#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 8-K

**CURRENT REPORT** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 2, 2015

# Navient Corporation (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-36228 (Commission File Number)

46-4054283 (I.R.S. Employer Identification No.)

123 Justison Street, Wilmington, Delaware (Address of principal executive offices)

19801 (Zip Code)

Registrant's telephone number, including area code: (302) 283-8000

(Former name or former address, if changed since last report)

Chec	k the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 7.01 REGULATION FD DISCLOSURE.

Navient Corporation (the "Company") frequently provides relevant information to its investors via posting to its corporate website. On November 2, 2015, a presentation entitled "2015 3<sup>rd</sup> Quarter Investor Deck" was made available on the Company's website at <a href="https://www.navient.com/about/investors/webcasts/">https://www.navient.com/about/investors/webcasts/</a>. In addition, the presentation is being furnished herewith as Exhibit 99.1

The information contained in, or incorporated into, this Item 7.01, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

#### ITEM 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit Number

Description

99.1\* 2015 3rd Quarter Investor Deck.

<sup>\*</sup> Furnished herewith.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### NAVIENT CORPORATION

Date: November 2, 2015 By: /s/ Mark L. Heleen

Mark L. Heleen

Executive Vice President, Chief Legal Officer and Secretary

EXHIBIT INDEX

Exhibit Number Description

2015 3rd Quarter Investor Deck. 99.1\*

\* Furnished herewith.

# 2015 3<sup>rd</sup> Quarter Investor Deck

November 2, 2015



# Forward-Looking Statements; Non-GAAP Financial Measures

The following information is current as of November 2, 2015 (unless otherwise noted) and should be read in connection with Navient Corporation's (Navient) Annual Report on Form 10-K for the year ended December 31, 2014 (the "2014 Form 10-K"), filed by Navient with the Securities and Exchange Commission (the "SEC") on February 27, 2015 and subsequent reports filed by Navient with the SEC. Definitions for capitalized terms in this presentation not defined herein can be found in our 2014 Form 10-K. This presentation contains forward-looking statements and information based on management's current expectations as of the date of this presentation. Statements that are not historical facts including statements about the company's beliefs, opinions or expectations and statements that assume or are dependent upon future events, are forward-looking statements. Forward-looking statements are subject to risks, uncertainties, assumptions and other factors that may cause actual results to be materially different from those reflected in such forward-looking statements. These factors include, among others, the risks and uncertainties set forth in Item 1A "Risk Factors" and elsewhere in Navient's 2014 Form 10-K and subsequent filings with the SEC; increases in financing costs; limits on liquidity; increases in costs associated with compliance with laws and regulations; changes in accounting standards and the impact of related changes in significant accounting estimates; any adverse outcomes in any significant litigation to which the company is a party; credit risk associated with the company's exposure to third parties, including counterparties to the company's derivative transactions; risks inherent in the government contracting environment. including the possible loss of government contracts and potential civil and criminal penalties as a result of governmental investigations or audits; and changes in the terms of student loans and the educational credit marketplace (including changes resulting from new laws and the implementation of existing laws). The company could also be affected by, among other things: changes in its funding costs and availability; reductions to its credit ratings or the credit ratings of the United States of America; failures of its operating systems or infrastructure, or those of third-party vendors; risks related to cybersecurity including the potential disruption of its systems or potential disclosure of confidential customer information; damage to its reputation; failures to successfully implement cost-cutting initiatives and adverse effects of such initiatives on its business; failures or delays in the planned conversion to our servicing platform of the Wells Fargo portfolio of Federal Family Education Loan Program ("FFELP") loans or any other FFELP or Private Education Loan portfolio acquisitions; risks associated with restructuring initiatives; risks associated with the April 30, 2014 separation of Navient and SLM Corporation into two distinct, publicly traded companies, including failure to achieve the expected benefits of the separation; changes in the demand for educational financing or in financing preferences of lenders, educational institutions, students and their families; changes in law and regulations with respect to the student lending business and financial institutions generally; increased competition including from banks, other consumer lenders and other loan servicers; the creditworthiness of its customers; changes in the general interest rate environment, including the rate relationships among relevant money-market instruments and those of its earning assets vs. its funding arrangements; changes in general economic conditions; the company's ability to successfully effectuate any acquisitions and other strategic initiatives; and changes in the demand for debt management services.

The preparation of the company's consolidated financial statements also requires management to make certain estimates and assumptions including estimates and assumptions about future events. These estimates or assumptions may prove to be incorrect. All forward-looking statements contained in this presentation are qualified by these cautionary statements and are made only as of the date of this presentation. The company does not undertake any obligation to update or revise these forward-looking statements to conform the statement to actual results or changes in its expectations.

Navient reports financial results on a GAAP basis and also provides certain core earnings performance measures. When compared to GAAP results, core earnings exclude the impact of: (1) the financial results of the consumer banking business for historical periods prior to the April 30, 2014 spin-off as well as related restructuring and reorganization expenses incurred in connection with the spin-off, including the restructuring initiated in the second quarter of 2015; (2) unrealized, mark-to-market gains/losses on derivatives; and (3) goodwill and acquired intangible asset amortization and impairment. Navient provides core earnings measures because this is what management uses when making management decisions regarding Navient's performance and the allocation of corporate resources. Navient core earnings are not defined terms within GAAP and may not be comparable to similarly titled measures reported by other companies. For additional information, see "Core Earnings — Definition and Limitations" in Navient's third quarter earnings release for a further discussion and a complete reconciliation between GAAP net income and core earnings.



# Navient Corporation Overview





We are the leading loan management, servicing and asset recovery company

	Key Businesses	Highlights
Asset Management	FFELP Loan Portfolio	\$98 Billion FFELP Portfolio
	Private Education Loan Portfolio	\$27 Billion Private Education Loan Portfolio
Asset Servicing	FFELP Loans	Over 12 Million Borrowers
	Private Education Loans	Over \$300 Billion of Education Loans
	Department of Education Servicing Contract	Market leading federal default prevention –
	Guarantor Servicing	38% better than peers
Asset Recovery	Education loans	\$26 Billion of Receivables
	Government receivables	Over 1,800 clients
	Taxes	
	Court/Municipal	
	• Schools	

As of September 30, 2015



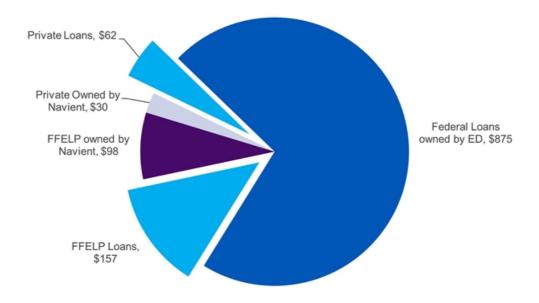
# Operating Results "Core Earnings" Basis

(In millions, except per share amounts)	Q3 15	Q2 15	Q3 14
Reported Core EPS	\$0.47	\$0.40	\$0.52
Net income	\$174	\$154	\$218
Operating expenses	\$228	\$225	\$195
Provision	\$123	\$198	\$140
Average student loans	\$127,750	\$130,512	\$129,915



#### Student Loan Market

#### Estimated Outstanding Student Loan Market Distribution \$1.2 Trillion as of FFYE 9/30/2014 (\$ in billions)



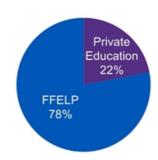
Source: Navient estimates for total outstanding FFELP and federally-owned based on FSA Data Center, Portfolio Summary, September 30, 2014, and Federal Student Aid Annual Report, November 2014; MeasureOne, Private Student Loan Performance Report, Q3 2014; Navient 10Q filings



### High Quality Education Loan Portfolio

#### **FFELP Portfolio**

- · Largest holder of FFELP loans
- 97-98% of portfolio is government guaranteed
- 78% of portfolio funded to term with securitizations
- Fully integrated servicing and asset recovery support operations



#### **Private Education Portfolio**

- · Largest holder of Private Education loans
- Seasoned portfolio with 94% of loans in repayment status having made more than 12 payments
- · Typically non-dischargeable in bankruptcy

Total Education Loans: \$126bn

FFELP Portfolio Statisti	cs
Balance (\$bn, net of allowance)	\$98
% Consolidation Loans	62%
% Stafford & Other	38%
90+ Day Delinquent	8.5%

Note: Financial data as of 9/30/2015

Private Education Portfolio Statistics								
Balance (\$bn, net of allowance)	\$27							
Avg. Loan Size	\$10,035							
Avg. FICO at Orig.	718							
% Cosigner	65%							
90+ Day Delinquent	3.4%							



# FFELP Loans Segment "Core Earnings" Basis

(In millions)	Q3 15	Q2 15	Q3 14
Net income	\$70	\$93	\$79
Average FFELP Loans	\$99,367	\$101,305	\$98,736
FFELP Loan spread	0.90%	0.91%	1.02%
Net interest margin	0.81%	0.81%	0.93%
Annualized charge-off rate	0.06%	0.05%	0.08%
Greater than 90-day delinquency rate	8.5%	8.4%	7.6%



## **FFELP Loans Segment** Credit Quality "Core Earnings" Basis

(\$'s in millions)	FFELP Education Loan Portfolio					
	September 3	0, 2015	September 30	), 2014		
	Balance	%	Balance	%		
Loans in-school/grace/deferment(1)	\$9,184		\$10,868			
Loans in forbearance <sup>(2)</sup>	12,947		14,452			
Loans in repayment and percentage of each status						
Loans current	63,320	84.1%	60,693	84.9%		
Loans delinquent 31-60 days(3)	3,654	4.9%	3,538	4.9%		
Loans delinquent 61-90 days <sup>(3)</sup>	1,886	2.5%	1,878	2.6%		
Loans delingent greater than 90 days <sup>(3)</sup>	6,434	8.5%	5,399	7.6%		
Total FFELP Loans in repayment	75,294	100%	71,508	100%		
Total FFELP Loans, gross	\$97,425	_	\$96,828	_		
Percentage of FFELP Loans in repayment		<u>77.3</u> %		<u>73.9</u> %		
Delinquencies as a percentage of FFELP Loans in repayment		<u>15.9</u> %		<u>15.1</u> %		
Loans in forbearance as a percentage of loans in repayment and forbearance		14.7%		16.8%		



<sup>(1)</sup> Loans for customers who may still be attending school or engaging in other permitted educational activities and are not yet required to make payments on their loans, e.g., residency periods for medical students or a grace period for bar exam preparation, as well as loans for customers who have requested and qualify for other permitted program deferments such as military, unemployment, or economic hardships.

(2) Loans for customers who have used their allowable deferment time or do not qualify for deferment, the ed additional time to obtain employment or who have temporarily ceased making full payments due to hardship or other factors.

(3) The period of delinquency is based on the number of days scheduled payments are contractually past due.

# Private Education Loans Segment "Core Earnings" Basis

(In millions)	Q3 15	Q2 15	Q3 14
Net income	\$77	\$22	\$98
Average Private Education Loans	\$28,383	\$29,207	\$31,179
Private Education Loan spread	3.88%	3.66%	4.06%
Net interest margin	3.77%	3.55%	3.96%
Provision for loan losses	\$117	\$191	\$130
Charge-offs <sup>1</sup>	\$148	\$179	\$158
Charge-off rate <sup>1</sup>	2.3%	2.7%	2.3%
Total delinquency rate	7.4%	6.8%	7.9%
Greater than 90-day delinquency rate	3.4%	3.3%	3.4%
Forbearance rate	4.0%	3.7%	4.4%

1 In the second quarter of 2015, the portion of the loan amount charged off at default increased from 73 percent to 79 percent. This change resulted in a \$330 million reduction to the balance of the receivable for partially charged-off loans which is not included in the charge-off disclosures above. Including this amount the charge-offs total \$509 million for the second quarter of 2015.



## **Private Education Loans Segment** Credit Quality "Core Earnings" Basis

(\$'s in millions)	Private Education Loan Portfolio					
	September 3	0, 2015	September 30	0, 2014		
	Balance	%	Balance	%		
Loans in-school/grace/deferment <sup>(1)</sup>	\$2,335		\$3,436			
Loans in forbearance <sup>(2)</sup>	1,046		1,258			
Loans in repayment and percentage of each status						
Loans current	23,258	92.6%	24,963	92.1%		
Loans delinquent 31-60 days <sup>(3)</sup>	589	2.4%	732	2.7%		
Loans delinquent 61-90 days <sup>(3)</sup>	403	1.6%	468	1.8%		
Loans delinqent greater than 90 days <sup>(3)</sup>	854	3.4%	929	3.4%		
Total Private Education Loans in repayment	25,104	100%	27,092	100%		
Total Private Education Loans, gross	\$28,485	_	\$31,786	_		
Percentage of Private Education Loans in repayment		<u>88.1</u> %		<u>85.2</u> %		
Delinquencies as a percentage of Private Education Loans in repayment		<u>7.4</u> %		<u>7.9</u> %		
Loans in forbearance as a percentage of loans in repayment and forbearance		4.0%		4.4%		



<sup>(1)</sup> Determine in soluble solubilities who have tendined to scholor of all engaged in other permitted educational activities and all into yet required to make payments on their localities, e.g., residency periods for their localities of a gracient period for bar exam preparation.

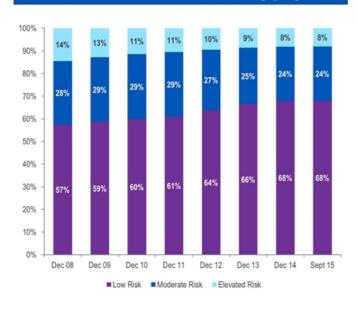
(2) Loans for customers who have requested extension of grace period generally during employment transition or who have temporarily ceased making full payments due to hardship or other factors, consistent with established loan program servicing policies and procedures.

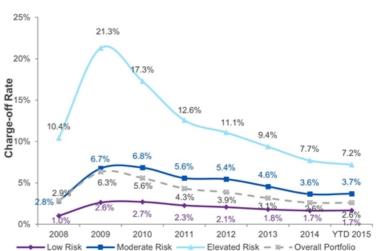
(3) The period of delinquency is based on the number of days scheduled payments are contractually past due.

### **Private Education Loans Segment High Quality Portfolio**







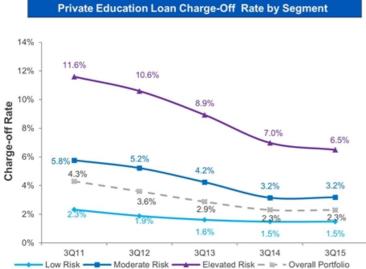


Low Risk = Smart Option, Legacy Traditional Cosigned, and Law/MBA/MED/CT/Other
Moderate Risk = Legacy Traditional Non-Cosigned
Elevated Risk = Non-Traditional
I have second quarter of 2015, the portion of the loan amount charged off at default increased from 73 percent to 79 percent. This change resulted in a \$330 million reduction to the balance of the receivable for partially charged-off loans which is not included in the charge-off disclosures above.



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#### **Private Education Loans Segment Credit Trends**





9.8%

7.2%

3Q13

- Elevated Risk

6.1%

3Q14

Private Education Loan Total Delinquency Rate by Segment

Low Risk = Smart Option, Legacy Traditional Cosigned, and Law/MBA/MED/CT/Othe Moderate Risk = Legacy Traditional Non-Cosigned Elevated Risk = Non-Traditional

• Seasoned portfolio with 94% of loans in repayment status having made more than 12 payments

9%

6%

3%

0%

3Q11

Low Risk

3Q12

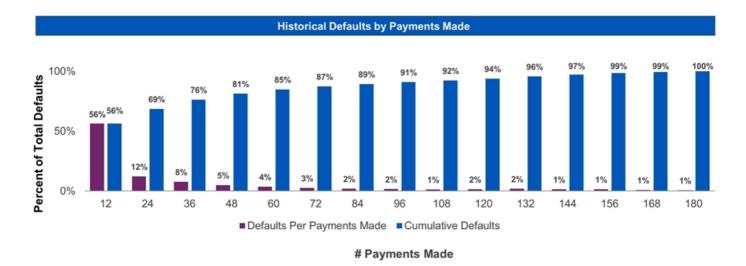
Moderate Risk

NAVIENT.

5.8%

3Q15

# Private Education Loans Segment Default Performance



 The probability of default substantially diminishes as the number of payments and years of seasoning increases.



# Loan Seasoning – "Core Earnings" Basis

#### September 30, 2015 Traditional Portfolio

Loan Status	0-12 pay	ments	13-24 pay	ments	25-36 pay	ments	37-48 pay	ments	More than 48 pa	ayments	Total	
Not Yet in Repayment											2,128	
Loans in Forbearance	324	19.3%	135	6.4%	135	4.2%	114	3.1%	216	1.6%	924	3.8%
Loans in Repayment- Current	1,047	62.1%	1,714	81.8%	2,830	87.5%	3,331	90.6%	12,674	94.8%	21,596	89.8%
Loans in Repayment- Deling 31-60 days	85	5.0%	70	3.4%	80	2.5%	80	2.2%	189	1.4%	504	2.1%
Loans in Repayment- Deling 61-90 days	72	4.3%	52	2.5%	61	1.9%	47	1.3%	106	0.8%	338	1.4%
Loans in Repayment- Deling 90 + days	156	9.3%	125	5.9%	127	3.9%	104	2.8%	180	1.3%	692	2.9%
Total Loans in Repayment or Forbearance Charge-offs as a % of loans in repayment	\$ 1,684 10.5%	100%	\$ 2,096 3.9%	100%	\$ 3,233 2.1%	100%	\$ 3,676 1.4%	100%	\$ 13,365 0.7%	100%	\$ 24,054 1.9%	100%
Non-Traditional Portfolio					Mor	thly Schedule	d Payments Recei	ved				
Loan Status	0-12 pay	ments	13-24 par	ments	25-36 pa	ments	37-48 pay	ments	More than 48 p	ayments	Total	
Not Yet in Repayment											207	
Loans in Forbearance	55	22.5%	19	7.7%	16	5.1%	11	3.7%	21	2.1%	122	5.8%
Loans in Repayment- Current	116	47.8%	166	69.1%	237	76.1%	243	82.1%	900	89.4%	1,662	79.3%
Loans in Repayment- Deling 31-60 days	16	6.8%	12	5.2%	17	5.3%	11	3.7%	29	2.9%	85	4.1%
Loans in Repayment- Deling 61-90 days	16	6.7%	11	4.7%	11	3.6%	9	3.1%	18	1.8%	65	3.1%
Loans in Repayment- Deling 90 + days	39	16.2%	32	13.3%	31	9.9%	22	7.4%	38	3.8%	162	7.7%

	Monthly Scheduled Payments Received											
Loan Status	0-12 paym	ents	13-24 paym	ents	25-36 paym	ents	37-48 paym	nents	More than 48 pa	yments	Total	
Not Yet in Repayment											2,335	
Loans in Forbearance	379	19.7%	154	6.6%	151	4.3%	125	3.1%	237	1.6%	1,046	4.0%
Loans in Repayment- Current	1,163	60.4%	1,880	80.5%	3,067	86.5%	3,574	90.0%	13,574	94.5%	23,258	88.9%
Loans in Repayment- Deling 31-60 days	101	5.3%	82	3.5%	97	2.8%	91	2.3%	218	1.5%	589	2.3%
Loans in Repayment- Deling 61-90 days	88	4.5%	63	2.7%	72	2.0%	56	1.4%	124	0.9%	403	1.5%
Loans in Repayment- Deling 90 + days	195	10.1%	157	6.7%	158	4.4%	126	3.2%	218	1.5%	854	3.3%
Total Loans in Repayment or Forbearance	\$ 1,926	100%	\$ 2,336	100%	\$ 3,545	100%	\$ 3,972	100%	\$ 14,371	100%	\$ 26,150	100%
Charge-offs as a % of loans in repayment	12.6%		4.7%		2.4%		1.7%		0.8%		2.3%	



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# Loan Seasoning – "Core Earnings" Basis

September 30, 2014 Traditional Portfolio

Loan Status	0-12	ayments		13-24 paym	nents	25-3	36 payments		37-48 paym	ents	M	ore than 48 pa	yments		Total	
lot Yet in Repayment															3,128	
oans in Forbearance	466	17.19		183	5.3%	1	57 3.8%		127	3.0%		177	1.6%		1,110	4.39
oans in Repayment- Current	1,80	66.0%		2,934	85.0%	3,6	49 88.7%		3,920	91.3%		10,889	95.0%		23,193	89.09
oans in Repayment- Deling 31-60 days	144	5.3%		111	3.2%	10	06 2.6%		94	2.2%		165	1.4%		620	2.49
oans in Repayment- Deling 61-90 days	103	3.79		72	2.1%		67 1.6%		55	1.3%		89	0.8%		386	1.59
oans in Repayment- Deling 90 + days	215	7.99	_	154	4.4%	1	36 3.3%	_	96	2.2%	_	141	1.2%	_	742	2.89
otal Loans in Repayment or Forbearance	\$ 2,729	1009	\$	3,454	100%	\$ 4,11	15 100%	\$	4,292	100%	\$	11,461	100%	5	26,051	100%
charge-offs as a % of loans in repayment	8.5	K		2.7%		1	.7%		1.1%			0.7%			1.9%	
Non-Traditional Portfolio																
							Monthly Schedule	d Payn	ments Receive	d						
								d Payn							****	
Loan Status	0-12	ayments	_	13-24 paym	nents	25-3	Monthly Schedule	d Paym	37-48 paym		M	ore than 48 pa	yments		Total	
Loan Status			_				36 payments	d Payn	37-48 paym	ents	M			_	308	
Loan Status  Not Yet in Repayment coans in Forbearance	76	20.39		24	6.6%		36 payments 17 4.9%	d Paym	37-48 paym	ents 3.6%	M	20	2.2%	_	308 148	
Loan Status  Not Yet in Repayment oans in Forbearance oans in Repayment- Current	76	20.39 48.49		24 253	6.6% 71.0%	21	36 payments 17 4.9% 68 77.2%	nd Paym	37-48 paym 11 256	3.6% 82.7%	M	20 813	2.2% 89.2%	_	308 148 1,770	77.09
Loan Status  Not Yet in Repayment coans in Forbearance coans in Repayment- Current coans in Repayment- Deling 31-60 days	76 180 33	20.39 48.49 8.39		24 253 21	6.6% 71.0% 5.8%	20	36 payments 17 4.9% 68 77.2% 19 5.5%	nd Paym	37-48 paym 11 256 13	3.6% 82.7% 4.2%	M	20 813 28	2.2% 89.2% 3.0%	_	308 148 1,770 112	77.09 4.99
Loan Status  Not Yet in Repayment oans in Forbearance oans in Repayment- Current oans in Repayment- Deling 31-60 days oans in Repayment- Deling 61-90 days	76 180 31 26	20.39 48.49 8.39 6.99		24 253 21 17	6.6% 71.0% 5.8% 4.8%	20	36 payments 17 4.9% 68 77.2% 19 5.5% 12 3.5%	d Paym	37-48 paym 11 256 13 10	3.6% 82.7% 4.2% 3.2%	M	20 813 28 17	2.2% 89.2% 3.0% 1.9%	_	308 148 1,770 112 82	77.09 4.99 3.69
Loan Status  Not Yet in Repayment Loans in Forbearance Loans in Repayment- Current Loans in Repayment- Deling 31-60 days Loans in Repayment- Deling 61-90 days	76 180 33	20.39 48.49 8.39		24 253 21	6.6% 71.0% 5.8%	20	36 payments 17 4.9% 68 77.2% 19 5.5%	d Paym	37-48 paym 11 256 13	3.6% 82.7% 4.2%	_M	20 813 28	2.2% 89.2% 3.0%	_	308 148 1,770 112	77.0% 4.9% 3.6%
	76 180 31 26	20.39 48.49 8.39 6.99 16.19	_	24 253 21 17	6.6% 71.0% 5.8% 4.8%	\$ 3	36 payments 17 4.9% 68 77.2% 19 5.5% 12 3.5%	S S	37-48 paym 11 256 13 10	3.6% 82.7% 4.2% 3.2%		20 813 28 17	2.2% 89.2% 3.0% 1.9%	- 5	308 148 1,770 112 82	6.4% 77.0% 4.9% 3.6% 8.1%

	Monthly Scheduled Payments Received											
Loan Status Not Yet in Repayment	0-12 paym	ents	13-24 payr	ments	25-36 pay	ments	37-48 payr	ments	More than 48 p	ayments	Total	
Loans in Forbearance	542	17.5%	207	5.4%	174	3.9%	138	3.0%	197	1.6%	1,258	4.4%
Loans in Repayment- Current	1,981	63.9%	3,187	83.6%	3,917	87.8%	4,176	90.8%	11,702	94.6%	24,963	88.1%
Loans in Repayment- Deling 31-60 days	175	5.6%	132	3.5%	125	2.8%	107	2.3%	193	1.6%	732	2.6%
Loans in Repayment- Deling 61-90 days	129	4.2%	89	2.4%	79	1.8%	65	1.4%	106	0.8%	468	1.6%
Loans in Repayment- Deling 90 + days	275	8.8%	196	5.1%	167	3.7%	116	2.5%	175	1.4%	929	3.3%
Total Loans in Repayment or Forbearance Charge-offs as a % of loans in repayment	\$ 3,102 10.4%	100%	\$ 3,811 3.3%	100%	\$ 4,462 2.0%	100%	\$ 4,602 1.3%	100%	\$ 12,373 0.8%	100%	\$ 28,350 2.3%	100%



### Business Services Segment "Core Earnings" Basis

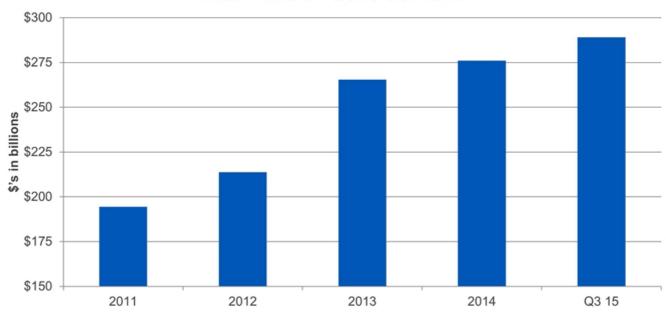
(In millions)	Q3 15	Q2 15	Q3 14
Net income	\$79	\$91	\$85
Federal Loans serviced (\$'s in billions)	\$289	\$281	\$277
Third-Party Loan servicing revenue	\$47	\$47	\$46
Asset recovery revenue	\$85	\$99	\$65
Department of Education accounts serviced	6.3	6.1	6.1
Contingency asset recovery receivables (\$'s in billions)	\$25.8	\$20.1	\$16.0

 The increase from the second quarter to the third quarter in contingency asset recovery receivables is a result of a state tax amnesty program that will be conducted from September 15, 2015 through November 16, 2015.



# Business Services Segment Federal Loan Servicing

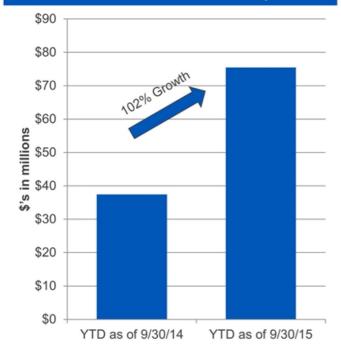
#### **Total Federal Loans Serviced**





### Business Services Segment Asset Recovery

#### Non Federal Student Loan Related Asset Recovery Revenues



#### **Key Characteristics**

- · Strong business franchise
  - Large sophisticated operating infrastructure
  - Compliance focused
  - Industry leading performance
- Total contingent collections receivables inventory of \$25.8 billion
- Total Asset Recovery revenues of \$273 million YTD¹
- · Diverse portfolio of customers and services
- Focused on growing non-education related business

1 As of September 30, 2015



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### Business Services Segment Acquisition of Xtend Healthcare

Leveraging Capabilities in Asset Recovery and Business Services



#### **Transaction Highlights**

- Leverages our expertise and scale in asset recovery and business process outsourcing services.
- Focuses on the attractive health care payments sector - specializes in both insurance payer billing, follow-up and account resolution as well as patient "early out" billing and processing.
- Serves 130 hospitals, including universityaffiliated and for-profit healthcare systems.
- Strong history of revenue growth from \$17 million in 2010 to a projected \$70 million in 2015.
- Navient acquired Xtend Healthcare on October 20, 2015 for \$160 million.



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# Funding and Liquidity



#### 2015 Capital Markets Summary

- Acquired \$2.9 billion<sup>1</sup> of student loans
- · Issued \$2.8 billion of FFELP ABS
- Issued \$1.4 billion of Private Education Loan ABS
- · Issued \$500 million of long-term unsecured debt
- · Repurchased over \$1 billion of long-term unsecured debt
- Returned \$958 million1 to shareholders through share repurchases and dividends
- · Maintained strong capital position

1 As of September 30, 2015



#### Secured Funding

	2015 YTD Issu	ance (\$n	nm)
1	Ford	10,632	Auto / Floorplans
2	Santander Drive	8,350	Auto
3	Ally	7,908	Auto/ Floorplans
4	Chase	6,825	Credit Card
5	AmeriCredit/GM Financial	6,262	Auto / Floorplans
6	Hyundai	5,145	Auto
7	Mercedes	4,520	Auto / Floorplans
8	Nissan	4,354	Auto / Floorplans
9	Capital One	4,150	Credit Card
10	Toyota	4,145	Auto
11	Navient	4,144	Student Loan
12	Honda	3,745	Auto
13	CarMax	3,165	Auto
14	Onemain	2,772	Consumer
15	Dunkin' Brands	2,600	Franchise
16	Synchrony	2,552	Credit Card
17	CNH	2,550	Equipment
18	Wendy's	2,425	Whole Bus
19	Discover	2,425	Credit Card
20	Bank Of America	2,300	Credit Card

- Navient is among the largest issuers of ABS globally, having issued over \$275 billion of Private Education and FFELP ABS transactions to date
- Over \$97 billion of securitizations on balance sheet
- Additional capacity under FFELP secured facilities is over \$10 billion
- Maximum capacity under Private Education Loan secured facilities is \$1 billion

Table Source: J.P. Morgan, as of September 30, 2015



#### **Recent FFELP ABS Transactions**

	NAVSL 2015-3								NAVSL 2015-2			
Priced: Settled:		June 10, 2015 June 18, 2015						April 14, 20 April 23, 20				
Issuance Amount:			\$758N	1				\$997M				
Collateral:	FFELP	US Govt. Guaranteed FFELP Stafford, Plus and Consolidation Loans					US Govt. Guaranteed FFELP Stafford and Plus Loans					
Prepayment Speed (1):	6% (	CPR Staffo	ord / 4% (	CPR Conso	olidation	6% Constant Prepayment Rate						
Tranching:	Class	Rating (M)	Amt. (\$M)	WAL (1)	Pricing (2)	Class	Rating (M)	Amt. (\$M)	WAL (1)	Pricing (2)		
	A-1	Aaa	\$252	1.5	L+32	A-1	Aaa	\$337	1.3	L+28		
	A-2	Aaa	\$486	7.7	L+67	A-2	Aaa	\$157	3.3	L+42		
	В	Aa1	\$20	13.4	L+250	A-3	Aaa	\$476	6.4	L+57		
						В	Aa2	\$28	8.4	L+195		

<sup>(1)</sup> Estimated based on a variety of assumptions concerning loan repayment behavior, as more fully described in the related prospectus, which may be obtained at https://www.navient.com/about/investors/debtasset/. Actual average life may vary significantly from estimates.

(2) Pricing represents the yield to expected call.



#### Recent Private Education Loan ABS Transactions

		NAVS	L Trust 2	015-B		NAVSL Trust 2015-A					
Priced: Settled:			gust 05, 20 gust 13, 20			January 13, 2015 January 22, 2015					
Issuance Amount:			\$700M					\$689M			
Collateral:		Private Education Loans					Private Education Loans				
Prepayment Speed <sup>(1)</sup> :		4% Consta	ant Prepay	ment Rate		4% Constant Prepayment Rate					
Tranching:	Class	Rating (M)	Amt. (\$M)	WAL (1)	Pricing	Class	Rating (M)	Amt. (\$M)	WAL (1)	Pricing (2)	
	A-1	Aaa	\$174	0.7	L+80	A-1	Aaa	\$224	1.0	L+50	
	A-2	Aaa	\$250	3.9	L+100	A-2A	Aaa	\$154	5.5	S+110	
	A-3	Aaa	\$276	8.8	L+180	A-2B	Aaa	\$154	5.5	L+120	
						A-3	Aaa	\$75	8.8	L+170	
						В	Aa3	\$83	9.9	S+210	

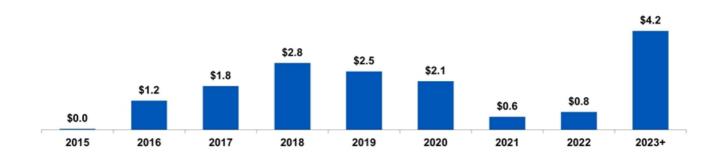
<sup>(1)</sup> Estimated based on a variety of assumptions concerning loan repayment behavior, as more fully described in the related prospectus, which may be obtained at https://www.navient.com/about/investors/debtasset/slmsltrusts/. Actual average life may vary significantly from estimates.

<sup>(2)</sup> Yield on fixed rate A-2 and B tranches for 2015-A were 2.67% and 4.10%, respectively.



### **Unsecured Debt Maturities**

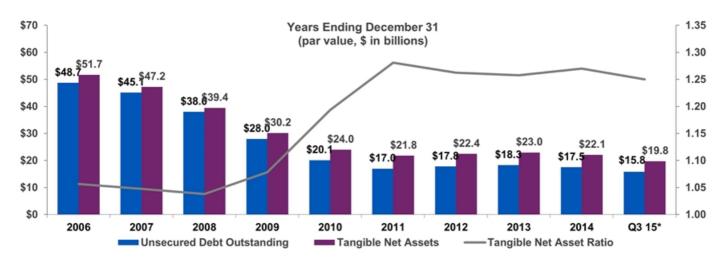
As of September 30, 2015 (par value, \$ in billions)



	Fitch	Moody's	S&P
Senior Unsecured Debt	ВВ	Ba3	ВВ
Outlook	Stable	Stable	Stable



#### Conservative Unsecured Debt Profile



	December 31, 2006	December 31, 2010	September 30, 2015
Total Managed Student Loans	\$142.1 Billion	\$184.3 Billion	\$125.8 Billion
Unsecured Debt Outstanding	\$48.7 Billion	\$20.1 Billion	\$15.8 Billion
Tangible Equity Ratio	1.9%	2.2%	2.4%
Tangible Net Asset Ratio	1.06x	1.19x	1.25x
Unsecured Debt Rating (F / M / S)	A+ / A2 / A	BBB- / Ba1 / BBB-	BB / Ba3 / BB

<sup>\*</sup> Quarter ending September 30, 2015 Tangible net assets equal tangible assets less secured debt



# Education Loan Portfolio Generates Significant Cash Flows

	_						
П	Dra	iecter	d I ifa of	Loan Cas	sh Flows	OVAT ~2	N Vaare

\$'s in Billions		
FFELP Cash Flows	9/30/15	12/31/14
Secured		
Residual (including O/C)	\$6.7	\$7.3
Floor Income	2.2	1.9
Servicing	3.7	3.8
Total Secured	\$12.6	\$13.0
Unencumbered	1.3	1.9
Total FFELP Cash Flows	\$13.9	\$14.9
Private Credit Cash Flows		
Secured		
Residual (including O/C)	\$12.9	\$13.2
Servicing	1.2	1.3
Total Secured	\$14.1	\$14.5
Unencumbered	4.9	6.8
<b>Total Private Cash Flows</b>	\$19.0	\$21.3
Combined Cash Flows		
before Unsecured Debt	\$32.9	\$36.2

These projections are based on internal estimates and assumptions and are subject to ongoing review and modification. These projections may prove to be incorrect.

En	hanc	ing	Cas	h Fl	lows
----	------	-----	-----	------	------

Cash Flow Projection as of 12/31/14	\$36.2 B
<ul> <li>Cash Flows Realized from Loan Portfolio</li> <li>Cash Flows from Financing Transactions</li> </ul>	(2.1) B (2.2) B
+ Additional Cash Flows from Loans Acquired + Floor Income / Other	0.6 B 0.4 B
Cash Flow Projection as of 9/30/15	\$32.9 B

- Since 12/31/14, we have repaid \$2.1B of unsecured debt, returned \$1.0 billion to shareholders through share repurchases and dividends, and acquired \$2.9 billion of student loans
- \$33 billion of estimated future cash flows over ~ 20 years
  - Highly predictable
  - Includes ~\$11.5 billion of overcollateralization (O/C) to be released from residuals



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# FFELP Cash Flows Highly Predictable

#### \$'s in millions

as of 9/30/15	<b>Q4 2015</b>	<u>2016</u>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<u>2020</u>	<b>2021</b>	<b>2022</b>
Projected FFELP Average Balance	\$95,472	\$90,681	\$82,342	\$74,072	\$66,279	\$58,568	\$51,019	\$43,845
Projected Excess Spread	\$215	\$840	\$772	\$696	\$620	\$560	\$498	\$449
Projected Servicing Revenue	<u>\$124</u>	<u>\$479</u>	<u>\$445</u>	<u>\$410</u>	<u>\$376</u>	<u>\$340</u>	<u>\$300</u>	<u>\$258</u>
Projected Total Revenue	\$339	\$1,319	\$1,217	\$1,105	\$997	\$900	\$798	\$707
Projected FFELP Average Balance	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<u>2027</u>	2028	<u>2029</u>	<b>2030+</b>
	\$37,094	\$30,933	\$25,413	\$20,968	\$17,182	\$13,605	\$10,258	\$4,059
Projected Excess Spread	\$393	\$340	\$289	\$236	\$207	\$181	\$134	\$301
Projected Servicing Revenue	<u>\$215</u>	<u>\$176</u>	<u>\$140</u>	<u>\$111</u>	<u>\$92</u>	<u>\$74</u>	<u>\$57</u>	<u>\$121</u>
Projected Total Revenue	\$609	\$516	\$429	\$348	\$299	\$255	\$191	\$422

- Total Cash Flows from Projected Excess Spread = \$6.7 Billion
- Total Cash Flows from Projected Servicing Revenues = \$3.7 Billion

Assumptions

No Floor Income, CPR/CDR = Stafford & Plus (3%), Consolidation (3%)

These projections are based on internal estimates and assumptions and are subject to ongoing revie

"Numbers may not add due to rounding



## **Secured Cash Flow**

\$ in Millions		3Q15 YTD		2014		2013		2012	
FFELP									
Term Securitized									
Servicing (Cash Paid)		295	\$	407	\$	507	\$	526	
Net Residual* (Excess Distributions)		544		680		476		628	
Other Secured FFELP									
Net Cash Flow		167		216		1,199		934	
Total FFELP	\$	1,006	\$	1,302	\$	2,182	\$	2,088	
Private Credit									
Term Securitized									
Servicing (Cash Paid)	\$	142	\$	189	\$	198	\$	181	
Residual (Excess Distribution)		154		226		170		103	
Other Secured Financings									
Net Cash Flow		29		26		9		22	
Total Private Credit		325	\$	441	\$	377	\$	306	
Total Proceeds from Residual Sales					\$	589			
Total FFELP and Private Credit		1,331	\$	1,743	\$	3,148	\$	2,394	
Average Principal Balances		3Q15 YTD		2014		2013		2012	
FFELP									
Term FFELP		83,511	\$	88,554	\$	95,055	\$	104,913	
Other Secured FFELP		12,960		6,525		11,085		22,271	
Total FFELP		96,471	\$	95,079	\$	106,140	\$	127,184	
Private Credit									
Term Private Credit	\$	24,093	\$	24,499	\$	26,037	\$	25,111	
Other Secured Financings		927		1,523		1,106		1,875	
Total Private Credit		25,020	\$	26,022	\$	27,143	\$	26,987	
Total FFELP and Private Credit		121,491	\$	121,101	\$	133,283	\$	154,171	

Note: Totals may not add due to rounding

Not residual represents excess distribution, net of payments on floor contracts and receipts from basis swaps



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# FFELP ABS Appendix



#### Update on FFELP ABS - Legal Final Maturity

- ABS transactions are rated to timely payment of interest and ultimate payment of principal by the legal final maturity (LFM) date
  - Legal final maturity dates are set at issuance based on rating agency assumptions
  - Certain ABS are experiencing extension due to slower than expected student loan principal paydown rates from:
    - Lower default rates
    - Low voluntary prepayment rates following the recession
    - Increasing percentage of borrowers enrolling in deferment, forbearance, and Income Driven Repayment (IDR) resulting in lower principal payments and better customer performance
  - Increased risk of ABS not paying off by their legal final maturity dates
    - Not a credit issue; FFELP loans are 97 100% government guaranteed
    - Lower prepayment speeds increases cash flow to trusts
- · Why is this an issue now?
  - Moody's and Fitch are revising cash flow assumptions used to rate FFELP ABS
    - New criteria applied to legacy trusts result in certain ABS bonds missing full repayment by their LFM date
  - Navient has been actively addressing the issue since 2014
    - Navient's 2015-3 transaction priced in June was structured to address extension risk



# Update on FFELP ABS – Addressing Legal Final Maturity Concerns

- Navient is working with the rating agencies and developing actions to support our investors and the continued investment-grade ratings status of our FFELP ABS
  - Navient submitted formal response to Moody's on October 19th
- Exercised cleanup call option on \$1.5 billion of bonds since 2014<sup>1</sup> and funded the associated loans through conduit facilities
- Amended 33 trusts to include 10% optional servicer purchase rights and have exercised loan repurchased rights of \$449 million since 2014<sup>1</sup>
- Launched process to extend the Legal Final Maturity Date on bonds in select trusts

1 As of October 31, 2015



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## Recent FFELP ABS Issuance Characteristics

#### **FFELP ABS Transaction Features**

- Issue size of \$500M to \$1.5B
- Tranches or pass-through denominated in US\$
- Triple-A rated senior notes make up to 97% of issue structure
- Floating rate tied to 1 month LIBOR
- Amortizing tranches with 1 to 15(+) year average lives
- Navient Solutions, Inc. is master servicer

#### **Collateral Characteristics**

- Insurance or guarantee of underlying collateral insulates bondholders from virtually any loss of principal<sup>(1)</sup>
- Typically non-dischargeable in bankruptcy
- Offer significantly higher yields than government agency securities with comparable risk profiles

(1) Principal and accrued interest on underlying FFELP loan collateral carry insurance or guarantee of 97%-100% dependent on origination year and on meeting the servicing requirements of the U.S. Department of Education.



## FFELP Loan Program Characteristics

Parameter	Subsidized Stafford	Unsubsidized Stafford	PLUS/Grad PLUS	Subsidized Consolidation	Unsubsidized Consolidation
Borrower	Student	Student	Parents or Graduate Students	Student or Parents	Student or Parents
Needs Based	Yes	No	No	N/A	N/A
Federal Guarantee of Principal and Accrued Interest	97 - 100%	97 - 100%	97 - 100%	97 - 100%	97 - 100%
Interest Subsidy Payments	Yes	No	No	Yes	No
Special Allowance Payments (SAP)	Yes	Yes	If cap is reached	Yes	Yes
Repayment Term	120 months	120 months	120 months	Up to 360 months	Up to 360 months
Aggregate Loan Limit	Undergraduate: \$23,000 Graduate: \$65,500	Undergraduate <sup>1</sup> : \$57,500 Graduate: \$138,500	None	None	None

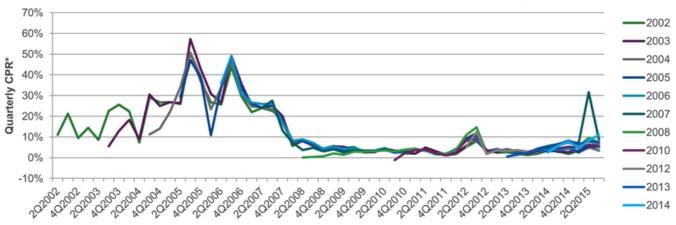
<sup>(1)</sup> Aggregate loan limit for a Dependent Undergraduate is \$31,000 Note: As of July 1, 2011



## Navient Stafford & PLUS Loan Prepayments

- · Annualized CPRs for Stafford/PLUS ABS trusts have decreased from pre-2008 levels as incentives for borrowers to consolidate have declined
- · Higher prepayment activity in mid 2012 was related to the short term availability of the Special Direct Consolidation Loan program
- · Prepayments increased beginning in 2014 as we purchased assets from selected transactions to mitigate the risk that certain tranches might remain outstanding past their legal final maturity dates

#### Historical Stafford/PLUS ABS CPRs by Issuance Vintage

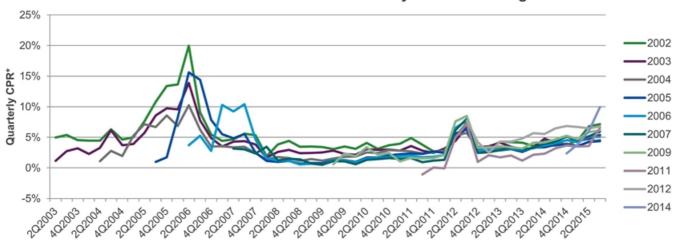




## **Navient Consolidation Loan Prepayments**

- CPRs for Consolidation ABS trusts declined significantly following legislation effective in 2006 that prevented in-school and re-consolidation of borrowers' loans
- Higher prepayment activity in mid 2012 was related to the short term availability of the Special Direct Consolidation Loan program

#### Historical Consolidation ABS CPRs by Issuance Vintage



Quarterly CPR assumes School and Grace loans are not scheduled to make payments. Deferment, Forbearance and Repayment loans are scheduled to make payments



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# Private Education Loan ABS Appendix

# Recent Private Education Loan ABS Issuance Characteristics

#### **Private Education Loan ABS Transaction Features**

- Issue size of \$500M to \$1.5B
- Triple-A rated senior notes, Single-A rated subordinated notes
- 20-40% Triple-A overcollateralization
- Amortizing tranches with 1 to 10 year average lives
- Fixed rate or floating rate tied to 1 month LIBOR
- Complies with European risk retention (5% retention)
- Navient Solutions, Inc. is master servicer

#### **Collateral Characteristics**

- Collateralized by loans made to students and parents to fund college tuition, room and board
- Underwritten using FICO, Custom Scorecard & judgmental criteria w/risk based pricing
- 60-80% with cosigners, typically a parent
- Many seasoned assets benefiting from proven payment history
- Typically non-dischargeable in bankruptcy

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## Navient Private Education Loan Programs

	Smart Option	Undergraduate/Graduate/ Med/Law/MBA	Direct-to-Consumer (DTC)	Consolidation	Career Training
Origination Channel	School	School	Direct-to-Consumer	Lender	School
Typical Borrower	Student	Student	Student	College Graduates	Student
Typical Co-signer	Parent	Parent	Parent	Parent	Parent, Spouse
Typical Loan	\$10k avg orig bal, 10 yr avg term, in-school payments of interest only, \$25 or fully deferred	\$10k avg orig bal, 15 yr term, deferred payments	\$12k avg orig bal, 15 yr term, deferred payments	\$43k avg orig bal, 15-30 year term depending on balance, immediate repayment	\$9k avg orig bal, up to 15 yr term, immediate payments
Origination Period	March 2009 to April 2014	All history through 2014	2004 through 2008	2006 through 2008	1998 through 2014
Certification and Disbursement	School certified and disbursed	School certified and disbursed	Borrower self-certified, disbursed to borrower	Proceeds to lender to pay off loans being consolidated	School certified and disbursed
Borrower Underwriting	FICO, custom credit score model, and judgmental underwriting	Primarily FICO	Primarily FICO	FICO and Debt-to-Income	FICO, Debt-to-Income and judgmental underwriting
Borrowing Limits	\$200,000	\$100,000 Undergraduate, \$150,000 Graduate	\$130,000	\$400,000	Cost of attendance plus up to \$6,000 for expenses
Typical ABS Sec. Criteria	For-Profit; FICO ≥ 670 Non-Profit; FICO ≥ 640	For-Profit; FICO ≥ 670 Non-Profit; FICO ≥ 640	FICO ≥ 670	For-Profit; FICO ≥ 670 Non-Profit; FICO ≥ 640	FICO ≥ 670
School UW	No	No	No	No	Yes
Historical Risk-Based Pricing	L + 2% to L + 14%	P-1.5% to P+7.5%	P+1% to P+6.5%	P - 0.5% to P + 6.5%	P+0% to P+9%
Historical Risk-Based Fricing	L + 2% to L + 14%	L+0% to L+15%	L+6% to L+12%	P - 0.5% to P + 6.5%	L+6.5% to L+14%
Dischargeable in Bankruptcy	No	No	No	No	Yes
Additional Characteristics	▶ Made to students and parents primarily through college financial aid offices to fund 2-year, 4-year and graduate school college tuition, room and board ▶ Also available on a limited basis to students and parents to fund non-degree granting secondary education, including community college, part time, technical and trade school programs ▶ Both Title IV and non-Title IV schools (1)	year, 4-year and graduate school college tuition, room and board  > Signature, Excel, Law, Med and MBA Loan brands  Title IV schools only (1)  Freshmen must have a cosigner with limited exceptions  Co-signer stability test (minimum 3 year repayment	Med/Law/MBA with primary differences being: Marketing channel No school certification Disbursement of proceeds	of graduation in order to obtain loan	▶ Loans made to students and parents to fund non-degree granting secondary education, including community college, part time, technical, trade school and tutorial programs ▶ Both Title IV and non-Title IV schools <sup>(1)</sup>

(1) Title IV Institutions are post-secondary institutions that have a written agreement with the Secretary of Education that allows the institution to participate in any of the Title IV federal student financial assistance programs and the National Early Intervention Scholarship and Partnership (NEISP) programs.



## **Navient Private Education Trusts**

#### **Summary Information**

			2	011-2	015YT	D Issu	ance P	rogran	7				NA V	Na NAV	vient <i>NAV</i>	NAV
	11-A	11-B	11-C	12-A	12-B	12-C	12-D	12-E	13-A	13-B	13-C	14-A	14-CT	14-A	15-A	15-B
Bond Amount (\$mil)	562	825	721	547	891	1,135	640	976	1,108	1,135	624	676	463	664	689	700
nitial AAA Enhancement (%)	21%	18%	24%	27%	26%	25%	25%	21%	26%	22%	28%	24%	30%	30%	32%	36%
Total Enhancement (%)	21%	18%	24%	27%	26%	25%	25%	21%	15%	13%	20%	15%	17%	22%	23%	36%
Target OC (%)	33%	30%	33%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	30%	30%	40%
Loan Program (%)																
Signature/Law/MBA/Med	88%	91%	71%	61%	48%	43%	37%	35%	26%	29%	26%	19%	0%	26%	27%	52%
Smart Option			10%	20%	30%	40%	45%	48%	63%	63%	64%	63%	0%	50%	51%	
Consolidation	0%	0%	7%	6%	9%	5%	5%	5%	3%	5%	0%	6%	0%	9%	2%	8%
Direct to Consumer	9%	6%	12%	12%	12%	12%	12%	12%	8%	3%	10%	12%	0%	15%	20%	27%
Career Training	3%	3%	0%	1%	1%	0%	0%	0%	0%	0%	0%	0%	100%	0%	0%	13%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Payment Status (%)																
School, Grace, Deferment	55%	55%	45%	37%	38%	40%	39%	44%	59%	62%	63%	49%	0%	46%	24%	9%
Repayment	43%	43%	52%	60%	60%	57%	59%	54%	39%	36%	36%	50%	99%	53%	68%	89%
Forbearance	2%	3%	2%	2%	2%	3%	2%	2%	2%	2%	1%	1%	1%	1%	8%	2%
Wtd Avg Term to Maturity (Mo.)	192	189	182	171	164	151	144	148	144	146	143	150	104	161	155	157
% Loans with Cosigner	72%	75%	71%	75%	77%	79%	80%	80%	80%	80%	81%	82%	71%	79%	80%	64%
% Loans with No Cosigner	28%	25%	29%	25%	23%	21%	20%	20%	20%	20%	19%	18%	29%	21%	20%	36%
Ntd Avg FICO at Origination	737	736	733	735	736	737	740	733	741	740	740	742	743	739	731	730
Wtd Avg Recent FICO at Issuance	723	722	720	724	726	728	730	722	733	734	733	741	726	737	714	726
NA FICO (Cosigner at Origination)	747	745	744	745	745	745	748	741	751	750	749	750	749	748	738	742
WA FICO (Cosigner at Origination) WA FICO (Cosigner at Rescored)	736	731	734	732	734	735	738	728	745	746	745	750	735	746	724	739
NA FICO (Borrower at Origination)	709	710	704	705	705	707	710	702	703	702	705	707	728	707	701	704
WA FICO (Borrower at Rescored)	690	695	688	700	700	702	698	696	683	684	682	701	701	701	672	704
Altd Ava LIBOR Equipplent Marris (1)	7 400/	7 240/	6 270/	G 7/10/	6 0004	7 140/	7 100/	7 460	6 630	6 6 4 0 /	6 000/	6 600/	7.01%	e eeo/	7.38%	5.589
Ntd Avg LIBOR Equivalent Margin <sup>(1)</sup>	7.40%	7.21%	0.3/%	0.74%	0.98%	7.14%	7.18%	7.40%	0.03%	0.04%	0.88%	6.60%	7.01%	6.66%	7.38%	5.58

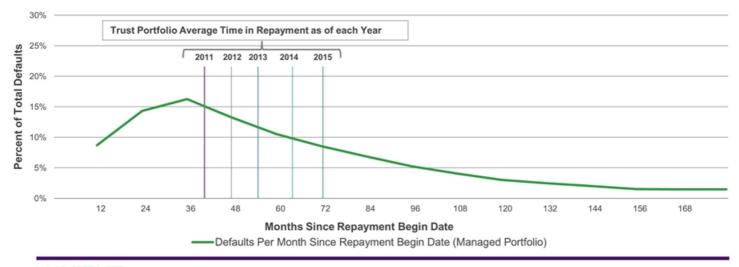
(1) Assumes Prime/LIBOR spread of 3.00% for all transactions.



## Navient Portfolio Transition to Seasoned Collateral

- Securitized collateral will continue to season as the company transitions from originations to portfolio acquisition and management
- · Most defaults occur early in repayment; loan performance improves as loans season
- As of September 2015, the private securitized loan portfolio is approximately 72 months into repayment; about 72% of total expected defaults have already occurred

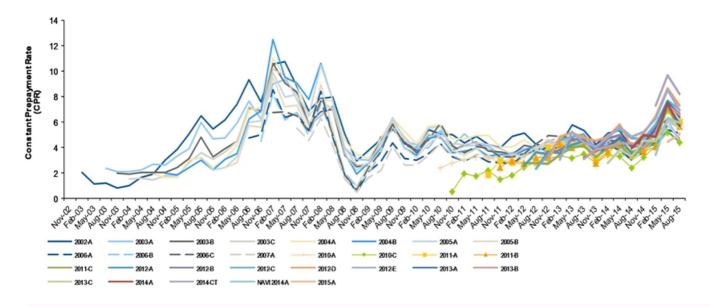
#### Distribution of Defaults by Months Since Repayment Begin Date





# Navient Private Education Loan Trusts – Prepayment Analysis

 Constant prepayment rates increased in 2007 due to the introduction of Private Education Consolidation loans, then declined following our decision to suspend our consolidation loan program in 2008



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- · The following cohort default triangles provide loan performance information for certain Private Education Loans of Navient Corporation and its consolidated subsidiaries that meet such subsidiaries' current securitization criteria (including those criteria listed below):
  - Program types include Undergraduate/Graduate(1), Direct-to-Consumer ("DTC")(2), Career Training(3) and Private Consolidation Loans
  - FICO scores are based on the greater of the borrower and cosigner scores as of a date near the loan application and must be at least:
    - Undergraduate/Graduate at not-for-profit schools: ≥ 640
    - Undergraduate/Graduate at for-profit schools: ≥ 670
    - DTC loans: ≥ 670
    - Career Training loans: ≥ 670
    - · Private Consolidation loans: ≥ 640
  - Excludes loans made at selected schools that have historically experienced higher rates of default
- · The cohort default triangles are not representative of the characteristics of the portfolio of Private Education Loans of Navient Corporation and its consolidated subsidiaries as a whole or any particular securitization trust

- Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
  Direct-to-Consumer Loans marketed under the Tuition Answer brand.
  Career Training loans provide eligible borrowers financing at technical, trade, K-12 or tutoring schools



- The cohort default triangles featured on subsequent slides are segmented by loan program type, FICO score, cosigner status, and school type
- · Terms and calculations used in the cohort default triangles are defined below:
  - Repayment Year The calendar year loans entered repayment
  - <u>Disbursed Principal Entering Repayment</u> The amount of principal entering repayment in a given year, based on disbursed principal prior to any interest capitalization
  - Years in Repayment Measured in years between repayment start date and default date. Zero represents defaults that occurred prior to the start of repayment.
  - <u>Periodic Defaults</u> Defaulted principal in each Year in Repayment as a percentage of the disbursed principal entering repayment in each Repayment Year
    - · Defaulted principal includes any interest capitalization that occurred prior to default
    - · Defaulted principal is not reduced by any amounts recovered after the loan defaulted
    - Because the numerator includes capitalized interest while the denominator does not, default rates are higher than if the numerator and denominator both included capitalized interest
  - Total The sum of Periodic Defaults across Years in Repayment for each Repayment Year



				U	nder	grad	uate/	Grad	luate(	1)								
	Disbursed Principal Entering					F	Period	ic Defa	aults by	y Year	s in Re	paym	ent <sup>(2),(</sup>	3)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$11	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.4%	0.8%	0.4%	0.2%	1.5%	0.7%	0.4%	0.3%	0.0%	0.1%	5.0%
1999	\$28	0.0%	0.0%	0.0%	0.1%	0.9%	0.6%	1.4%	0.4%	0.3%	1.0%	0.5%	0.2%	0.7%	0.3%	0.1%	0.4%	7.0%
2000	\$70	0.0%	0.0%	0.0%	0.6%	1.1%	1.3%	0.6%	0.9%	1.5%	1.5%	1.0%	0.8%	0.5%	0.4%	0.3%	0.2%	10.8%
2001	\$187	0.0%	0.0%	0.1%	1.1%	1.4%	0.9%	1.8%	1.3%	2.3%	1.8%	1.5%	0.9%	0.6%	0.4%	0.3%	0.0%	14.3%
2002	\$386	0.0%	0.2%	0.2%	1.2%	1.1%	1.9%	1.6%	2.3%	2.0%	1.3%	0.9%	0.6%	0.6%	0.4%	0.0%		14.4%
2003	\$682	0.0%	0.2%	0.6%	0.9%	1.9%	1.6%	2.7%	2.4%	1.8%	1.2%	0.8%	0.6%	0.6%	0.1%			15.3%
2004	\$1,132	0.0%	0.2%	0.3%	1.9%	1.8%	3.0%	2.9%	1.8%	1.4%	1.1%	0.8%	0.7%	0.1%				16.1%
2005	\$1,537	0.0%	0.0%	0.4%	2.5%	3.7%	3.4%	2.1%	1.6%	1.2%	0.9%	0.7%	0.1%					16.7%
2006	\$2,013	0.0%	0.1%	1.6%	3.7%	3.8%	2.5%	1.8%	1.5%	1.1%	0.8%	0.1%						17.0%
2007	\$2,452	0.0%	0.4%	3.5%	4.6%	3.0%	2.1%	1.8%	1.4%	1.1%	0.1%							18.0%
2008	\$2,933	0.0%	2.3%	4.2%	4.0%	2.6%	2.2%	1.6%	1.5%	0.2%								18.6%
2009	\$3,241	0.0%	3.4%	3.7%	3.6%	2.6%	1.8%	1.7%	0.3%									17.2%
2010	\$2,769	0.0%	3.6%	3.9%	3.6%	2.0%	1.8%	0.3%										15.2%
2011	\$1,871	0.0%	3.0%	4.5%	2.3%	1.9%	0.4%											12.1%
2012	\$1,102	0.0%	3.0%	3.8%	2.3%	0.4%												9.5%
2013	\$499	0.0%	2.9%	3.4%	0.8%													7.0%
2014	\$227	0.1%	3.7%	1.0%														4.8%

Note: Data as of 9/30/15.

Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
 Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
 Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



#### Undergraduate/Graduate(1) With Co-signer

	Disbursed Principal Entering						Period	ic Defi	ults b	v Year	s in Re	paym	ent (2).(	(3)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$6	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.6%	1.0%	0.4%	0.0%	0.2%	1.1%	0.1%	0.0%	0.0%	0.1%	3.6%
1999	\$14	0.0%	0.0%	0.0%	0.0%	0.4%	0.1%	0.9%	0.4%	0.2%	0.1%	0.4%	0.0%	0.1%	0.1%	0.1%	0.2%	3.0%
2000	\$37	0.0%	0.0%	0.0%	0.5%	0.5%	0.7%	0.7%	0.4%	0.7%	1.2%	0.8%	0.9%	0.2%	0.4%	0.2%	0.1%	7.4%
2001	\$90	0.0%	0.0%	0.1%	0.7%	0.9%	0.6%	1.2%	1.0%	1.7%	1.4%	1.1%	0.9%	0.4%	0.3%	0.4%	0.0%	10.6%
2002	\$196	0.0%	0.2%	0.1%	0.8%	0.6%	1.4%	0.8%	1.9%	1.5%	1.1%	0.7%	0.6%	0.5%	0.3%	0.0%		10.7%
2003	\$367	0.0%	0.1%	0.3%	0.6%	0.9%	1.1%	2.2%	1.9%	1.4%	0.9%	0.7%	0.6%	0.6%	0.1%			11.3%
2004	\$632	0.0%	0.2%	0.2%	1.0%	1.0%	2.2%	2.2%	1.4%	1.1%	1.0%	0.7%	0.6%	0.1%				11.5%
2005	\$844	0.0%	0.0%	0.2%	1.4%	2.5%	2.3%	1.6%	1.2%	0.9%	0.8%	0.6%	0.1%					11.5%
2006	\$1,121	0.0%	0.0%	0.7%	2.4%	2.4%	1.8%	1.3%	1.1%	1.0%	0.7%	0.1%						11.5%
2007	\$1,408	0.0%	0.2%	2.0%	2.9%	2.0%	1.5%	1.3%	1.1%	0.9%	0.1%							12.1%
2008	\$1,758	0.0%	1.2%	2.6%	2.7%	1.8%	1.6%	1.2%	1.2%	0.2%								12.5%
2009	\$2,076	0.0%	2.0%	2.4%	2.4%	1.9%	1.4%	1.3%	0.2%									11.5%
2010	\$1,854	0.0%	2.1%	2.4%	2.3%	1.4%	1.4%	0.2%										9.8%
2011	\$1,353	0.0%	1.6%	2.8%	1.4%	1.3%	0.3%											7.5%
2012	\$849	0.0%	1.7%	2.4%	1.5%	0.2%												6.0%
2013	\$387	0.0%	1.8%	2.3%	0.5%													4.5%
2014	\$176	0.1%	2.5%	1.0%														3.5%

#### Undergraduate/Graduate(1) Without Co-signer

	Disbursed Principal Entering					F	Period	ic Defi	ults by	y Year	s in Re	paym	ent <sup>(2),(</sup>	3)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Tota
1998	\$5	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.2%	0.6%	0.4%	0.4%	3.1%	0.2%	0.8%	0.8%	0.0%	0.2%	6.8%
1999	\$14	0.0%	0.0%	0.0%	0.3%	1.3%	1.1%	1.9%	0.4%	0.3%	1.8%	0.6%	0.5%	1.4%	0.6%	0.1%	0.7%	11.09
2000	\$33	0.0%	0.0%	0.0%	0.8%	1.7%	2.0%	0.6%	1.5%	2.3%	2.0%	1.1%	0.7%	0.7%	0.4%	0.5%	0.3%	14.65
2001	\$97	0.0%	0.0%	0.1%	1.5%	1.9%	1.2%	2.2%	1.5%	2.9%	2.3%	1.8%	0.9%	0.7%	0.4%	0.3%	0.0%	17.75
2002	\$190	0.0%	0.2%	0.2%	1.6%	1.7%	2.3%	2.3%	2.8%	2.5%	1.5%	1.2%	0.7%	0.6%	0.6%	0.0%		18.15
2003	\$315	0.0%	0.2%	0.9%	1.4%	2.9%	2.3%	3.3%	3.0%	2.3%	1.5%	0.8%	0.7%	0.6%	0.1%			20.05
2004	\$499	0.0%	0.3%	0.4%	3.1%	2.8%	4.1%	3.8%	2.3%	1.8%	1.3%	0.9%	0.9%	0.1%				21.9
2005	\$694	0.0%	0.1%	0.7%	3.9%	5.3%	4.7%	2.7%	2.1%	1.6%	1.1%	0.9%	0.1%					23.05
2006	\$892	0.0%	0.2%	2.7%	5.3%	5.4%	3.4%	2.4%	1.9%	1.3%	1.1%	0.2%						23.85
2007	\$1,044	0.0%	0.8%	5.5%	6.9%	4.3%	2.8%	2.5%	1.8%	1.3%	0.2%							26.05
2008	\$1,175	0.0%	4.0%	6.5%	5.9%	3.8%	3.1%	2.2%	1.9%	0.3%								27.89
2009	\$1,165	0.0%	6.0%	6.0%	5.7%	4.0%	2.7%	2.4%	0.4%									27.3
2010	\$916	0.0%	6.7%	6.9%	6.2%	3.2%	2.6%	0.5%										26.15
2011	\$518	0.0%	6.7%	9,1%	4,4%	3.4%	0.6%											24.2
2012	\$253	0.1%	7.1%	8.2%	4.9%	1.2%												21.5
2013	\$113	0.1%	6.7%	7.1%	1.6%													15.5
2014	\$51	0.1%	8.1%	1.2%														9.4%

Note: Data as of 9/30/15.

- Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
   Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
   Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



#### Undergraduate/Graduate(1) Non-Profit

	Disbursed Principal Entering					F	Period	ic Defi	ults by	y Year	s in Ro	paym	ent (2).(	3)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$11	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.4%	0.4%	0.4%	0.2%	1.1%	0.7%	0.3%	0.4%	0.0%	0.1%	4.2%
1999	\$26	0.0%	0.0%	0.0%	0.0%	0.8%	0.5%	1.2%	0.4%	0.3%	1.0%	0.5%	0.2%	0.5%	0.4%	0.1%	0.3%	6.3%
2000	\$68	0.0%	0.0%	0.0%	0.6%	1.0%	1.4%	0.5%	0.9%	1.4%	1.3%	1.0%	0.8%	0.5%	0.4%	0.3%	0.2%	10.4%
2001	\$180	0.0%	0.0%	0.1%	1.0%	1.4%	0.9%	1.7%	1.2%	2.4%	1.8%	1.5%	0.8%	0.6%	0.4%	0.3%	0.0%	13.9%
2002	\$360	0.0%	0.2%	0.2%	1.2%	1.0%	1.8%	1.6%	2.3%	2.0%	1.3%	1.0%	0.6%	0.6%	0.4%	0.0%		14.2%
2003	\$630	0.0%	0.2%	0.6%	0.8%	1.8%	1.6%	2.6%	2.4%	1.7%	1.2%	0.8%	0.6%	0.6%	0.1%			14.8%
2004	\$1,006	0.0%	0.2%	0.2%	1.8%	1.6%	2.9%	2.6%	1.7%	1.3%	1.1%	0.7%	0.7%	0.1%				15.2%
2005	\$1,362	0.0%	0.0%	0.4%	2.4%	3.5%	3.2%	2.0%	1.6%	1.2%	0.9%	0.7%	0.1%					15.9%
2006	\$1,767	0.0%	0.1%	1.5%	3.5%	3.6%	2.4%	1.7%	1.4%	1.1%	0.8%	0.1%						16.3%
2007	\$2,104	0.0%	0.4%	3,4%	4.3%	2.8%	2.0%	1.7%	1.3%	1.1%	0.1%							17.2%
2008	\$2,458	0.0%	2.2%	3.9%	3.7%	2.5%	2.1%	1.6%	1.4%	0.2%								17.6%
2009	\$2,687	0.0%	3.2%	3,4%	3,4%	2.5%	1.8%	1.6%	0.2%									16.2%
2010	\$2,378	0.0%	3.4%	3.7%	3,4%	1.9%	1.7%	0.3%										14.4%
2011	\$1,664	0.0%	2.8%	4.3%	2.2%	1.8%	0.4%											11.5%
2012	\$1,003	0.0%	2.9%	3.5%	2.2%	0.4%												9.1%
2013	\$459	0.0%	2.8%	3.2%	0.7%													6.7%
2014	\$210	0.0%	3.6%	1.0%														4.7%

#### Undergraduate/Graduate(1) For-Profit

	Disbursed Principal												. 121.1	***				
	Entering					P	eriod	ic Defa	ults by	/ Year	s in Re	payme	nt 1290	*)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$0.36	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	13.6%	0.0%	0.0%	12.6%	0.0%	5.1%	0.0%	0.4%	0.0%	31.79
1999	\$2	0.0%	0.0%	0.0%	2.3%	1.4%	2.1%	4.8%	0.0%	0.0%	0.0%	0.0%	0.9%	5.3%	0.0%	0.0%	2.5%	19.39
2000	\$2	0.0%	0.0%	0.0%	0.0%	2.8%	0.7%	3.2%	3.2%	3.7%	8.9%	0.0%	1.6%	0.0%	0.0%	0.0%	0.0%	24.39
2001	\$7	0.0%	0.1%	0.1%	4.7%	2.2%	1.1%	4.3%	2.2%	0.8%	3.5%	1.5%	1.8%	0.4%	0.0%	1.0%	0.0%	23.89
2002	\$27	0.0%	0.0%	0.3%	1.9%	2.2%	2.1%	1.8%	2.7%	1.8%	1.4%	0.8%	0.7%	0.7%	0.7%	0.0%		17.29
2003	\$52	0.0%	0.2%	0.7%	2.4%	2.7%	2.3%	3.8%	2.9%	2.4%	1.6%	1.0%	0.7%	0.6%	0.0%			21.39
2004	\$126	0.0%	0.3%	0.6%	3.2%	3.0%	3.9%	4.6%	2.4%	1.9%	1.4%	1.0%	0.7%	0.2%				23.39
2005	\$175	0.0%	0.0%	0.7%	3.7%	5.2%	5.0%	2.7%	2.0%	1.4%	1.2%	0.9%	0.2%					22.99
2006	\$246	0.0%	0.2%	2.1%	4.9%	5.0%	3.2%	2.2%	2.0%	1.4%	1.0%	0.2%						22.29
2007	\$348	0.0%	0.5%	4.3%	6.5%	4.0%	2.5%	2.2%	1.6%	1.1%	0.3%							23.09
2008	\$475	0.0%	3.0%	5.9%	5.6%	3.2%	2.6%	1.9%	1.6%	0.3%								24.09
2009	\$554	0.0%	4.3%	5.1%	4.4%	3.3%	2.1%	2.0%	0.4%									21.89
2010	\$392	0.1%	4.7%	4.7%	4.9%	2.7%	2.2%	0.4%										19.79
2011	\$206	0.1%	4.6%	6.5%		2.5%												17.19
2012	\$99	0.1%	4.2%	5.9%	3.1%		0.010											13.89
2013	\$41	0.2%	3.8%	5.0%	1.2%													10.29
2014	\$17	0.4%	5.1%	1.6%														7.0%

Note: Data as of 9/30/15.

- Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
   Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
   Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



#### Undergraduate/Graduate(1) Loans, FICO 740-850(2)

	Disbursed Principal Entering	1					Period	ic Defi	aults by	v Year	s in Re	pavme	nt (3).(	(4)				
Repayment Year	Repayment (\$m)	0	- 1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Tota
1998	\$3	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	0.4%	0.4%	0.9%	0.9%	0.0%	0.0%	0.0%	0.0%	2.8%
1999	\$6	0.0%	0.0%	0.0%	0.0%	0.5%	0.3%	1.7%	0.5%	0.2%	0.2%	0.0%	0.2%	0.0%	0.4%	0.0%	0.8%	4.9%
2000	\$22	0.0%	0.0%	0.0%	0.3%	0.4%	0.4%	0.2%	0.3%	1.0%	1.0%	0.4%	0.5%	0.0%	0.1%	0.1%	0.1%	4.9%
2001	\$64	0.0%	0.0%	0.1%	0.5%	0.4%	0.4%	1.1%	0.8%	1.0%	0.7%	0.7%	0.7%	0.4%	0.3%	0.3%	0.0%	7.2%
2002	\$137	0.0%	0.2%	0.1%	0.5%	0.4%	0.8%	0.6%	1.2%	0.9%	0.6%	0.5%	0.4%	0.3%	0.3%	0.0%		6.8%
2003	\$248	0.0%	0.1%	0.2%	0.4%	0.6%	0.7%	1.2%	1.4%	0.9%	0.7%	0.6%	0.4%	0.3%	0.0%			7.6%
2004	\$424	0.0%	0.1%	0.1%	0.7%	0.7%	1.4%	1.3%	0.9%	0.8%	0.7%	0.5%	0.4%	0.1%				7.8%
2005	\$574	0.0%	0.0%	0.2%	1.0%	1.5%	1.5%	1.1%	0.9%	0.6%	0.6%	0.4%	0.1%					7.9%
2006	\$762	0.0%	0.0%	0.5%	1.4%	1.5%	1.1%	0.8%	0.8%	0.6%	0.5%	0.1%						7.2%
2007	\$937	0.0%	0.1%	1.2%	1.6%	1.1%	1.0%	0.8%	0.8%	0.6%	0.1%							7.3%
2008	\$1,130	0.0%	0.7%	1.5%	1.5%	1.1%	1.0%	0.8%	0.7%	0.1%								7.3%
2009	\$1,325	0.0%	1.2%	1.4%	1.4%	1.3%	0.9%	0.8%	0.1%									7.1%
2010	\$1,186	0.0%	1.4%	1.5%	1.6%	1.1%	0.9%	0.1%										6.6%
2011	\$832	0.0%	1.2%	1.8%	1.0%	1.0%	0.2%											5.1%
2012	\$507	0.0%	1.3%	1.5%	1.1%	0.1%												4.1%
2013	\$233	0.0%	1.2%	1.7%	0.3%													3.3%
2014	\$104	0.0%	1.8%	0.6%														2.4%

#### Undergraduate/Graduate<sup>(1)</sup> Loans, FICO 700-739<sup>(2)</sup>

	Disbursed Principal Entering					P	eriod	ic Defa	ults by	Year	s in Re	payme	nt <sup>(3),(</sup>					
Repayment Year	Repayment (\$m)	0	1	2	3	4	- 5	6	7	8	9	10	11	12	13	14	15	Tota
1998	\$3	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.5%	2.2%	0.0%	0.0%	0.0%	0.0%	0.1%	0.8%	0.0%	0.0%	3.6%
1999	\$8	0.0%	0.0%	0.0%	0.0%	0.5%	0.4%	0.7%	0.0%	0.3%	1.5%	0.7%	0.1%	0.8%	0.1%	0.0%	0.1%	5.1%
2000	\$20	0.0%	0.0%	0.0%	0.4%	0.7%	1.3%	0.8%	1.1%	0.8%	1.3%	0.7%	0.6%	0.4%	0.7%	0.2%	0.0%	8.9%
2001	\$54	0.0%	0.0%	0.1%	0.9%	1.2%	0.5%	1.4%	0.9%	1.9%	1.3%	1.2%	0.9%	0.5%	0.3%	0.3%	0.0%	11.7
2002	\$111	0.0%	0.1%	0.1%	1.1%	1.0%	1.7%	1.3%	2.2%	1.4%	1.3%	0.9%	0.5%	0.4%	0.4%	0.0%		12.5
2003	\$194	0.0%	0.2%	0.5%	0.8%	1.6%	1.5%	2.4%	1.9%	1.8%	1.2%	0.7%	0.6%	0.6%	0.1%			13.8
2004	\$321	0.0%	0.2%	0.2%	1.7%	1.5%	2.5%	2.9%	1.8%	1.4%	1.1%	0.7%	0.7%	0.1%				14.8
2005	\$439	0.0%	0.0%	0.4%	2.2%	3.3%	2.9%	2.1%	1.4%	1.1%	0.8%	0.6%	0.1%					15.1
2006	\$553	0.0%	0.1%	1.3%	3.1%	3.4%	2.4%	1.7%	1.2%	1.1%	0.8%	0.1%						15.19
2007	\$659	0.0%	0.3%	2.8%	4.1%	2.7%	1.8%	1.7%	1.3%	1.0%	0.1%							15.8
2008	\$782	0.0%	2.0%	3.8%	3.5%	2.4%	2.0%	1.5%	1.3%	0.2%								16.8
2009	\$876	0.0%	3.0%	3.5%	3.5%	2.6%	1.8%	1.6%	0.2%									16.2
2010	\$731	0.0%	3.4%	3.8%	3.4%	2.0%	1.6%	0.3%										14.6
2011	\$482	0.0%	2.9%	4.3%	2.2%	2.0%	0.4%											11.89
2012	\$282	0.1%	2.8%	3.5%	2.2%	0.4%												9.09
2013	\$126	0.0%	2.4%	3.0%	0.6%													6.19
2014	\$58	0.1%	3.4%	0.7%														4.35

Note: Data as of 9/30/15.

- (1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
  (2) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.
  (3) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
- (4) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



#### Undergraduate/Graduate(1) Loans, FICO 670-699(2)

	Disbursed Principal Entering	1				,	eriod	ic Defi	aults by	y Year	s in Ro	payme	nt <sup>(3),(</sup>	4)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$3	0.0%	0.0%	0.0%	0.0%	0.0%	0.6%	0.6%	0.3%	0.5%	0.3%	2.8%	0.0%	0.5%	0.3%	0.1%	0.3%	6.2%
1999	\$7	0.0%	0.0%	0.0%	0.5%	1.4%	0.5%	1.3%	0.3%	0.3%	0.1%	0.7%	0.5%	1.3%	0.4%	0.0%	0.5%	7.8%
2000	\$14	0.0%	0.0%	0.0%	0.9%	1.4%	1.9%	0.2%	1.0%	0.9%	1.4%	1.4%	0.9%	0.9%	0.4%	0.7%	0.2%	12.4%
2001	\$37	0.0%	0.0%	0.1%	1.3%	2.1%	1.5%	1.9%	1.6%	2.7%	2.9%	2.0%	0.8%	0.6%	0.3%	0.4%	0.0%	18.2%
2002	\$77	0.0%	0.2%	0.3%	1.6%	1.8%	2.4%	2.4%	2.9%	2.7%	1.6%	1.2%	0.8%	0.6%	0.7%	0.1%		19.0%
2003	\$134	0.0%	0.1%	0.8%	1.3%	2.8%	2.2%	3.7%	3.3%	2.2%	1.3%	0.8%	0.7%	0.8%	0.1%			19.9%
2004	\$222	0.0%	0.3%	0.5%	2.9%	2.6%	4.3%	3.8%	2.3%	1.7%	1.3%	0.9%	0.9%	0.1%				21.4%
2005	\$298	0.0%	0.1%	0.7%	3.8%	5.3%	4.9%	2.8%	1.9%	1.5%	1.2%	0.9%	0.1%					23.1%
2006	\$402	0.0%	0.2%	2.6%	5.5%	5.6%	3.6%	2.4%	1.9%	1.5%	1.2%	0.2%						24.7%
2007	\$504	0.0%	0.7%	5.6%	7.4%	4.8%	3.1%	2.5%	1.8%	1.4%	0.2%							27.3%
2008	\$623	0.0%	3.8%	6.9%	6.4%	3.8%	3.2%	2.4%	2.0%	0.3%								28.8%
2009	\$662	0.1%	5.7%	6.1%	6.0%	4.0%	2.8%	2.6%	0.5%									27.9%
2010	\$543	0.0%	6.2%	6.3%	5.8%	3.0%	2.9%	0.5%										24.7%
2011	\$355	0.0%	5.0%	7.9%	3.9%	2.9%	0.6%											20.4%
2012	\$199	0.1%	4.9%	6.6%	3.9%	0.8%												16.2%
2013	\$89	0.0%	5.1%	5.8%	1.4%													12.3%
2014	\$41	0.1%	6.0%	2.0%														8.1%

#### Undergraduate/Graduate(1) Loans, FICO 640-669(2)

	Disbursed Principal Entering	1				F	eriod	ic Defi	ults b	y Year	s in Re	payme	ent <sup>(3),(</sup>	4)				
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1998	\$2	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.5%	0.9%	0.0%	2.9%	2.3%	1.3%	0.2%	0.0%	0.3%	8.6%
1999	\$6	0.0%	0.0%	0.0%	0.0%	1.1%	1.3%	2.3%	0.9%	0.3%	2.1%	0.5%	0.1%	0.7%	0.5%	0.4%	0.5%	10.7%
2000	\$14	0.0%	0.0%	0.0%	1.3%	2.5%	2.3%	1.4%	1.6%	3.8%	3.0%	1.9%	1.5%	0.7%	0.5%	0.4%	0.7%	21.6%
2001	\$32	0.0%	0.0%	0.1%	2.3%	2.9%	2.0%	3.4%	2.5%	5.2%	3.7%	2.9%	1.2%	1.0%	0.6%	0.4%	0.0%	28.3%
2002	\$61	0.0%	0.2%	0.4%	2.7%	2.3%	3.9%	3.1%	4.6%	4.3%	2.4%	1.8%	1.2%	1.4%	0.7%	0.1%		29.2%
2003	\$107	0.0%	0.3%	1.3%	2.1%	4.1%	3.3%	5.3%	4.6%	3.5%	2.2%	1.4%	1.1%	0.9%	0.0%			30.1%
2004	\$165	0.0%	0.5%	0.5%	4.4%	3.9%	6.4%	5.7%	3.5%	2.5%	2.1%	1.5%	1.5%	0.1%				32.6%
2005	\$226	0.0%	0.1%	0.9%	5.4%	8.2%	7.0%	3.9%	3.3%	2.3%	1.6%	1.3%	0.1%					34.0%
2006	\$296	0.0%	0.2%	3.7%	8.2%	7.8%	4.8%	3.6%	3.0%	2.1%	1.5%	0.2%						35.1%
2007	\$352	0.0%	1.1%	8.0%	9.8%	6.0%	4.0%	3.6%	2.6%	2.0%	0.3%							37.4%
2008	\$398	0.0%	5.4%	8.5%	8.1%	5.3%	4.4%	3.1%	3.0%	0.4%								38.2%
2009	\$378	0.0%	8.2%	8.0%	7.4%	5.0%	3.6%	3.4%	0.5%									36.0%
2010	\$310	0.0%	8.0%	8.5%	7.9%	3.9%	3.6%	0.7%										32.7%
2011	\$202	0.0%	7.7%	10.3%	4.8%	3.8%	0.7%											27.4%
2012	\$114	0.0%	7.6%	9.3%	5.2%	1.2%												23.4%
2013	\$51	0.0%	7.4%	7.5%	2.0%													17.0%
2014	\$23	0.3%	9.2%	1.9%														11.4%

- Note: Data as of 9/30/15.
  (1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
  (2) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.
- (3) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
   (4) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



	Private C	ons	olida	tion	Loan	s Wi	th C	o-siç	ner				
	Disbursed Principal Entering		P	eriodic	Defa	ılts by	Years	in Re	paym	ent <sup>(1),</sup>	(2)		
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	Total
2006	\$249	0.0%	0.1%	0.1%	0.5%	0.6%	0.6%	0.4%	0.3%	0.4%	0.4%	0.0%	3.3%
2007	\$675	0.0%	0.0%	0.2%	0.4%	0.6%	0.5%	0.4%	0.5%	0.3%	0.1%		2.9%
2008	\$376	0.0%	0.1%	0.4%	0.7%	0.6%	0.6%	0.5%	0.3%	0.2%			3.4%

	Private Co	nsol	idatio	on Lo	ans	With	out	Co-s	igne	r			
	Disbursed Principal Entering		P	eriodic	Defau	ılts by	Years	in Re	paym	ent <sup>(1),</sup>	(2)		
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	Total
2006	\$125	0.0%	0.4%	0.9%	1.5%	1.8%	1.5%	1.0%	1.1%	1.0%	0.3%	0.0%	9.6%
2007	\$295	0.0%	0.0%	0.9%	1.0%	1.3%	1.0%	1.0%	0.8%	0.5%	0.1%		6.6%
2008	\$133	0.0%	0.2%	1.7%	2.1%	1.8%	1.8%	1.9%	1.1%	0.6%			11.1%

Note: Data as of 9/30/15.
(1) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
(2) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



		отс	With	Co-s	igne	r, FIC	:0≥	670 <sup>(1</sup>	)					
	Disbursed Principal Entering			Р	eriodi	c Defa	ults b	y Yea	rs in R	epayr	nent <sup>(2</sup>	?),(3)		
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	Total
2004	\$8	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.1%	0.4%	0.0%	0.2%	0.0%	0.3%	1.1%
2005	\$65	0.0%	0.1%	0.8%	0.7%	1.4%	2.1%	1.1%	0.9%	0.9%	1.0%	0.6%	0.1%	9.8%
2006	\$139	0.0%	0.7%	1.8%	4.4%	4.8%	2.5%	2.0%	2.1%	1.3%	0.9%	0.1%		20.5%
2007	\$245	0.0%	0.6%	4.7%	6.2%	4.2%	2.7%	2.7%	2.1%	1.4%	0.2%			24.8%
2008	\$369	0.0%	2.9%	5.9%	4.9%	3.7%	2.9%	2.5%	2.1%	0.3%				25.3%
2009	\$396	0.0%	3.7%	4.1%	4.0%	3.3%	2.6%	2.2%	0.4%					20.3%
2010	\$314	0.0%	3.6%	4.2%	4.7%	2.9%	2.6%	0.5%						18.6%
2011	\$192	0.1%	3.8%	5.2%	3.7%	2.8%	1.1%							16.7%
2012	\$104	0.0%	3.3%	5.4%	4.8%	1.7%								15.1%
2013	\$23	0.0%	1.2%	2.6%	3.0%									6.8%

	Dī	C W	ithou	ut Co	-sign	er, F	ICO :	≥ 670	<b>)</b> (1)					
	Disbursed Principal Entering			Р	eriodi	c Defa	ults b	y Yea	rsin R	epayr	nent <sup>(2</sup>	2),(3)		
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	Total
2004	\$2	0.0%	0.0%	1.6%	1.2%	0.6%	4.7%	2.2%	3.0%	1.2%	4.2%	0.0%	0.0%	18.8%
2005	\$19	0.0%	1.0%	2.1%	2.4%	4.0%	6.5%	2.8%	1.6%	1.0%	1.4%	0.6%	0.1%	23.4%
2006	\$66	0.0%	1.4%	2.5%	6.6%	6.4%	4.1%	2.8%	2.6%	1.7%	1.0%	0.2%		29.5%
2007	\$158	0.0%	1.0%	5.8%	8.1%	4.6%	3.8%	3.4%	2.4%	1.4%	0.1%			30.7%
2008	\$255	0.0%	3.7%	7.9%	7.3%	4.3%	4.0%	2.6%	2.2%	0.3%				32.4%
2009	\$234	0.0%	6.7%	6.3%	6.9%	5.2%	3.2%	3.3%	0.5%					32.1%
2010	\$152	0.1%	8.3%	7.0%	8.8%	4.2%	3.6%	1.0%						32.9%
2011	\$88	0.1%	7.8%	10.2%	5.7%	5.3%	0.8%							29.9%
2012	\$47	0.0%	6.2%	8.5%	7.4%	2.9%								25.1%
2013	\$5	0.0%	3.2%	3.4%	5.2%									11.7%

Note: Data as of 9/30/15.

FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.
 Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
 Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



		Ca	reer	Train	ing l	oan	s, 67	0+ F	ICO <sup>(1</sup>	)					
	Disbursed Principal														
	Entering				Pe	riodic	Defau	ılts by	Years	in Re	paym	ent <sup>(2),</sup>	(3)		
Repayment Year	Repayment (\$m)	0	1	2	3	4	5	6	7	8	9	10	11	12	Total
2003	\$291	0.0%	0.4%	1.4%	1.6%	1.7%	1.4%	1.4%	1.0%	0.8%	0.6%	0.4%	0.3%	0.2%	11.2%
2004	\$382	0.0%	0.4%	1.5%	2.3%	1.7%	1.8%	1.7%	1.1%	0.8%	0.5%	0.4%	0.3%	0.0%	12.6%
2005	\$513	0.0%	0.3%	2.2%	2.2%	2.5%	2.1%	1.5%	1.0%	0.8%	0.6%	0.4%	0.1%		13.7%
2006	\$630	0.0%	0.4%	2.5%	3.5%	3.2%	2.2%	1.5%	1.0%	0.8%	0.6%	0.1%			16.0%
2007	\$672	0.0%	0.5%	3.5%	3.9%	2.9%	1.8%	1.3%	1.0%	0.8%	0.2%				15.9%
2008	\$581	0.0%	0.6%	4.3%	3.6%	2.3%	1.5%	1.3%	1.1%	0.2%					14.8%
2009	\$169	0.0%	0.2%	2.1%	2.1%	1.5%	1.1%	1.0%	0.3%						8.3%
2010	\$19	0.0%	0.6%	1.2%	1.0%	0.5%	0.6%	0.1%							3.8%

Note: Data as of 9/30/15.

FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.
 Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
 Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.



## **Navient** Corporation **Appendix**



## **GAAP Results**

(In millions, except per share amounts)	Q3 15	Q2 15	Q3 14
Net income	\$237	\$182	\$359
EPS	\$0.63	\$0.47	\$0.85
Operating expenses	\$228	\$225	\$195
Provision	\$123	\$198	\$140
Average Student Loans	\$127,750	\$130,512	\$129,915



## Differences between "Core Earnings" and GAAP

## Quarter ended September 30, 2015 (\$ in millions)

"Core Earnings" adjustments to GAAP:	
GAAP net income	\$ 237
Net impact of derivative accounting	(108)
Net impact of goodwill and acquired intangible assets	3
Net income tax effect	42
Total "Core Earnings" adjustments to GAAP	(63)
"Core Earnings" net income	\$174



## **Investor Relations Website**

#### www.navient.com/investors www.navient.com/abs

- SLM / NAVI student loan trust data (Debt/asset backed securities SLM / NAVI Student Loan Trusts)
  - Static pool information detailed portfolio stratifications by trust as of the cutoff date
  - Accrued interest factors
  - Quarterly distribution factors
  - Historical trust performance monthly charge-off, delinquency, loan status, CPR, etc. by trust
  - Since issued CPR monthly CPR data by trust since issuance
- · SLM / NAVI student loan performance by trust Issue details
  - Current and historical monthly distribution reports
  - Distribution factors
  - Current rates
  - Prospectus for public transactions and Rule 144A transactions are available through underwriters
- · Additional information (Webcasts and presentations)
  - Archived and historical webcasts, transcripts and investor presentations





