss of successfully implement contracts and potential civil and criminal penalties as a result of governmental investigations or audits; and changes in the terms of student loans and the educational penalties as an availability; red

The preparation of the company's consolidated financial statements also requires management to make certain estimates and assumptions including estimates and assumptions about future events. These estimates or assumptions may prove to be incorrect. All forward-looking statements contained in this presentation are qualified by these cautionary statements and are made only as of the date of this presentation. The company does not undertake any obligation to update or revise these forward-looking statements to conform the statement to actual results or changes in its expectations.

Navient reports financial results on a GAAP basis and also provides certain non-GAAP core earnings performance measures. When compared to GAAP results, core earnings exclude the impact of: (1) the financial results of the consumer banking business for historical periods prior to the April 30, 2014 spin-off as well as related restructuring and reorganization expenses incurred in connection with the spin-off, including the restructuring initiated in the second quarter of 2015; (2) unrealized, mark-to-market gains/losses on derivatives; and (3) goodwill and acquired intangible asset amortization and impairment. Navient provides core earnings measures because this is what management uses when making management decisions regarding Navient's performance and the allocation of corporate resources. Navient core earnings is not a defined term within GAAP and may not be comparable to similarly titled measures reported by other companies. For additional information, see "Core Earnings — Definition and Limitations" in Navient's second quarter earnings release for a further discussion and a complete reconciliation between GAAP net income and core earnings.



## Navient Corporation Overview

NAVIENT

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We are the leading loan management, servicing and asset recovery company

	Key Businesses	Highlights
Asset Management	FFELP Loan Portfolio	\$100 Billion FFELP Portfolio
	Private Education Loan Portfolio	• \$28 Billion Private Education Loan Portfolio
Servicing	FFELP Loans	Over 12 Million Borrowers
	Private Education Loans	Over \$300 Billion of Education Loans
	Department of Education Servicing Contract	
	Guarantor Servicing	
Asset Recovery	Education loans	• \$20 Billion of Receivables
	Government receivables	Over 1,800 clients
	• Taxes	
	Court/Municipal	
	• Schools	

As of June 30, 2015



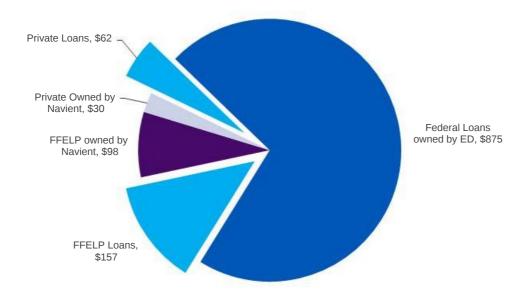
## Operating Results "Core Earnings" Basis

(In millions, except per share amounts)	Q2 15	Q1 15	Q2 14
Reported Core EPS	\$0.40	\$0.48	\$0.56
Operating expenses	\$225	\$230	\$195
Net income	\$154	\$194	\$241
Provision	\$198	\$125	\$155
Average student loans	\$130,512	\$133,722	\$131,875



### Student Loan Market

### Estimated Outstanding Student Loan Market Distribution \$1.2 Trillion as of FFYE 9/30/2014 (\$ in billions)



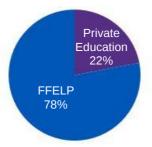
Source: Navient estimates for total outstanding FFELP and federally-owned based on FSA Data Center, Portfolio Summary, September 30, 2014, and Federal Student Aid Annual Report, November 2014; MeasureOne, Private Student Loan Performance Report, Q3 2014; Navient 10Q filings



## High Quality Education Loan Portfolio

#### **FFELP Portfolio**

- · Largest holder of FFELP loans
- 97-98% of portfolio is government guaranteed
- 80% of portfolio funded to term with securitizations
- Fully integrated servicing and asset recovery support operations



#### **Private Education Portfolio**

- · Largest holder of Private Education loans
- Seasoned portfolio with 93% of loans in repayment status having made more than 12 payments
- Typically non-dischargeable in bankruptcy

**Total Education Loans: \$128bn** 

FFELP Portfolio Statistics	
Balance (\$bn, net of allowance)	\$100
% Consolidation Loans	61%
% Stafford & Other	39%
90+ Day Delinquent	8.4%

Note: Financial data as of 6/30/2015

Private Education Portfolio S	tatistics
Balance (\$bn, net of allowance)	\$28
Avg. Loan Size	\$10,091
Avg. FICO at Orig.	719
% Cosigner	65%
90+ Day Delinquent	3.3%



## FFELP Loans Segment "Core Earnings" Basis

(In millions)	Q2 15	Q1 15	Q2 14
Net income	\$93	\$85	\$72
Average FFELP Loans	\$101,305	\$103,617	\$100,467
FFELP Loan spread	0.91%	0.96%	0.98%
Net interest margin	0.81%	0.88%	0.89%
Annualized charge-off rate	0.05%	0.03%	0.08%
Greater than 90-day delinquency rate	8.4%	8.4%	7.0%



## FFELP Loans Segment Credit Quality "Core Earnings" Basis

(\$'s in millions)	FFEL	.P Education	Loan Portfolio	
	June 30, 2	015	June 30, 20	014
	Balance	%	Balance	%
Loans in-school/grace/deferment	\$9,760		\$11,794	
Loans in forbearance	14,203		14,929	
Loans in repayment and percentage of each status				
Loans current	63,363	84.2%	61,438	85.2%
Loans delinquent 31-60 days	3,367	4.5%	3,531	4.9%
Loans delinquent 61-90 days	2,186	2.9%	2,112	2.9%
Loans delinqent greater than 90 days	6,328	8.4%	5,033	7.0%
Total FFELP Loans in repayment	75,244	100%	72,114	100%
Total FFELP Loans, gross	\$99,207	-	\$98,837	
Percentage of FFELP Loans in repayment		75.8%		73.0%
Delineus de la constant de FEEL D.L. constant		4 <del></del>		65 - 73
Delinquencies as a percentage of FFELP Loans in repayment		<u>15.8</u> %		<u>14.8</u> %
Loans in forbearance as a percentage of loans in repayment and forbearance		<u>15.9</u> %		<u>17.2</u> %



## Private Education Loans Segment "Core Earnings" Basis

(In millions, except FICO score)	Q2 15	Q1 15	Q2 14
Net income	\$22	\$77	\$86
Average Private EducationLoans	\$29,207	\$30,105	\$31,408
Private Education Loanspread	3.66%	3.87%	4.10%
Net interest margin	3.55%	3.74%	4.00%
Provision for loan losses	\$191	\$120	\$145
Charge-offs <sup>1</sup>	\$179	\$190	\$166
Charge-off rate <sup>1</sup>	2.7%	2.9%	2.5%
Total delinquency rate	6.8%	6.9%	7.1%
Greater than 90-day delinquency rate	3.3%	3.6%	3.2%
Forbearance rate	3.7%	3.8%	4.2%

1 In the second quarter of 2015, the portion of the loan amount charged off at default increased from 73 percent to 79 percent. This change resulted in a \$330 million reduction to the balance of the receivable for partially charged-off loans which is not included in the charge-off disclosures above. Including this amount the charge-offs total \$509 million for the second quarter of 2015.



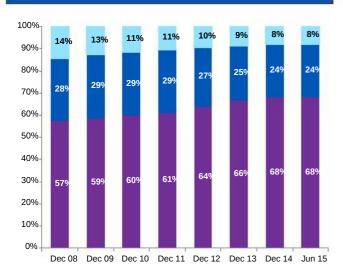
## Private Education Loans Segment Credit Quality "Core Earnings" Basis

(\$'s in millions)	Priva	te Education	Loan Portfolio	
	June 30, 2	015	June 30, 20	)14
	Balance	%	Balance	%
Loans in-school/grace/deferment	\$2,439		\$3,375	
Loans in forbearance	998		1,201	
Loans in repayment and percentage of each status				
Loans current	24,100	93.2%	25,202	92.9%
Loans delinquent 31-60 days	544	2.1%	670	2.5%
Loans delinquent 61-90 days	369	1.4%	391	1.4%
Loans delinqent greater than 90 days	852	3.3%	873	3.2%
Total Private Education Loans in repayment	25,865	100%	27,136	100%
Total Private Education Loans, gross	\$29,302		\$31,712	
Percentage of Private Education Loans in repayment		88.3%		<u>85.6</u> %
Delinquencies as a percentage of Private Education Loans in repayment		<u>6.8</u> %		<u>7.1</u> %
Loans in forbearance as a percentage of loans in repayment and forbearance		3.7%		4.2%



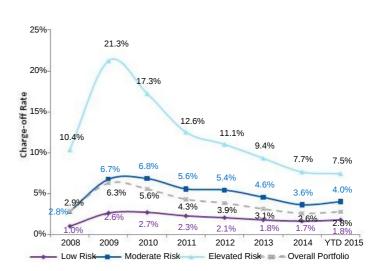
## **Private Education Loans Segment High Quality Portfolio**





■ Low Risk Moderate Risk Elevated Risk

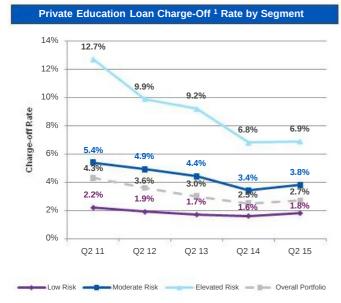
#### Private Education Loan Charge-Off<sup>1</sup> Rate by Segment



Low Risk = Smart Option, Legacy Traditional Cosigned, and Law/MBA/MED/CT/Other
Moderate Risk = Legacy Traditional Non-Cosigned
Elevated Risk = Non-Traditional
I the second quarter of 2015, the portion of the loan amount charged off at default increased from 73 percent to 79 percent. This change resulted in a \$330 million reduction to the balance of the receivable for partially charged-off loans which is not included in the charge-off disclosures above.



## Private Education Loans Segment High Quality Portfolio



Low Risk = Smart Option, Legacy Traditional Cosigned, and Law/MBA/MED/CT/Other Moderate Risk = Legacy Traditional Non-Cosigned Elevated Risk = Non-Traditional

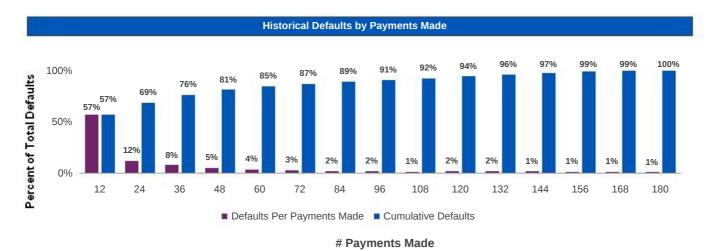
#### **Private Education Loan Portfolio**

- Seasoned portfolio with 93% of loans in repayment status having made more than 12 payments
- Non-traditional loans declined to 8% of total portfolio
- Expected annualized charge-offs to range between 2.2% and 2.4% for the second half of 2015

1 In the second quarter of 2015, the portion of the loan amount charged off at default increased from 73 percent to 79 percent. This change resulted in a \$330 million reduction to the balance of the receivable for partially charged-off loans which is not included in the charge-off disclosures above.



## Private Education Loans Segment Default Performance



• The probability of default substantially diminishes as the number of payments and years of seasoning increases

As of June 30, 2015



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## Loan Seasoning – "Core Earnings" Basis

June 30, 2015 Traditional Portfolio

Loan Status Not Yet in Repayment	13	0-12 payn	nents	3.(-	13-24 payı	ments		25-36 payr	nents	0 <u></u>	37-48 pay	ments	<u>_</u> N	lore than 48 pa	ayments	. <u> </u>	Total 2.218	
Loans in Forbearance		332	17.3%		131	5.6%		122	3.5%		108	2.9%		187	1.4%		880	3.6%
Loans in Repaymen@urrent		1,277	66.3%		1.968	83.8%		3.144	89.2%		3,471	91.3%		12,510	95.4%		22,370	90.5%
Loans in RepaymenDeling31-60 days		79	4.1%		70	3.0%		82	2.3%		74	1.9%		158	1.2%		463	1.9%
Loans in RepaymenDeling61-90 days		66	3.4%		51	2.2%		54	1.5%		49	1.3%		87	0.7%		307	1.2%
Loans in RepaymenDelinq90 + days	133	171	8.9%	200	127	5.4%		124	3.5%	<u> </u>	98	2.6%	90	168	1.3%	90 <u> </u>	688	2.8%
Total Loans in Repayment or Forbearance Charge-offs as a % of loans in repayment	\$	1,925 12.3%	100%	\$	2,347 4.7%	100%	\$	3,526 2.5%	100%	\$	3,800 1.8%	100%	\$	13,110 0.9%	100%	\$	24,708 2.4%	100%
Non-Traditional Portfolio																		
Non-Traditional Portiono								Month	ily Schedu	led P	ayments Re	eceived						
Loan Status		0-12 payn	nents		13-24 payı	ments		Month 25-36 payr		led P	37-48 pay		N	lore than 48 pa	ayments		Total	_
	22	0-12 payn	nents	3%	13-24 payı	ments				led P			N	fore than 48 pa	ayments		Total 221	
Loan Status	13-	0-12 payn	nents 20.1%	31-	13-24 payı	ments 7.0%	_			led P			_ N	lore than 48 pa	ayments			5.4%
Loan Status Not Yet in Repayment	13		- 22	27-		- 27		25-36 payr	ments	led P	37-48 pay	ments	_ N		- 60		221	5.4% 80.3%
Loan Status  Not Yet in Repayment Loans in Forbearance	75	55	20.1%	20	19	7.0%	_	25-36 payı	nents 4.3%	led P	37-48 pay	ments 3.5%	_ N	19	1.9%		221 118	
Loan Status  Not Yet in Repayment Loans in Forbearance Loans in Repaymen@urrent	<i>a</i> =	55 141	20.1% 51.5%	20	19 190	7.0% 70.4%		25-36 payr 14 258	4.3% 79.4%	led P	37-48 pays	3.5% 83.1%	N	19 891	1.9% 90.5%		221 118 1,730	80.3%
Loan Status  Not Yet in Repayment Loans in Forbearance Loans in Repaymen©urrent Loans in Repaymen©urlend1-60 days	- Z-	55 141 16	20.1% 51.5% 5.9%	(N)	19 190 14	7.0% 70.4% 5.4%		25-36 payr 14 258 14	4.3% 79.4% 4.3%	led P	37-48 pays 11 250 12	3.5% 83.1% 4.0%	_ N	19 891 25	1.9% 90.5% 2.6%		221 118 1,730 81	80.3% 3.8%
Loan Status  Not Yet in Repayment Loans in Forbearance Loans in Repaymen©urrent Loans in Repaymen©urrent Loans in Repaymen©elinq31-60 days Loans in Repaymen⊅elinq61-90 days	\$	55 141 16 15	20.1% 51.5% 5.9% 5.3%	\$	19 190 14 12	7.0% 70.4% 5.4% 4.4%	s	25-36 pays 14 258 14 11	4.3% 79.4% 4.3% 3.5%	led P	37-48 pays 11 250 12 8	3.5% 83.1% 4.0% 2.6%	N	19 891 25 16	1.9% 90.5% 2.6% 1.6%	\$	221 118 1,730 81 62	80.3% 3.8% 2.9%

Monthly Scheduled Payments Received

Total

Total						Monthly So	hedule	d Payments R	eceived						
Loan Status Not Yet in Repayment	0-1	2 payments	13-	24 payments	25	5-36 payments		37-48 pay	ments	More	e than 48 p	ayments	2,	Total ,439	
Loans in Forbearance		387 17.6%		150 5.7%			3.5%	119	2.9%		206	1.5%		998	3.7%
Loans in RepaymenCurrent	1,4	418 64.5%	2,	158 82.5%	3	3,402 88	3.3%	3,721	90.7%		13,401	95.1%	24,	100	89.7%
Loans in RepaymenDelinq31-60 days		95 4.3%		84 3.2%		96 2	2.5%	86	2.1%		183	1.3%		544	2.0%
Loans in RepaymenDelinq61-90 days		81 3.7%		63 2.4%		65	7%	57	1.4%		103	0.7%		369	1.4%
Loans in RepaymenDelinq90 + days	<u> </u>	218 9.9%	3/	162 6.2%		152	1.0%	118	2.9%	<u> </u>	202	1.4%	4	852	3.2%
Total Loans in Repayment or Forbearance Charge-offs as a % of loans in repayment		199 100% 8.6%		617 100% i.1%	\$ :	3,851 1 2.8%	00%	\$ 4,101 2.0%	100%	\$ :	14,095 1.0%	100%		,863 2.7%	100%

1 In the second quarter of 2015, the portion of the loan amount charged off at default increased from 73 percent to 79 percent. This change resulted in a \$330 million reduction to the balance of the receivable for partially charged-off loans which is not included in the charge-off disclosures above.



## Loan Seasoning – "Core Earnings" Basis

#### June 30, 2014 <u>Traditional Portfo</u>lio

Monthly Scheduled Payments Receiv	nd

Loan Status	0-	-12 paymen	its	13-24 p	ayments	2	5-36 paym	nents	37	7-48 paym	nents	Moi	re than 48 pa	yments		Total	
Not Yet in Repayment	67		70.			100		(2)	777			9.0			-00	3,036	- 1
Loans in Forbearance		461	16.8%	178	4.8%		153	3.6%		114	2.7%		153	1.4%		1,059	4.1%
Loans in RepaymenGurrent	1,	,872	68.0%	3,194	86.4%	3	3,767	89.6%	3	,967	92.4%		10,567	95.6%		23,367	89.8%
Loans in RepaymentDeling 31-60 days		129	4.7%	110	3.0%		101	2.4%		83	1.9%		138	1.2%		561	2.2%
Loans in RepaymenDeling 61-90 days		78	2.8%	65	1.8%		61	1.4%		45	1.0%		73	0.7%		322	1.2%
Loans in Repaymen@elinq 90 + days	35-	211	7.7%	148	4.0%	<u> </u>	124	3.0%	22	87	2.0%	Z <del></del>	127	1.1%	-	697	2.7%
Total Loans in Repayment or Forbearance	\$ 2,	,751	100%	\$ 3,695	100%	\$ 4	4,206	100%	\$ 4	,296	100%	\$	11,058	100%	\$	26,006	100%
Charge-offs as a % of loans in repayment		6.4%		2.8%			2.0%			1.3%			0.8%			2.1%	

#### Non-Traditional Portfolio

#### Monthly Scheduled Payments Received

Loan Status		0-12 paym	ents	13-	-24 paym	ents	2	5-36 paym	ents		37-48 paym	nents	Мо	ore than 48 pa	yments		Total	
Not Yet in Repayment																	339	
Loans in Forbearance		76	18.8%		22	5.8%		16	4.6%		11	3.6%		17	1.9%		142	6.1%
Loans in RepaymenCurrent		219	54.3%	2	277	73.3%		279	79.2%		262	84.1%		798	90.1%		1,835	78.7%
Loans in RepaymenDelinq31-60 days		29	7.2%		23	6.1%		18	5.1%		13	4.2%		26	2.9%		109	4.7%
Loans in RepaymenDelinq 61-90 days		20	4.9%		15	4.0%		11	3.2%		8	2.6%		15	1.7%		69	3.0%
Loans in RepaymentDelinq 90 + days	22	60	14.8%		41	10.8%	2 <del>2</del>	28	7.9%	-	17	5.5%	2 <del>2</del>	30	3.4%	) <u></u>	176	7.5%
Total Loans in Repayment or Forbearance Charge-offs as a % of loans in repayment	\$	404 21.4%	100%		378 7.4%	100%	\$	352 5.2%	100%	\$	311 4.5%	100%	\$	886 2.3%	100%	\$	2,331 6.8%	100%

#### Total

#### Monthly Scheduled Payments Received 13-24 payments 37-48 payments More than 48 payments Not Yet in Repayment 17.0% 66.3% 5.0% 3.1% 200 3,471 133 80 4.9% 85.2% 3.3% 2.0% 3.7% 88.8% 2.6% 1.6% 2.7% 91.8% 2.1% 1.1% 1.4% 4.2% Loans in Forbearance 537 169 125 170 1,201 25,202 Loans in Repaymen@urrent Loans in Repaymen@elinq 31-60 days Loans in Repaymen@elinq 61-90 days 4,046 119 72 4,229 96 53 95.2% 1.4% 0.7% 88.9% 2.4% 1.4% 670 391 Loans in RepaymenDelinq 90 + days 271 8.6% 189 4.6% 152 3.3% 104 2.3% 157 1.3% 873 3.1% Total Loans in Repayment or Forbearance Charge-offs as a % of loans in repayment 3,155 7.9% 4,073 3.2% 4,558 2.3% 100% 4,607 1.6% 11,944 100% 28,337 2.5% 100%



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## Business Services Segment "Core Earnings" Basis

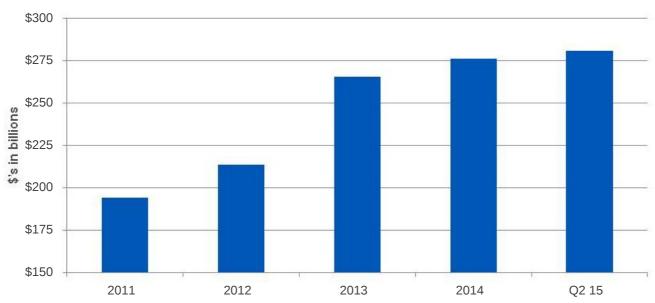
(In millions)	Q2 15	Q1 15	Q2 14
Net income	\$90	\$86	\$130
Federal Loans serviced (\$'s in billions)	\$281	\$282	\$272
Third-Party Loan servicing revenue	\$47	\$44	\$42
Asset recovery revenue	\$99	\$89	\$132
Department of Education accounts serviced	6.1	6.2	5.8
Contingency asset recovery receivables (\$'s in billions)	\$20.1	\$20.2	\$16.3

 Asset recovery revenue in Q2 2015 was reduced by \$33 million from Q2 2014 primarily due to The Bipartisan Budget Act of 2013. The Budget Act reduced the amount paid to guaranty agencies for rehabilitating defaulted FFELP Loans beginning on July 1, 2014



## Business Services Segment Federal Loan Servicing

### **Total Federal Loans Serviced**



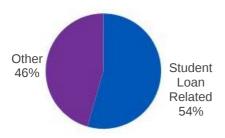


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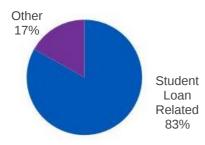
## Business Services Segment Asset Recovery

#### **Contingent Asset Recovery Receivables**

#### \$20.1 billion as of June 30, 2015



#### \$16.3 billion as of June 30, 2014



#### **Key Characteristics**

- Generated \$188 million of revenue YTD¹
- · Strong compliance infrastructure
- Opportunities to expand into state, court and municipality asset recovery
- Non-ED government asset recovery provide additional growth opportunity

1 As of June 30, 2015



# Funding and Liquidity



## 2015 Capital Markets Summary

- Acquired \$1.8 billion 1 of student loans
- Issued \$2.8 billion of FFELP ABS
- Issued \$689 million of Private Education Loan ABS
- Issued \$500 million of long-term unsecured debt
- Repurchased over \$1 billion of long-term unsecured debt
- Returned \$724 million<sup>1</sup> to shareholders through share repurchases and dividends
- Maintained strong capital position

<sup>1</sup> As of June 30, 2015



## **Secured Funding**

20	015 YTD Issi	uance
1 Ford	7,607	Auto / Floorplans
2 Chase	6,125	Credit Card
3 Ally	4,800	Auto/ Floorplans
4 Hyundai	4,132	Auto
5 Santander Drive	3,621	Auto
6 Navient	3,444	Student Loan
7 Nissan	3,051	Auto
8 Mercedes	3,015	Auto
9GM	2,762	Auto / Floorplans
10 Honda	2,606	Auto
11 Dunkin' Brands	2,600	Franchise
12 Onemain	2,479	Consumer
13 Wendy	2,425	Whole Bus
14 Toyota	2,364	Auto / Floorplans
15 Capital One	2,325	Credit Card
16 Ameri Credit	2,300	Auto
17 BankAmerica	2,300	Credit Card
18 CarMax	2,165	Auto
19 CNH	1,800	Equipment
20 Drive	1,792	Auto

(1) Includes previous issuing entities: SLM Student Loan Trust and SLM Private Education Loan Trust (Bloomberg ticker: SLMA) Source: J.P. Morgan

- Navient is among the largest issuers of ABS globally, having issued over \$275 billion of Private and FFELP ABS transactions to date
- Over \$100 billion of securitizations on balance sheet
- Additional capacity under FFELP secured facilities is \$12 billion
- Maximum capacity under Private Education Loan secured facilities is \$1 billion

As of June 30, 2015



## **Recent FFELP ABS Transactions**

		N/	AVSL 20	015-3			N/	AVSL 201	.5-2		
Priced: Settled:			une 10, 2 une 18, 2			April 14, 2015 April 23, 2015					
Issuance Amount:			\$758N	1		\$997M					
Collateral:	FFELP		Sovt. Gua Plus and	aranteed Consolidati	ion Loans	US Govt. Guaranteed FFELP Stafford and Plus Loans					
Prepayment Speed (1):	6% (	CPR Staffo	rd / 4% C	CPR Conso	lidation	6% Constant Prepayment Rate					
Tranching:	Class	Rating (M)	Amt. (\$M)	WAL (1)	Pricing (2)	Class	Rating (M)	Amt. (\$M)	WAL (1)	Pricing (2)	
	A-1	Aaa	\$252	1.5	L+32	A-1	Aaa	\$337	1.3	L+28	
	A-2	Aaa	\$486	7.7	L+67	A-2	Aaa	\$157	3.3	L+42	
	В	Aa1	\$20	13.4	L+250	A-3	Aaa	\$476	6.4	L+57	
						В	Aa2	\$28	8.4	L+195	

Estimated based on a variety of assumptions concerning loan repayment behavior, as more fully described in the related prospectus, which may be obtained at https://www.navient.com/about/investors/debtasset/. Actual average life may vary significantly from estimates.
 Pricing represents the yield to expected call.



### Recent Private Education Loan ABS Transactions

		NAVS	SL Trust	2015-A	NAVSL Trust 2014-A							
Priced: Settled:			nuary 13, 2 nuary 22, 2		October 15, 2014 October 23, 2014							
Issuance Amount:			\$689M			\$664M						
Collateral:		Private	e Educatio	n Loans		Private Education Loans						
Prepayment Speed <sup>(1)</sup> :		4% Const	ant Prepay	ment Rate		4% Constant Prepayment Rate						
Tranching:	Class	Rating (M)	Amt. (\$M)	WAL (1)	Pricing (2)	Class	Rating (M)	Amt. (\$M)	WAL (1)	Pricing (2)		
	A-1	Aaa	\$224	1.0	L+50	A-1	Aaa	\$186	1.0	L+48		
	A-2A	Aaa	\$154	5.5	S+110	A-2A	Aaa	\$168	5.8	S+115		
	A-2B	Aaa	\$154	5.5	L+120	A-2B	Aaa	\$168	5.8	L+125		
	A3	Aaa	\$75	8.8	L+170	A3	Aaa	\$76	9.7	L+160		
	В	Aa3	\$83	9.9	S+210	В	Aa1	\$66	10.6	S+240		

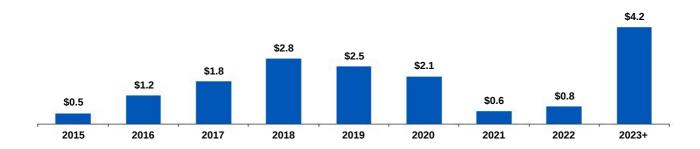
<sup>(1)</sup> Estimated based on a variety of assumptions concerning loan repayment behavior, as more fully described in the related prospectus, which may be obtained at https://www.navient.com/about/investors/debtasset/slmsltrusts/. Actual average life may vary significantly from estimates.

<sup>(2)</sup> Yield on fixed rate A-2 tranches were 2.77% and 2.67% for 2014-A and 2015-A, respectively. Yield on fixed rate B tranches were 4.65% and 4.10% for 2014-A and 2015-A, respectively.



## **Unsecured Debt Maturities**

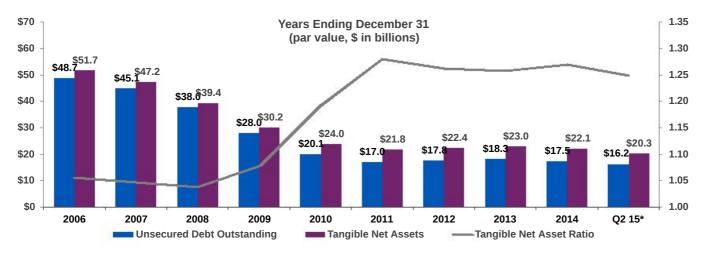
As of June 30, 2015 (par value, \$ in billions)



	Fitch	Moody's	S&P
Senior Unsecured Debt	ВВ	Ba3	ВВ
Outlook	Stable	Stable	Stable



## Conservative Unsecured Debt Profile



	December 31, 2006	December 31, 2010	June 30, 2015
Total Managed Student Loans	\$142.1 Billion	\$184.3 Billion	\$128.4 Billion
Unsecured Debt Outstanding (par value)	\$48.7 Billion	\$20.1 Billion	\$16.2 Billion
Tangible Equity Ratio	1.9%	2.2%	2.4%
Tangible Net Asset Ratio	1.06x	1.19x	1.25x
Unsecured Debt Rating (F / M / S)	A+ / A2 / A	BBB- / Ba1 / BBB-	BB / Ba3 / BB

<sup>\*</sup> Quarter ending June 30, 2015

Tangible net assets equal tangible assets less secured debt



### Education Loan Portfolio Generates Significant Cash Flows

#### Projected Life of Loan Cash Flows over ~20 Years

#### \$'s in Billions **FFELP Cash Flows** 6/30/15 12/31/14 Secured Residual (including O/C) \$6.5 \$7.3 Floor Income 2.0 1.9 Servicing 3.8 3.8 **Total Secured** \$12.3 \$13.0 Unencumbered 1.4 1.9 **Total FFELP Cash Flows** \$13.7 \$14.9 **Private Credit Cash Flows** Secured Residual (including O/C) \$12.6 \$13.2 Servicing 1.2 1.3 **Total Secured** \$13.8 \$14.5 Unencumbered 5.7 6.8 **Total Private Cash Flows** \$19.5 \$21.3 **Combined Cash Flows** before Unsecured Debt \$33.2 \$36.2

These projections are based on internal estimates and assumptions and are subject to ongoing review and modification. These projections may prove to be incorrect.

#### **Enhancing Cash Flows**

Cash Flow Projection as of 6/30/15	\$33.2 B
+ Additional Cash Flows from Loans Acquired + Other	0.3 B 0.2 B
<ul><li>Cash Flows Realized from Loan Portfolio</li><li>Cash Flows from Financing Transactions</li></ul>	(1.6) B (1.9) B
Cash Flow Projection as of 12/31/14	\$36.2 B

- Since 12/31/14, we have repaid \$1.7B of unsecured debt, returned \$0.7 billion to shareholders through share repurchases and dividends, and acquired \$1.8 billion of student loans
- \$33 billion of estimated future cash flows over ~ 20 years
  - Highly predictable
  - Includes ~\$11 billion of overcollateralization (O/C) to be released from residuals



## FFELP Cash Flows Highly Predictable

#### \$'s in millions

as of 6/30/15	Q3-Q4 2015	2016	2017	2018	2019	2020	2021	2022
Projected FFELP Average Balance	\$95,924	\$89,958	\$81,400	\$73,052	\$65,223	\$57,360	\$49,792	\$42,626
Projected Excess Spread	\$431	\$829	\$738	\$655	\$590	\$518	\$456	\$404
Projected Servicing Revenue	<u>\$251</u>	<u>\$479</u>	<u>\$443</u>	<u>\$407</u>	<u>\$373</u>	<u>\$334</u>	\$292	<u>\$250</u>
Projected Total Revenue	\$683	\$1,308	\$1,182	\$1,063	\$963	\$851	\$748	\$655
	<u>2023</u>	2024	2025	2026	<u>2027</u>	2028	2029	<u>2030+</u>
Projected FFELP Average Balance	\$35,940	\$29,885	\$24,562	\$20,355	\$16,595	\$13,051	\$9,754	\$3,833
Projected Excess Spread	\$354	\$304	\$260	\$221	\$192	\$164	\$121	\$256
Projected Servicing Revenue	\$206	<u>\$169</u>	<u>\$132</u>	<u>\$108</u>	\$89	<u>\$71</u>	<u>\$54</u>	<u>\$113</u>
Projected Total Revenue	\$560	\$473	\$391	\$329	\$281	\$234	\$175	\$369

- Total Cash Flows from Projected Excess Spread = \$6.5 Billion
- Total Cash Flows from Projected Servicing Revenues = \$3.8 Billion

Assumptions
NO FIGOT Introduce, CPR/CDR = Stafford & Plus (3%), Consolidation (3%)
These projections are based on internal estimates and assumptions and are subject to ongoing review and modification. These projections may prove to be incorrect.
\*Numbers may not add due to rounding



## **Secured Cash Flow**

in Millions	20	Q15 YTD	2014	2013	2012
FFELP					
Term Securitized					
Servicing (Cash Paid)	\$	199	\$ 407	\$ 507	\$ 526
Net Residual* (Excess Distributions)		375	680	476	628
Other Secured FFELP					
Net Cash Flow		170	216	1,199	934
Total FFELP	\$	744	\$ 1,302	\$ 2,182	\$ 2,088
Private Credit					
Term Securitized					
Servicing (Cash Paid)	\$	96	\$ 189	\$ 198	\$ 181
Residual (Excess Distribution)		107	226	170	103
Other Secured Financings					
Net Cash Flow		27	26	9	22
Total Private Credit	\$	230	\$ 441	\$ 377	\$ 306
Total Proceeds from Residual Sales				\$ 589	
Total FFELP and Private Credit	\$	974	\$ 1,743	\$ 3,148	\$ 2,394
Average Principal Balances	20	Q15 YTD	2014	2013	2012
FFELP					
Term FFELP	\$	84,362	\$ 88,554	\$ 95,055	\$ 104,913
Other Secured FFELP		12,975	6,525	11,085	22,271
Total FFELP	\$	97,338	\$ 95,079	\$ 106,140	\$ 127,184
Private Credit					
Term Private Credit	\$	24,417	\$ 24,499	\$ 26,037	\$ 25,111
Other Secured Financings		1,029	1,523	1,106	1,875
Total Private Credit	\$	25,446	\$ 26,022	\$ 27,143	\$ 26,987
Total FFELP and Private Credit	\$	122,783	\$ 121.101	\$ 133.283	\$ 154.171

Note: Totals may not add due to rounding

\* Net residual represents excess distribution, net of payments on floor contracts and receipts from basis swaps



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## FFELP ABS Appendix



### Recent FFELP ABS Issuance Characteristics

#### **FFELP ABS Transaction Features**

- Issue size of \$500M to \$1.5B
- Tranches or pass-through denominated in US\$
- Triple-A rated senior notes make up to 97% of issue structure
- Floating rate tied to 1 month LIBOR
- Amortizing tranches with 1 to 15(+) year average lives
- Navient Solutions, Inc. is master servicer

#### **Collateral Characteristics**

- Insurance or guarantee of underlying collateral insulates bondholders from virtually any loss of principal<sup>(1)</sup>
- Typically non-dischargeable in bankruptcy
- Offer significantly higher yields than government agency securities with comparable risk profiles

(1) Principal and accrued interest on underlying FFELP loan collateral carry insurance or guarantee of 97%-100% dependent on origination year and on meeting the servicing requirements of the U.S. Department of Education.



## FFELP Loan Program Characteristics

Parameter	Subsidized Stafford	Unsubsidized Stafford	PLUS/Grad PLUS	Subsidized Consolidation	Unsubsidized Consolidation
Borrower	Student	Student	Parents or Graduate Students	Student or Parents	Student or Parents
Needs Based	Yes	No	No	N/A	N/A
Federal Guarantee of Principal and Accrued Interest	97 - 100%	97 - 100%	97 - 100%	97 - 100%	97 - 100%
Interest Subsidy Payments	Yes	No	No	Yes	No
Special Allowance Payments (SAP)	Yes	Yes	If cap is reached	Yes	Yes
Repayment Term	120 months	120 months	120 months	Up to 360 months	Up to 360 months
Aggregate Loan Limit	Undergraduate: \$23,000 Graduate: \$65,500	Undergraduate <sup>1</sup> : \$57,500 Graduate: \$138,500	None	None	None

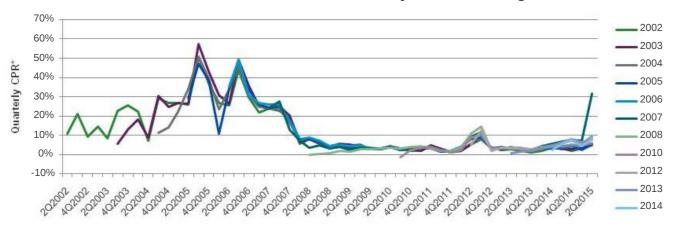
<sup>(1)</sup> Aggregate loan limit for a Dependent Undergraduate is \$31,000 Note: As of July 1, 2011



## Navient Stafford & PLUS Loan Prepayments

- Annualized CPRs for Stafford/PLUS ABS trusts have decreased from pre-2008 levels as incentives for borrowers to consolidate have declined
- Higher prepayment activity in mid 2012 was related to the short term availability of the Special Direct Consolidation Loan program
- Prepayments increased beginning in 2014 as we purchased assets from selected transactions to mitigate the risk that certain tranches might remain outstanding past their legal final maturity dates

#### Historical Stafford/PLUS ABS CPRs by Issuance Vintage



\* Quarterly CPR assumes School and Grace loans are not scheduled to make payments. Deferment, Forbearance and Repayment loans are scheduled to make payments

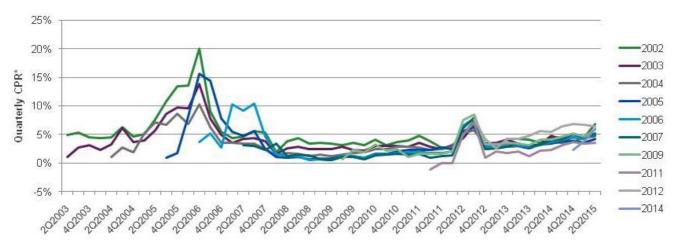


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## **Navient Consolidation Loan Prepayments**

- CPRs for Consolidation ABS trusts declined significantly following legislation effective in 2006 that prevented in-school and re-consolidation of borrowers' loans
- Higher prepayment activity in mid 2012 was related to the short term availability of the Special Direct Consolidation Loan program

#### Historical Consolidation ABS CPRs by Issuance Vintage



Quarterly CPR assumes School and Grace loans are not scheduled to make payments. Deferment, Forbearance and Repayment loans are scheduled to make payments.



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# Private Education Loan ABS Appendix

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#### Recent Private Education Loan ABS Issuance Characteristics

#### **Private Education Loan ABS Transaction Features**

- Issue size of \$500M to \$1.5B
- Triple-A rated senior notes, Single-A rated subordinated notes
- 20-40% Triple-A overcollateralization
- Amortizing tranches with 1 to 10 year average lives
- Fixed rate or floating rate tied to 1 month LIBOR
- Complies with European risk retention (5% retention)
- Navient Solutions, Inc. is master servicer

#### **Collateral Characteristics**

- Collateralized by loans made to students and parents to fund college tuition, room and board
- Underwritten using FICO, Custom Scorecard & judgmental criteria w/risk based pricing
- 70-80% with cosigners, typically a parent
- Many seasoned assets benefiting from proven payment history
- Typically non-dischargeable in bankruptcy

## Navient Private Education Loan Programs

(	Smart Option	Undergraduate/Graduate/ Med/Law/MBA	Direct-to-Consumer (DTC)	Consolidation	Career Training
Origination Channel	School	School	Direct-to-Consumer	Lender	School
Typical Borrower	Student	Student	Student	College Graduates	Student
Typical Co-signer	Parent	Parent	Parent	Parent	Parent, Spouse
Typical Loan	\$10k avg orig bal, 10 yr avg term, in-school payments of interest only, \$25 or fully deferred	\$10k avg orig bal, 15 yr term, deferred payments	\$12k avg orig bal, 15 yr term, deferred payments	\$43k avg orig bal, 15-30 year term depending on balance, immediate repayment	\$9k avg orig bal, up to 15 yr term, immediate payments
Origination Period	March 2009 to April 2014	All history through 2014	2004 through 2008	2006 through 2008	1998 through 2014
Certification and Disbursement	School certified and disbursed	School certified and disbursed	Borrower self-certified, disbursed to borrower	Proceeds to lender to pay off loans being consolidated	School certified and disbursed
Borrower Underwriting	FICO, custom credit score model, and judgmental underwriting	Primarily FICO	Primarily FICO	FICO and Debt-to-Income	FICO, Debt-to-Income and judgmental underwriting
Borrowing Limits	\$200,000	\$100,000 Undergraduate, \$150,000 Graduate	\$130,000	\$400,000	Cost of attendance plus up to \$6,000 for expenses
Typical ABS Sec. Criteria	For-Profit; FICO ≥ 670 Non-Profit; FICO ≥ 640	For-Profit; FICO ≥ 670 Non-Profit; FICO ≥ 640	FICO ≥670	For-Profit; FICO ≥ 670 Non-Profit; FICO ≥ 640	FICO ≥ 670
School UW	No	No	No	No	Yes
Historical Risk-Based Pricing	L + 2% to L + 14%	P-1.5% to P+7.5% L+0% to L+15%	P+1% to P+6.5% L+6% to L+12%	P - 0.5% to P + 6.5%	P+0% to P+9% L+6.5% to L+14%
Dischargeable in Bankruptcy	No	No	No	No	Yes
Additional Characteristics	▶ Made to students and parents primarily through college financial aid offices to fund 2-year, 4-year and graduate school college tuition, room and board ▶ Also available on a limited basis to students and parents to fund non-degree granting secondary education, including community college, part time, technical and trade school programs ▶ Both Title IV and non-Title IV schools (1)	Made to students and parents through college financial aid offices to fund 2-year, 4-year and graduate school college tuition, room and board     Signature, Excel, Law, Med and MBA Loan brands     Title IV schools only (1)     Freshmen must have a cosigner with limited exceptions     Co-signer stability test (minimum 3 year repayment history)	▶ Terms and underwriting criteria similar to Undergraduate, Graduate, Med/Law/MBA with primary differences being: Marketing channel No school certification Disbursement of proceeds directly to borrower ► Title IV schools only (1) ► Freshmen must have a cosigner with limited exceptions ► Co-signer stability test (minimum 3 year repayment history)	➤ Loans made to students and parents to refinance one or more private education loans ➤ Student must provide proof of graduation in order to obtain loan	▶ Loans made to students and parents to fund non-degree granting secondary education, including community college, part time, technical, trade school and tutorial programs ▶ Both Title IV and non-Title IV schools (1)

<sup>(1)</sup> Title IV Institutions are post-secondary institutions that have a written agreement with the Secretary of Education that allows the institution to participate in any of the Title IV federal student financial assistance programs and the National Early Intervention Scholarship and Partnership (NEISP) programs.



## **Navient Private Education Trusts**

#### **Summary Information**

			2	011-201	.5YTD Is	suance	Prograi	n					NAV	Navient <i>NAV</i>	NAV
	11-A	11-B	11-C	12-A	12-B	12-C	12-D	12-E	13-A	13-B	13-C	14-A	14-CT	14-A	15-A
Bond Amount (\$mil)	562	825	721	547	891	1,135	640	976	1,108	1,135	624	676	463	664	689
Initial AAA Enhancement (%)	21%	18%	24%	27%	26%	25%	25%	21%	26%	22%	28%	24%	30%	30%	32%
Total Enhancement (%)	21%	18%	24%	27%	26%	25%	25%	21%	15%	13%	20%	15%	17%	22%	23%
Loan Program (%)															
Signature/Law/MBA/Med	88%	91%	71%	61%	48%	43%	37%	35%	26%	29%	26%	19%	0%	26%	27%
Smart Option			10%	20%	30%	40%	45%	48%	63%	63%	64%	63%	0%	50%	51%
Consolidation	0%	0%	7%	6%	9%	5%	5%	5%	3%	5%	0%	6%	0%	9%	2%
Direct to Consumer	9%	6%	12%	12%	12%	12%	12%	12%	8%	3%	10%	12%	0%	15%	20%
Career Training	3%	3%	0%	<u>1%</u>	<u>1%</u>	0%	0%	<u>0%</u>	<u>0%</u>	<u>0%</u>	0%	0%	100%	0%	0%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Payment Status (%)															
School, Grace, Deferment	55%	55%	45%	37%	38%	40%	39%	44%	59%	62%	63%	49%	0%	46%	24%
Repayment	43%	43%	52%	60%	60%	57%	59%	54%	39%	36%	36%	50%	99%	53%	68%
Forbearance	2%	3%	2%	2%	2%	3%	2%	2%	2%	2%	1%	1%	1%	1%	8%
Wtd Avg Term to Maturity (Mo.)	192	189	182	171	164	151	144	148	144	146	143	150	104	161	155
% Loans with Cosigner	72%	75%	71%	75%	77%	79%	80%	80%	80%	80%	81%	82%	71%	79%	80%
% Loans with No Cosigner	28%	25%	29%	25%	23%	21%	20%	20%	20%	20%	19%	18%	29%	21%	20%
Wtd Avg FICO at Origination	737	736	733	735	736	737	740	733	741	740	740	742	743	739	731
Wtd Avg Recent FICO at Issuance	723	722	720	724	726	728	730	722	733	734	733	741	726	737	714
WA FICO (Cosigner at Origination)	747	745	744	745	745	745	748	741	751	750	749	750	749	748	738
WA FICO (Cosigner at Rescored)	736	731	734	732	734	735	738	728	745	746	745	750	735	746	724
WA FICO (Borrower at Origination)	709	710	704	705	705	707	710	702	703	702	705	707	728	707	701
WA FICO (Borrower at Rescored)	690	695	688	700	700	707	698	696	683	684	682	701	701	701	672
With 100 (Bollowel at Nescoled)	030	000	000	100	700	102	000	030	000	004	002	101	101	101	012
Wtd Avg LIBOR Equivalent Margin (1)	7.40%	7.21%	6.37%	6.74%	6.98%	7.14%	7.18%	7.46%	6.63%	6.64%	6.88%	6.60%	7.01%	6.66%	7.38%

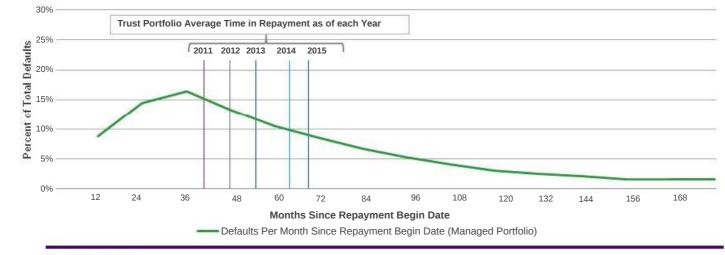
(1) Assumes Prime/LIBOR spread of 3.00% for all transactions.



#### Navient Portfolio Transition to Seasoned Collateral

- Securitized collateral will continue to season as the company transitions from originations to portfolio acquisition and management
- Most defaults occur early in repayment; loan performance improves as loans season
- As of June 2015, the private securitized loan portfolio is approximately 69 months into repayment; about 70% of total expected defaults have already occurred

#### Distribution of Defaults by Months Since Repayment Begin Date

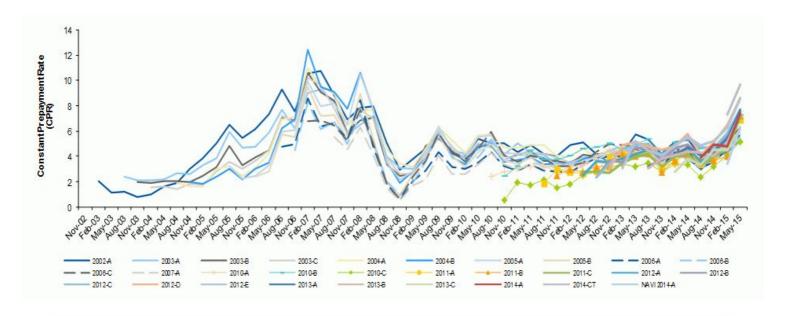




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# Navient Private Education Loan Trusts – Prepayment Analysis

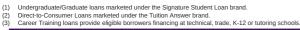
• Constant prepayment rates increased in 2007 due to the introduction of Private Education Consolidation loans, then declined following our decision to suspend our consolidation loan program in 2008



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- The following cohort default triangles provide loan performance information for certain Private Education Loans of Navient Corporation and its consolidated subsidiaries that meet such subsidiaries' current securitization criteria (including those criteria listed below):
  - Program types include Undergraduate/Graduate (1), Direct-to-Consumer ("DTC")(2), Career Training (3) and Private Consolidation Loans
  - FICO scores are based on the greater of the borrower and cosigner scores as of a date near the loan application and must be at least:
    - Undergraduate/Graduate at not-for-profit schools: ≥ 640
    - Undergraduate/Graduate at for-profit schools: ≥ 670
    - DTC loans: ≥670
    - . Career Training loans: ≥670
    - Private Consolidation loans: ≥ 640
  - Excludes loans made at selected schools that have historically experienced higher rates of default
- The cohort default triangles are not representative of the characteristics of the portfolio of Private Education Loans of Navient Corporation and its consolidated subsidiaries as a whole or any particular securitization trust





- The cohort default triangles featured on subsequent slides are segmented by loan program type, FICO score, cosigner status, and school type
- Terms and calculations used in the cohort default triangles are defined below:
  - Repayment Year The calendar year loans entered repayment
  - <u>Disbursed Principal Entering Repayment</u> The amount of principal entering repayment in a given year, based on disbursed principal prior to any interest capitalization
  - <u>Years in Repayment</u> Measured in years between repayment start date and default date. Zero represents defaults that occurred prior to the start of repayment.
  - Periodic Defaults Defaulted principal in each Year in Repayment as a percentage of the disbursed principal entering repayment in each Repayment Year
    - · Defaulted principal includes any interest capitalization that occurred prior to default
    - · Defaulted principal is not reduced by any amounts recovered after the loan defaulted
    - Because the numerator includes capitalized interest while the denominator does not, default rates are higher than if the numerator and denominator both included capitalized interest
  - Total The sum of Periodic Defaults across Years in Repayment for each Repayment Year



				U	nder	gradı	uate/	Grad	uate <sup>(</sup>	1)								
	Disbursed Principal Entering	05				F	eriodi	c Defa	ults by	Years	s in Re	payme	nt <sup>(2),(3)</sup>					
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$11	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.4%	0.8%	0.4%	0.2%	1.5%	0.7%	0.4%	0.3%	0.0%	0.1%	5.0%
1999	\$28	0.0%	0.0%	0.0%	0.1%	0.9%	0.6%	1.4%	0.4%	0.3%	1.0%	0.5%	0.2%	0.7%	0.3%	0.1%	0.4%	7.0%
2000	\$70	0.0%	0.0%	0.0%	0.6%	1.1%	1.3%	0.6%	0.9%	1.5%	1.5%	1.0%	0.8%	0.5%	0.4%	0.3%	0.1%	10.7%
2001	\$187	0.0%	0.0%	0.1%	1.1%	1.4%	0.9%	1.8%	1.3%	2.3%	1.8%	1.5%	0.9%	0.6%	0.4%	0.3%	0.0%	14.2%
2002	\$386	0.0%	0.2%	0.2%	1.2%	1.1%	1.9%	1.6%	2.3%	2.0%	1.3%	0.9%	0.6%	0.6%	0.4%	0.0%		14.3%
2003	\$682	0.0%	0.2%	0.6%	0.9%	1.9%	1.6%	2.7%	2.4%	1.8%	1.2%	0.8%	0.6%	0.5%	0.0%			15.2%
2004	\$1,132	0.0%	0.2%	0.3%	1.9%	1.8%	3.0%	2.9%	1.8%	1.4%	1.1%	0.8%	0.6%	0.0%				15.9%
2005	\$1,537	0.0%	0.0%	0.4%	2.5%	3.7%	3.4%	2.1%	1.6%	1.2%	0.9%	0.6%	0.0%					16.6%
2006	\$2,013	0.0%	0.1%	1.6%	3.7%	3.8%	2.5%	1.8%	1.5%	1.1%	0.7%	0.0%						16.8%
2007	\$2,452	0.0%	0.4%	3.5%	4.6%	3.0%	2.1%	1.8%	1.4%	0.9%	0.1%							17.8%
2008	\$2,933	0.0%	2.3%	4.2%	4.0%	2.6%	2.2%	1.6%	1.3%	0.1%								18.3%
2009	\$3,241	0.0%	3.4%	3.7%	3.6%	2.6%	1.8%	1.4%	0.1%									16.7%
2010	\$2,769	0.0%	3.6%	3.9%	3.6%	2.0%	1.5%	0.1%										14.7%
2011	\$1,871	0.0%	3.0%	4.5%	2.3%	1.7%	0.1%											11.7%
2012	\$1,102	0.0%	3.0%	3.8%	2.0%	0.2%												9.0%
2013	\$499	0.0%	2.9%	3.1%	0.4%													6.4%
2014	\$227	0.0%	2.6%	0.5%														3.2%

Note: Data as of 6/30/15.
(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



#### Undergraduate/Graduate(1) With Co-signer

	Disbursed Principa	I																
	Entering					P		c Defa	ults b	y Year	s in Re	epaym	ent <sup>(2),(</sup>	3)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$6	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.6%	1.0%	0.4%	0.0%	0.2%	1.1%	0.1%	0.0%	0.0%	0.1%	3.6%
1999	\$14	0.0%	0.0%	0.0%	0.0%	0.4%	0.1%	0.9%	0.4%	0.2%	0.1%	0.4%	0.0%	0.1%	0.1%	0.1%	0.2%	3.0%
2000	\$37	0.0%	0.0%	0.0%	0.5%	0.5%	0.7%	0.7%	0.4%	0.7%	1.2%	0.8%	0.9%	0.2%	0.4%	0.2%	0.1%	7.3%
2001	\$90	0.0%	0.0%	0.1%	0.7%	0.9%	0.6%	1.2%	1.0%	1.7%	1.4%	1.1%	0.9%	0.4%	0.3%	0.3%	0.0%	10.5%
2002	\$196	0.0%	0.2%	0.1%	0.8%	0.6%	1.4%	0.8%	1.9%	1.5%	1.1%	0.7%	0.6%	0.5%	0.3%	0.0%		10.7%
2003	\$367	0.0%	0.1%	0.3%	0.6%	0.9%	1.1%	2.2%	1.9%	1.4%	0.9%	0.7%	0.6%	0.5%	0.0%			11.2%
2004	\$632	0.0%	0.2%	0.2%	1.0%	1.0%	2.2%	2.2%	1.4%	1.1%	1.0%	0.7%	0.4%	0.0%				11.3%
2005	\$844	0.0%	0.0%	0.2%	1.4%	2.5%	2.3%	1.6%	1.2%	0.9%	0.8%	0.5%	0.0%					11.4%
2006	\$1,121	0.0%	0.0%	0.7%	2.4%	2.4%	1.8%	1.3%	1.1%	1.0%	0.6%	0.0%						11.4%
2007	\$1,408	0.0%	0.2%	2.0%	2.9%	2.0%	1.5%	1.3%	1.1%	0.8%	0.0%							11.9%
2008	\$1,758	0.0%	1.2%	2.6%	2.7%	1.8%	1.6%	1.2%	1.0%	0.1%								12.2%
2009	\$2,076	0.0%	2.0%	2.4%	2.4%	1.9%	1.4%	1.1%	0.1%									11.2%
2010	\$1,854	0.0%	2.1%	2.4%	2.3%	1.4%	1.2%	0.1%										9.5%
2011	\$1,353	0.0%	1.6%	2.8%	1.4%	1.2%	0.1%											7.2%
2012	\$849	0.0%	1.7%	2.4%	1.4%	0.1%												5.7%
2013	\$387	0.0%	1.8%	2.0%	0.3%													4.1%
2014	\$176	0.0%	1.8%	0.5%														2.3%

#### Undergraduate/Graduate(1) Without Co-signer

	Disbursed Principa	I																
	Entering					P	eriodi	c Defa	ults by	/ Year	s in Re	payme	ent <sup>(2),(3</sup>	1)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Tota
1998	\$5	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.2%	0.6%	0.4%	0.4%	3.1%	0.2%	0.8%	0.8%	0.0%	0.2%	6.89
1999	\$14	0.0%	0.0%	0.0%	0.3%	1.3%	1.1%	1.9%	0.4%	0.3%	1.8%	0.6%	0.5%	1.4%	0.6%	0.1%	0.7%	11.0
2000	\$33	0.0%	0.0%	0.0%	0.8%	1.7%	2.0%	0.6%	1.5%	2.3%	2.0%	1.1%	0.7%	0.7%	0.4%	0.5%	0.2%	14.5
2001	\$97	0.0%	0.0%	0.1%	1.5%	1.9%	1.2%	2.2%	1.5%	2.9%	2.3%	1.8%	0.9%	0.7%	0.4%	0.3%	0.0%	17.7
2002	\$190	0.0%	0.2%	0.2%	1.6%	1.7%	2.3%	2.3%	2.8%	2.5%	1.5%	1.2%	0.7%	0.6%	0.5%	0.0%		18.0
2003	\$315	0.0%	0.2%	0.9%	1.4%	2.9%	2.3%	3.3%	3.0%	2.3%	1.5%	0.8%	0.7%	0.5%	0.0%			19.9
2004	\$499	0.0%	0.3%	0.4%	3.1%	2.8%	4.1%	3.8%	2.3%	1.8%	1.3%	0.9%	0.8%	0.0%				21.7
2005	\$694	0.0%	0.1%	0.7%	3.9%	5.3%	4.7%	2.7%	2.1%	1.6%	1.1%	0.8%	0.0%					22.9
2006	\$892	0.0%	0.2%	2.7%	5.3%	5.4%	3.4%	2.4%	1.9%	1.3%	0.9%	0.1%						23.6
2007	\$1,044	0.0%	0.8%	5.5%	6.9%	4.3%	2.8%	2.5%	1.8%	1.1%	0.1%							25.7
2008	\$1,175	0.0%	4.0%	6.5%	5.9%	3.8%	3.1%	2.2%	1.7%	0.1%								27.4
2009	\$1,165	0.0%	6.0%	6.0%	5.7%	4.0%	2.7%	2.0%	0.1%									26.6
2010	\$916	0.0%	6.7%	6.9%	6.1%	3.2%	2.2%	0.2%										25.3
2011	\$518	0.0%	6.7%	9.1%	4.4%	3.1%	0.2%											23.5
2012	\$253	0.1%	7.1%	8.2%	4.2%	0.6%												20.3
2013	\$113	0.1%	6.7%	6.7%	0.9%													14.3
2014	\$51	0.1%	5.6%	0.6%														6.2

Note: Data as of 6/30/15.
(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



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#### Undergraduate/Graduate(1) Non-Profit

	Disbursed Principa	I																
	Entering					F	Period	ic Defa	ults b	y Year	s in Re	epayme	ent (2),(	5)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$11	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.4%	0.4%	0.4%	0.2%	1.1%	0.7%	0.3%	0.4%	0.0%	0.1%	4.2%
1999	\$26	0.0%	0.0%	0.0%	0.0%	0.8%	0.5%	1.2%	0.4%	0.3%	1.0%	0.5%	0.2%	0.5%	0.4%	0.1%	0.3%	6.3%
2000	\$68	0.0%	0.0%	0.0%	0.6%	1.0%	1.4%	0.5%	0.9%	1.4%	1.3%	1.0%	0.8%	0.5%	0.4%	0.3%	0.1%	10.3%
2001	\$180	0.0%	0.0%	0.1%	1.0%	1.4%	0.9%	1.7%	1.2%	2.4%	1.8%	1.5%	0.8%	0.6%	0.4%	0.3%	0.0%	13.9%
2002	\$360	0.0%	0.2%	0.2%	1.2%	1.0%	1.8%	1.6%	2.3%	2.0%	1.3%	1.0%	0.6%	0.6%	0.4%	0.0%		14.1%
2003	\$630	0.0%	0.2%	0.6%	0.8%	1.8%	1.6%	2.6%	2.4%	1.7%	1.2%	0.8%	0.6%	0.5%	0.0%			14.7%
2004	\$1,006	0.0%	0.2%	0.2%	1.8%	1.6%	2.9%	2.6%	1.7%	1.3%	1.1%	0.7%	0.6%	0.0%				15.0%
2005	\$1,362	0.0%	0.0%	0.4%	2.4%	3.5%	3.2%	2.0%	1.6%	1.2%	0.9%	0.6%	0.0%					15.8%
2006	\$1,767	0.0%	0.1%	1.5%	3.5%	3.6%	2.4%	1.7%	1.4%	1.1%	0.7%	0.0%						16.1%
2007	\$2,104	0.0%	0.4%	3.4%	4.3%	2.8%	2.0%	1.7%	1.3%	0.9%	0.0%							17.0%
2008	\$2,458	0.0%	2.2%	3.9%	3.6%	2.5%	2.1%	1.6%	1.3%	0.1%								17.3%
2009	\$2,687	0.0%	3.2%	3.4%	3.4%	2.5%	1.8%	1.4%	0.1%									15.8%
2010	\$2,378	0.0%	3.4%	3.7%	3.4%	1.9%	1.4%	0.1%										14.0%
2011	\$1,664	0.0%	2.8%	4.3%	2.2%	1.6%	0.1%											11.1%
2012	\$1,003	0.0%	2.9%	3.5%	2.0%	0.2%												8.6%
2013	\$459	0.0%	2.8%	3.0%	0.4%													6.2%
2014	\$210	0.0%	2.5%	0.4%														3.0%

#### Undergraduate/Graduate(1) For-Profit

	Disbursed Principa Entering					F	eriod	ic Defa	aults b	/ Year	s in R	epayme	ent <sup>(2),(3</sup>	3)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$0.36	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	13.6%	0.0%	0.0%	12.6%	0.0%	5.1%	0.0%	0.4%	0.0%	31.7%
1999	\$2	0.0%	0.0%	0.0%	2.3%	1.4%	2.1%	4.8%	0.0%	0.0%	0.0%	0.0%	0.9%	5.3%	0.0%	0.0%	2.5%	19.3%
2000	\$2	0.0%	0.0%	0.0%	0.0%	2.8%	0.7%	3.2%	3.2%	3.7%	8.9%	0.0%	1.6%	0.0%	0.0%	0.0%	0.0%	24.3%
2001	\$7	0.0%	0.1%	0.1%	4.7%	2.2%	1.1%	4.3%	2.2%	0.8%	3.5%	1.5%	1.8%	0.4%	0.0%	0.6%	0.0%	23.4%
2002	\$27	0.0%	0.0%	0.3%	1.9%	2.2%	2.1%	1.8%	2.7%	1.8%	1.3%	0.8%	0.7%	0.7%	0.6%	0.0%		17.1%
2003	\$52	0.0%	0.2%	0.7%	2.4%	2.7%	2.2%	3.8%	2.9%	2.4%	1.6%	1.0%	0.7%	0.5%	0.0%			21.1%
2004	\$126	0.0%	0.3%	0.6%	3.2%	3.0%	3.9%	4.6%	2.4%	1.9%	1.4%	1.0%	0.5%	0.1%				23.0%
2005	\$175	0.0%	0.0%	0.7%	3.7%	5.2%	4.9%	2.7%	1.9%	1.4%	1.2%	0.8%	0.1%					22.6%
2006	\$246	0.0%	0.2%	2.1%	4.9%	5.0%	3.2%	2.2%	2.0%	1.4%	0.8%	0.1%						21.9%
2007	\$348	0.0%	0.5%	4.3%	6.5%	4.0%	2.5%	2.2%	1.6%	0.9%	0.1%							22.6%
2008	\$475	0.0%	3.0%	5.9%	5.6%	3.2%	2.6%	1.9%	1.4%	0.1%								23.6%
2009	\$554	0.0%	4.3%	5.1%	4.4%	3.3%	2.1%	1.8%	0.1%									21.2%
2010	\$392	0.1%	4.7%	4.7%	4.9%	2.7%	2.0%	0.2%										19.3%
2011	\$206	0.1%	4.5%	6.5%	3.0%	2.4%	0.2%											16.7%
2012	\$99	0.1%	4.2%	5.9%	2.8%	0.2%												13.1%
2013	\$41	0.2%	3.8%	4.5%	0.7%													9.2%
2014	\$17	0.4%	3.9%	1.1%														5.3%

Note: Data as of 6/30/15.

(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



#### Undergraduate/Graduate(1) Loans, FICO 740-850(2)

	Disbursed Principal	I						:- D-6-			- i D	epaym	(3).(	4)				
Repayment Year	Entering Repayment (\$m)	0	1	2	3	4	rerioa 5	6	uits D	y Year	9	epaym 10	11	12	13	14	15	Total
1998	\$3	0.0%	0.0%	0.0%				0.2%	0.0%	0.4%	0.4%	0.9%					0.0%	2.8%
1999	\$6	0.0%	0.0%	0.0%							0.2%							4.9%
2000	\$22	0.0%	0.0%									0.4%						4.9%
2001	\$64	0.0%	0.0%									0.7%						7.1%
2002	\$137	0.0%										0.5%						6.7%
2003	\$248	0.0%	0.1%	0.2%	0.4%	0.6%	0.7%	1.2%	1.4%	0.9%	0.7%	0.6%	0.4%	0.3%	0.0%			7.5%
2004	\$424	0.0%	0.1%	0.1%	0.7%	0.7%	1.4%	1.3%	0.9%	0.8%	0.7%	0.5%	0.4%	0.0%				7.7%
2005	\$574	0.0%	0.0%	0.2%	1.0%	1.5%	1.5%	1.1%	0.9%	0.6%	0.6%	0.4%	0.0%					7.8%
2006	\$761	0.0%	0.0%	0.5%	1.4%	1.5%	1.1%	0.8%	0.8%	0.6%	0.4%	0.0%						7.1%
2007	\$937	0.0%	0.1%	1.2%	1.6%	1.1%	1.0%	0.8%	0.8%	0.6%	0.0%							7.2%
2008	\$1,130	0.0%	0.7%	1.5%	1.5%	1.1%	1.0%	0.8%	0.6%	0.0%								7.1%
2009	\$1,325	0.0%	1.2%	1.4%	1.4%	1.2%	0.9%	0.7%	0.0%									6.8%
2010	\$1,186	0.0%	1.4%	1.5%	1.6%	1.1%	0.8%	0.0%										6.4%
2011	\$831	0.0%	1.2%	1.8%	1.0%	0.9%	0.1%											4.9%
2012	\$507	0.0%	1.3%	1.5%	0.9%	0.1%												3.9%
2013	\$233	0.0%	1.2%	1.5%	0.2%													2.9%
2014	\$104	0.0%	1.1%	0.3%														1.4%

#### Undergraduate/Graduate<sup>(1)</sup> Loans, FICO 700-739<sup>(2)</sup>

	Disbursed Principa Entering	1				F	Period	ic Defa	ults b	y Year	s in Re	epayme	ent <sup>(3),(4</sup>	4)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$3	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.5%	2.2%	0.0%	0.0%	0.0%	0.0%	0.1%	0.8%	0.0%	0.0%	3.6%
1999	\$8	0.0%	0.0%	0.0%	0.0%	0.5%	0.4%	0.7%	0.0%	0.3%	1.5%	0.7%	0.1%	0.8%	0.1%	0.0%	0.1%	5.1%
2000	\$20	0.0%	0.0%	0.0%	0.4%	0.7%	1.3%	0.8%	1.1%	0.8%	1.3%	0.7%	0.6%	0.4%	0.7%	0.2%	0.0%	8.9%
2001	\$54	0.0%	0.0%	0.1%	0.9%	1.2%	0.5%	1.4%	0.9%	1.9%	1.3%	1.2%	0.9%	0.5%	0.3%	0.3%	0.0%	11.7%
2002	\$111	0.0%	0.1%	0.1%	1.1%	1.0%	1.7%	1.3%	2.2%	1.4%	1.3%	0.9%	0.5%	0.4%	0.3%	0.0%		12.4%
2003	\$194	0.0%	0.2%	0.5%	0.8%	1.6%	1.5%	2.4%	1.9%	1.8%	1.2%	0.7%	0.6%	0.5%	0.0%			13.7%
2004	\$321	0.0%	0.2%	0.2%	1.7%	1.5%	2.5%	2.9%	1.8%	1.4%	1.1%	0.7%	0.5%	0.0%				14.69
2005	\$439	0.0%	0.0%	0.4%	2.2%	3.3%	2.9%	2.1%	1.4%	1.1%	0.8%	0.5%	0.0%					14.99
2006	\$553	0.0%	0.1%	1.3%	3.1%	3.4%	2.4%	1.7%	1.2%	1.0%	0.7%	0.0%						15.09
2007	\$659	0.0%	0.3%	2.8%	4.1%	2.7%	1.8%	1.7%	1.3%	0.8%	0.1%							15.69
2008	\$782	0.0%	2.0%	3.8%	3.5%	2.4%	2.0%	1.5%	1.2%	0.1%								16.59
2009	\$876	0.0%	3.0%	3.5%	3.5%	2.6%	1.8%	1.4%	0.1%									15.99
2010	\$731	0.0%	3.4%	3.8%	3.4%	2.0%	1.4%	0.1%										14.29
2011	\$482	0.0%	2.9%	4.3%	2.2%	1.8%	0.1%											11.39
2012	\$282	0.1%	2.8%	3.5%	2.0%	0.2%												8.5%
2013	\$126	0.0%	2.4%	2.8%	0.4%													5.7%
2014	\$58	0.1%	2.5%	0.3%														3.0%

(4) Undergraduate loans marketed under the Signature Student Loan brand.
(2) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.
(3) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
(4) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



#### Undergraduate/Graduate(1) Loans, FICO 670-699(2)

	Disbursed Principal Entering						Daviad	o Dofe	udto b	, Voor	o in D	epavme	nn+ (3).(-	4)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	20 10	11	12	13	14	15	Total
1998	\$3	0.0%	0.0%	0.0%	0.0%	0.0%	0.6%	0.6%	0.3%	0.5%	0.3%	2.8%	0.0%	0.5%	0.3%	0.1%	0.3%	6.2%
1999	\$7	0.0%	0.0%	0.0%	0.5%	1.4%	0.5%	1.3%	0.3%	0.3%	0.1%	0.7%	0.5%	1.3%	0.4%	0.0%	0.5%	7.8%
2000	\$14	0.0%	0.0%	0.0%	0.9%	1.4%	1.9%	0.2%	1.0%	0.9%	1.4%	1.4%	0.9%	0.9%	0.4%	0.7%	0.0%	12.2%
2001	\$37	0.0%	0.0%	0.1%	1.3%	2.1%	1.5%	1.9%	1.6%	2.7%	2.9%	2.0%	0.8%	0.6%	0.3%	0.4%	0.0%	18.2%
2002	\$77	0.0%	0.2%	0.3%	1.6%	1.8%	2.4%	2.4%	2.9%	2.7%	1.6%	1.2%	0.8%	0.6%	0.6%	0.0%		18.9%
2003	\$134	0.0%	0.1%	0.8%	1.3%	2.8%	2.2%	3.7%	3.3%	2.2%	1.3%	0.8%	0.7%	0.6%	0.0%			19.8%
2004	\$222	0.0%	0.3%	0.5%	2.9%	2.6%	4.3%	3.8%	2.3%	1.7%	1.3%	0.9%	0.7%	0.0%				21.3%
2005	\$298	0.0%	0.1%	0.7%	3.8%	5.3%	4.9%	2.8%	1.9%	1.5%	1.2%	0.8%	0.0%					22.9%
2006	\$402	0.0%	0.2%	2.6%	5.5%	5.6%	3.6%	2.4%	1.9%	1.5%	1.0%	0.1%						24.4%
2007	\$504	0.0%	0.7%	5.6%	7.4%	4.8%	3.1%	2.5%	1.8%	1.2%	0.1%							27.0%
2008	\$623	0.0%	3.8%	6.9%	6.4%	3.8%	3.2%	2.4%	1.8%	0.1%								28.4%
2009	\$662	0.1%	5.7%	6.1%	6.0%	4.0%	2.8%	2.3%	0.1%									27.2%
2010	\$543	0.0%	6.2%	6.3%	5.8%	3.0%	2.4%	0.1%										23.8%
2011	\$355	0.0%	5.0%	7.9%	3.9%	2.6%	0.2%											19.6%
2012	\$199	0.1%	4.9%	6.6%	3.4%	0.4%												15.4%
2013	\$89	0.0%	5.1%	5.4%	0.8%													11.3%
2014	\$41	0.0%	4.3%	0.9%														5.2%

#### Undergraduate/Graduate(1) Loans, FICO 640-669(2)

	Disbursed Principal Entering						Parind	ic Defa	ulte h	v Vear	e in Da	epavme	ant (3),(	4)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$2	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.5%	0.9%	0.0%	2.9%	2.3%	1.3%	0.2%	0.0%	0.3%	8.6%
1999	\$6	0.0%	0.0%	0.0%	0.0%	1.1%	1.3%	2.3%	0.9%	0.3%	2.1%	0.5%	0.1%	0.7%	0.5%	0.4%	0.5%	10.7%
2000	\$14	0.0%	0.0%	0.0%	1.3%	2.5%	2.3%	1.4%	1.6%	3.8%	3.0%	1.9%	1.5%	0.7%	0.5%	0.4%	0.3%	21.2%
2001	\$32	0.0%	0.0%	0.1%	2.3%	2.9%	2.0%	3.4%	2.5%	5.2%	3.7%	2.9%	1.2%	1.0%	0.6%	0.4%	0.0%	28.3%
2002	\$61	0.0%	0.2%	0.4%	2.7%	2.3%	3.9%	3.1%	4.6%	4.3%	2.4%	1.8%	1.2%	1.4%	0.6%	0.0%		29.0%
2003	\$107	0.0%	0.3%	1.3%	2.1%	4.1%	3.3%	5.3%	4.6%	3.5%	2.2%	1.4%	1.1%	0.8%	0.0%			30.0%
2004	\$165	0.0%	0.5%	0.5%	4.4%	3.9%	6.4%	5.7%	3.5%	2.5%	2.1%	1.5%	1.3%	0.0%				32.3%
2005	\$226	0.0%	0.1%	0.9%	5.4%	8.2%	7.0%	3.9%	3.3%	2.3%	1.6%	1.1%	0.1%					33.7%
2006	\$296	0.0%	0.2%	3.7%	8.2%	7.8%	4.8%	3.6%	3.0%	2.1%	1.4%	0.1%						34.8%
2007	\$352	0.0%	1.1%	8.0%	9.8%	6.0%	4.0%	3.6%	2.6%	1.7%	0.1%							36.9%
2008	\$398	0.0%	5.4%	8.5%	8.1%	5.3%	4.3%	3.1%	2.6%	0.1%								37.5%
2009	\$378	0.0%	8.2%	8.0%	7.4%	5.0%	3.5%	2.8%	0.2%									35.1%
2010	\$310	0.0%	8.0%	8.5%	7.9%	3.9%	3.1%	0.3%										31.8%
2011	\$202	0.0%	7.7%	10.3%	4.8%	3.3%	0.3%											26.4%
2012	\$114	0.0%	7.6%	9.3%	4.6%	0.6%												22.1%
2013	\$51	0.0%	7.4%	7.0%	1.0%													15.4%
2014	\$23	0.1%	6.6%	0.9%														7.6%

Note: Data as of 6/30/15.

(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
(2) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.
(3) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
(4) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



	Private C	ons	olida	tion	Loar	ıs W	ith C	o-si	gner	ſ			
	Disbursed Principal Entering		Pe	eriodic	Defau	ılts by	/ Year:	s in Re	epaym	ent <sup>(1),</sup>	,(2)		
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	Total
2006	\$249	0.0%	0.1%	0.1%	0.5%	0.6%	0.6%	0.4%	0.3%	0.4%	0.3%	0.0%	3.2%
2007	\$675	0.0%	0.0%	0.2%	0.4%	0.6%	0.5%	0.4%	0.5%	0.3%	0.0%		2.8%
2008	\$376	0.0%	0.1%	0.4%	0.7%	0.6%	0.6%	0.5%	0.3%	0.1%			3.3%

Private Consolidation Loans Without Co-signer													
	Disbursed Principal Entering		Pe	eriodic	Defau	ılts by	Year:	s in Re	paym	ent <sup>(1)</sup>	,(2)		
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	Total
2006	\$125	0.0%	0.4%	0.9%	1.5%	1.7%	1.5%	1.0%	1.1%	1.0%	0.3%	0.0%	9.5%
2007	\$295	0.0%	0.0%	0.9%	1.0%	1.3%	1.0%	1.0%	0.8%	0.4%	0.1%		6.5%
2008	\$133	0.0%	0.2%	1.7%	2.1%	1.8%	1.8%	1.9%	1.1%	0.4%			10.9%

Note: Data as of 6/30/15.

Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
 Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



1		OTC V	Vith	Co-si	gner	, FIC	0 ≥	670 <sup>(1</sup>	<u>)</u>					
	Disbursed Principal Entering			P	eriodi	c Defa	ults by	/ Years	s in Re	epaym	ent <sup>(2</sup>	2),(3)		
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	Total
2004	\$8	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.1%	0.4%	0.0%	0.2%	0.0%	0.0%	0.9%
2005	\$65	0.0%	0.1%	0.8%	0.7%	1.4%	2.1%	1.1%	0.9%	0.9%	1.0%	0.6%	0.0%	9.8%
2006	\$139	0.0%	0.7%	1.8%	4.4%	4.8%	2.5%	2.0%	2.1%	1.3%	0.9%	0.0%		20.4%
2007	\$245	0.0%	0.6%	4.7%	6.2%	4.2%	2.7%	2.7%	2.1%	1.3%	0.0%			24.5%
2008	\$369	0.0%	2.9%	5.9%	4.9%	3.7%	2.9%	2.5%	1.8%	0.1%				24.6%
2009	\$396	0.0%	3.7%	4.1%	4.0%	3.2%	2.6%	2.0%	0.2%					19.8%
2010	\$314	0.0%	3.6%	4.2%	4.7%	2.9%	2.3%	0.3%						18.0%
2011	\$192	0.1%	3.8%	5.2%	3.7%	2.6%	0.5%							15.8%
2012	\$104	0.0%	3.3%	5.4%	4.6%	0.8%								14.1%
2013	\$23	0.0%	1.2%	2.6%	1.1%									4.9%

),	DT	C W	ithou	ıt Co-	sign	er, Fl	CO	≥ 670	) <sup>(1)</sup>					
	Disbursed Principal				o vi o di:	n Dofo	ulta bi	. Voor	o in D		(2	2),(3)		
Danaumant Vaar	Entering		1	2	3	4	ults by		S III RE	epaym 8	9		11	Total
Repayment Year	Repayment (\$m)	0	Т.					6	- /			10	11	Total
2004	\$2	0.0%	0.0%	1.6%	1.2%	0.6%	4.7%	2.2%	3.0%	1.2%	4.2%	0.0%	0.0%	18.8%
2005	\$19	0.0%	1.0%	2.1%	2.4%	4.0%	6.5%	2.8%	1.6%	1.0%	1.4%	0.5%	0.0%	23.3%
2006	\$66	0.0%	1.4%	2.5%	6.6%	6.4%	4.1%	2.8%	2.6%	1.7%	0.9%	0.1%		29.2%
2007	\$158	0.0%	1.0%	5.8%	8.1%	4.6%	3.8%	3.4%	2.4%	1.2%	0.1%			30.5%
2008	\$255	0.0%	3.7%	7.9%	7.3%	4.3%	4.0%	2.6%	1.8%	0.1%				31.8%
2009	\$234	0.0%	6.7%	6.3%	6.9%	5.2%	3.2%	3.0%	0.1%					31.5%
2010	\$152	0.1%	8.3%	7.0%	8.8%	4.2%	3.3%	0.4%						32.1%
2011	\$88	0.1%	7.8%	10.2%	5.7%	4.9%	0.5%							29.2%
2012	\$47	0.0%	6.2%	8.5%	7.1%	1.4%								23.2%
2013	\$5	0.0%	3.2%	3.4%	2.4%									9.0%

Note: Data as of 6/30/15.

FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.
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Career Training Loans, 670+ FICO <sup>(1)</sup>															
	Disbursed Principal Entering				Pe	riodic	Defau	Its by	Years	in R	epayn	nent <sup>(2)</sup>	(3)		
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	Total
2003	\$291	0.0%	0.4%	1.4%	1.6%	1.7%	1.4%	1.4%	1.0%	0.8%	0.5%	0.4%	0.3%	0.1%	11.1%
2004	\$382	0.0%	0.4%	1.5%	2.3%	1.7%	1.8%	1.7%	1.1%	0.8%	0.5%	0.4%	0.3%	0.0%	12.6%
2005	\$513	0.0%	0.3%	2.2%	2.2%	2.5%	2.1%	1.5%	1.0%	0.8%	0.6%	0.4%	0.0%		13.6%
2006	\$630	0.0%	0.4%	2.5%	3.5%	3.2%	2.2%	1.5%	1.0%	0.8%	0.6%	0.1%			15.9%
2007	\$672	0.0%	0.5%	3.5%	3.9%	2.9%	1.8%	1.3%	1.0%	0.7%	0.1%				15.8%
2008	\$581	0.0%	0.6%	4.3%	3.6%	2.3%	1.5%	1.3%	0.9%	0.1%					14.5%
2009	\$169	0.0%	0.2%	2.1%	2.1%	1.5%	1.1%	0.9%	0.2%						8.2%
2010	\$19	0.0%	0.6%	1.2%	1.0%	0.5%	0.6%	0.0%							3.8%

Note: Data as of 6/30/15.

NUIE: Data as 01 0/30/15.

(1) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.

(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.

(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



## Navient Corporation Appendix

NAVIENT

## **GAAP Results**

(In millions, except per share amounts)	Q2 15	Q1 15	Q2 14
Net income	\$182	\$292	\$307
EPS	\$0.47	\$0.72	\$0.71
Operating expenses	\$225	\$230	\$211
Provision	\$198	\$125	\$165
Average StudentLoans	\$130,512	\$133,722	\$134,737



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## Differences between "Core Earnings" and GAAP

#### Quarter ended June 30, 2015 (\$ in millions)

"Core Earnings" adjustments to GAAP:	
GAAP net income	\$ 182
Net impact of SLM BankCo <sup>1</sup>	29
Net impact of derivative accounting	(83)
Net impact of goodwill and acquired intangible assets	3
Net income tax effect	23
Total "Core Earnings" adjustments to GAAP	(28)
'Core Earnings" net income	\$154

1 Includes restructuring and other reorganization expenses incurred in connection with the spin-off.



#### **Investor Relations Website**

#### https://www.navient.com/about/investors/

- SLM / NAVI student loan trust data (Debt/asset backed securities SLM / NAVI Student Loan Trusts)
  - Static pool information detailed portfolio stratifications by trust as of the cutoff date
  - Accrued interest factors
  - Quarterly distribution factors
  - Historical trust performance monthly charge-off, delinquency, loan status, CPR, etc. by trust
  - Since issued CPR monthly CPR data by trust since issuance
- SLM / NAVI student loan performance by trust Issue details
  - Current and historical monthly distribution reports
  - Distribution factors
  - Current rates
  - Prospectus for public transactions and Rule 144A transactions are available through underwriters
- Additional information (Webcasts and presentations)
  - Archived and historical webcasts, transcripts and investor presentations



