# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

## FORM 8-K

$\qquad$
CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

## Date of Report (Date of earliest event reported): May 1, 2015

## Navient Corporation

(Exact name of registrant as specified in its charter)

| Delaware <br> (State or other jurisdiction <br> of incorporation) | $001-36228$ <br> (Commission <br> File Number) | 46-4054283 <br> (I.R.S. Employer <br> Identification No.) |
| :---: | :---: | :---: |
| 123 Justison Street, Wilmington, Delaware |  |  |
| (Address of principal executive offices) |  | 19801 |
| (Zip Code) |  |  |

Registrant's telephone number, including area code: (302) 283-8000
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 7.01 REGULATION FD DISCLOSURE.

Navient Corporation (the "Company") frequently provides relevant information to its investors via posting to its corporate website. On May 1 , 2015, a presentation entitled "2015 1st Quarter Investor Deck" was made available on the Company's website at https://www.navient.com/about/investors/webcasts/. In addition, the presentation is being furnished herewith as Exhibit 99.1

The information contained in, or incorporated into, this Item 7.01, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

## ITEM 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit
Number Description
99.1* 2015 1st Quarter Investor Deck.

* Furnished herewith.


## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## NAVIENT CORPORATION

[^0]
## 2015 1st $^{\text {st }}$ Quarter Investor Deck

May 1, 2015

NAVIINT

## Forward-Looking Statements; Non-GAAP Financial Measures

The following information is current as of May 1, 2015 (unless otherwise noted) and should be read in connection with Navient Corporation's (Navient) Annual Report on Form 10-K for the year ended December 31, 2014 (the "2014 Form 10-K"), filed by Navient with the Securities and Exchange Commission (the "SEC") on February 27, 2015 and subsequent reports filed by Navient with the SEC. Definitions for capitalized terms in this presentation not defined herein can be found in our 2014 Form $10-\mathrm{K}$. This presentation contains forward-looking statements and information based on management's current expectations as of the date of this presentation. Statements that are not historical facts, including statements about the company's beliefs or expectations and statements that assume or are dependent upon future events, are forward-looking statements. Forward-looking statements are subject to risks, uncertainties, assumptions and other factors that may cause actual results to be materially different from those reflected in such forward-looking statements. These factors include, among others, the risks and uncertainties set forth in Item 1A "Risk Factors" and elsewhere in Navient's 2014 Form $10-\mathrm{K}$; increases in financing costs; limits on liquidity; increases in costs associated with compliance with laws and regulations; changes in accounting standards and the impact of related changes in significant accounting estimates; any adverse outcomes in any significant litigation to which the company is a party; credit risk associated with the company's exposure to third parties, including counterparties to the company's derivative transactions; risks inherent in the government contracting environment, including the possible loss of government contracts and potential civil and criminal penalties as a result of governmental investigations or audits; and changes in the terms of student loans and the educational credit marketplace (including changes resulting from new laws and the implementation of existing laws). The company could also be affected by, among other things: changes in its funding costs and availability; reductions to its credit ratings or the credit ratings of the United States of America; failures of its operating systems or infrastructure, or those of third-party vendors; risks related to cybersecurity including the potential disruption of our systems or potential disclosure of confidential customer information; damage to our reputation; failures to successfully implement cost-cutting and adverse effects of such initiatives on its business; failures or delays in the planned conversion to our servicing platform of the recently acquired Wells Fargo portfolio of Federal Family Education Loan Program ('FFELP') loans or any other FFELP or Private Education Loan portfolio acquisitions; risks associated with restructuring initiatives, including the April 30, 2014 separation of Navient from SLM Corporation, including failure to achieve the expected benefits of the separation; changes in the demand for educational financing or in financing preferences of lenders, educational institutions, students and their families; changes in law and regulations with respect to the student lending business and financial institutions generally; increased competition from other loan servicers; the creditworthiness of its customers; changes in the general interest rate environment, including the rate relationships among relevant money-market instruments and those of its earning assets vs. its funding arrangements; changes in general economic conditions; the company's ability to successfully effectuate any acquisitions and other strategic initiatives; and changes in the demand for debt management services.

The preparation of the company's consolidated financial statements also requires management to make certain estimates and assumptions including estimates and assumptions about future events. These estimates or assumptions may prove to be incorrect. All forward-looking statements contained in this presentation are qualified by these cautionary statements and are made only as of the date of this presentation. The company does not undertake any obligation to update or revise these forward-looking statements to conform the statement to actual results or changes in its expectations.

Navient reports financial results on a GAAP basis and also provides certain core earnings performance measures. When compared to GAAP results, core earnings exclude the impact of: (1) the financial results of the consumer banking business for historical periods prior to the April 30, 2014 spin-off as well as related restructuring and reorganization expenses incurred in connection with the spin-off; (2) unrealized, mark-to-market gains/losses on derivatives; and (3) goodwill and acquired intangible asset amortization and impairment. Navient provides core earnings measures because this is what management uses when making management decisions regarding Navient's performance and the allocation of corporate resources. Navient core earnings are not defined terms within GAAP and may not be comparable to similarly titled measures reported by other companies. For additional information, see "Core Earnings - Definition and Limitations" in Navient's first quarter earnings release for a further discussion and a complete reconciliation between GAAP net income and core earnings.

# Navient Corporation <br> Overview 

## NAVIENT.

We are the leading loan management, servicing and asset recovery company

|  | Key Businesses | Highlights |
| :---: | :---: | :---: |
| Asset Management | - FFELP Loan Portfolio <br> - Private Education Loan Portfolio | - $\$ 102$ Billion FFELP Portfolio <br> - $\$ 29$ Billion Private Education Loan Portfolio |
| Servicing | - FFELP Loans <br> - Private Education Loans <br> - Department of Education Servicing Contract <br> - Guarantor Servicing | - Over 12 Million Borrowers <br> - Over $\$ 300$ Billion of Education Loans |
| Asset Recovery | - Education loans <br> - Government receivables <br> - Taxes <br> - Court/Municipal <br> - Schools | - $\$ 20$ Billion of Receivables <br> - Over 1,800 clients |

## Operating Results <br> "Core Earning" Basis

| (In millions, except per share amounts) | Q1 15 | Q4 14 | Q1 14 |
| :--- | :---: | :---: | :---: |
| Adjusted Core EPS before regulatory matters | $\$ 0.48$ | $\$ 0.54$ | $\$ 0.49$ |
| Expenses associated with regulatory matters | - | $(\$ 0.01)$ | $(\$ 0.16)$ |
| Reported Core EPS | $\$ 0.48$ | $\$ 0.53$ | $\$ 0.33$ |
|  | $\$ 230$ | $\$ 215$ | $\$ 318$ |
| Operating expenses | $\$ 230$ | $\$ 206$ | $\$ 207$ |
| Operating expenses (excluding regulatory matters) | $\$ 194$ | $\$ 217$ | $\$ 142$ |
| Net income | $\$ 125$ | $\$ 138$ | $\$ 146$ |
| Provision | $\$ 133,722$ | $\$ 130,192$ | $\$ 133,854$ |
| Average student loans |  |  |  |

## Student Loan Market

## Estimated Outstanding Student Loan Market Distribution <br> \$1.2 Trillion as of FFYE 9/30/2014 (\$ in billions)



## High Quality Education Loan Portfolio

## FFELP Portfolio

- Largest holder of FFELP loans
- $97-98 \%$ of portfolio is government guaranteed
- $80 \%$ of portfolio funded to term with securitizations
- Fully integrated servicing and asset recovery support operations


Total Education Loans: \$131bn

## Private Education Portfolio

- Largest holder of Private Education loans
- Seasoned portfolio with $93 \%$ of loans in repayment status having made more than 12 payments
- Typically non-dischargeable in bankruptcy


## Private Education Portfolio Statistics

| Balance (\$bn, net of allowance) | $\mathbf{\$ 2 9}$ |
| :--- | ---: |
| Avg. Loan Size | $\$ 10,133$ |
| Avg. FICO at Orig. | 719 |
| $\%$ Cosigner | $64 \%$ |
| $90+$ Day Delinquent | $3.6 \%$ |

Note: Financial data as of $3 / 31 / 2015$

## FFELP Loans Segment <br> "Core Earnings" Basis

| (In millions) | Q1 15 | Q4 14 | Q1 14 |
| :--- | :---: | :---: | :---: |
| Net income | $\$ 85$ | $\$ 85$ | $\$ 64$ |
| Average FFELP Loans | $\$ 103,617$ | $\$ 99,323$ | $\$ 102,329$ |
| FFELP Loan spread | $0.96 \%$ | $1.00 \%$ | $0.95 \%$ |
| Net interest margin | $0.88 \%$ | $0.91 \%$ | $0.86 \%$ |
| Annualized charge-off rate | $0.03 \%$ | $0.05 \%$ | $0.12 \%$ |
| Greater than 90-day delinquency rate | $8.4 \%$ | $8.5 \%$ | $7.3 \%$ |

## FFELP Loans Segment Credit Quality "Core Earnings" Basis

| (\$'s in millions) | FFELP Education Loan Portfolio |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2015 |  | March 31, 2014 |  |
|  | Balance | \% | Balance | \% |
| Loans in-school/grace/deferment | \$10,555 |  | \$12,872 |  |
| Loans in forbearance | 14,037 |  | 15,395 |  |
| Loans in repayment and percentage of each status |  |  |  |  |
| Loans current | 64,522 | 84.1\% | 62,105 | 86.2\% |
| Loans delinquent 31-60 days | 3,656 | 4.8\% | 2,952 | 4.1\% |
| Loans delinquent 61-90 days | 2,087 | 2.7\% | 1,719 | 2.4\% |
| Loans delinqent greater than 90 days | 6,490 | 8.4\% | 5,287 | 7.3\% |
| Total FFELP Loans in repayment | $\underline{76,755}$ | 100\% | 72,063 | $\underline{\underline{100}}$ |
| Total FFELP Loans, gross | $\underline{\text { \$101,347 }}$ |  | \$100,330 |  |
| Percentage of FFELP Loans in repayment |  | 75.7\% |  | 71.8\% |
| Delinquencies as a percentage of FFELP Loans in repayment |  | 15.9\% |  | 13.8\% |
| Loans in forbearance as a percentage of loans in repayment and forbearance |  | 15.5\% |  | 17.6\% |

## Private Education Loans Segment <br> "Core Earnings" Basis

| (In millions, except FICO score) | Q1 15 | Q4 14 | Q1 14 |
| :--- | :---: | :---: | :---: |
| Net income | $\$ 77$ | $\$ 92$ | $\$ 74$ |
| Average Private Education Loans | $\$ 30,105$ | $\$ 30,869$ | $\$ 31,525$ |
| Private Education Loan spread | $3.87 \%$ | $3.99 \%$ | $4.01 \%$ |
| Net interest margin | $3.74 \%$ | $3.89 \%$ | $3.91 \%$ |
| Provision for loan losses | $\$ 120$ | $\$ 128$ | $\$ 136$ |
| Charge-offs | $\$ 190$ | $\$ 174$ | $\$ 218$ |
| Annualized charge-off rate | $2.9 \%$ | $2.5 \%$ | $3.3 \%$ |
| Total delinquency rate | $6.9 \%$ | $8.1 \%$ | $7.8 \%$ |
| Greater than 90 -day delinquency rate | $3.6 \%$ | $3.8 \%$ | $3.9 \%$ |
| Forbearance rate | $3.8 \%$ | $3.8 \%$ | $4.3 \%$ |

## Private Education Loans Segment Credit Quality "Core Earnings" Basis

(\$'s in millions)

Loans in-school/grace/deferment
Loans in forbearance
Loans in repayment and percentage of each status Loans current
Loans delinquent 31-60 days
Loans delinquent 61-90 days
Loans delinqent greater than 90 days
Total Private Education Loans in repayment Total Private Education Loans, gross

Percentage of Private Education Loans in repayment
Delinquencies as a percentage of Private Education Loans in repayment

Loans in forbearance as a percentage of loans in repayment and forbearance

| Private Education Loan Portfolio |  |  |  |
| :---: | :---: | :---: | :---: |
| Balance | \% | Balance | \% |
| \$2,894 |  | \$4,090 |  |
| 1,030 |  | 1,205 |  |
| 24,451 | 93.1\% | 24,912 | 92.2\% |
| 528 | 2.0\% | 634 | 2.4\% |
| 341 | 1.3\% | 416 | 1.5\% |
| 940 | 3.6\% | 1,068 | 3.9\% |
| 26,260 | 100\% | 27,030 | 100\% |
| \$30,184 |  | \$32,325 |  |

## Private Education Loans Segment High Quality Portfolio



## Private Education Loans Segment High Quality Portfolio



Private Education Loan Portfolio

- Losses continue to decline year over year
- Seasoned portfolio with $93 \%$ of loans in repayment status having made more than 12 payments
- Non-traditional loans declined to 8\% of total portfolio


## Private Education Loans Segment Default Performance


\# Payments Made

- The probability of default substantially diminishes as the number of payments and years of seasoning increases


## Loan Seasoning - "Core Earnings" Basis

## March 31, 2015

Traditional Portiolio

| Monthly Scheduled Payments Recelved |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan Status | 0.42 ganments |  |  | 13.24 payments |  |  | 25.36 peymenes |  |  | 37-48 parments |  |  | More than 48 parments |  |  | Total |  |  |
| Not Yet in Reparment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 2,630 |  |
| Loans in Fortearance |  | 361 | 17.5\% |  | 138 | 5.5\% |  | 127 | 3.4\% |  | 109 | 2.8\% |  | 174 | 1.4\% |  | 909 | 3.6\% |
| Loans in Repayment-Current |  | 1,336 | 64.9\% |  | 2,103 | 84.0\% |  | 8,319 | 99.5\% |  | 3,597 | 92.8\% |  | 12,351 | 95.6\% |  | 22,706 | 90.5\% |
| Loass in Reporment-Deling 31-60 dors |  | 90 | 4.6\% |  | 69 | 2.8\% |  | 80 | 2.15 |  | 6 | 1.8\% |  | 138 | 1.1\% |  | 44 | 1.\% \% |
| Loans in Reporment-Deling 61-90 doms |  | 71 | 3.8\% |  | *) | 1.9\% |  | 48 | 1.3\% |  | 40 | 1.0\% |  | 78 | 0.6\% |  | 286 | 1.1\% |
| Loans in Reparment-Doling $90+$ dyys |  | 202 | 9.8x |  | 146 | 5.9x |  | 196 | 3.78 |  | 102 | 2.6x |  | 169 | 193 |  | 754 | 3.08 |
| Total Loans in Repayment or Forbearance | \$ | 2,060 | 100\% | \$ | 2,505 | 100\% | \$ | 3,710 | 100\% | \$ | 3.917 | 100\% | \$ | 12,907 | 100\% | s | 25,099 | 100\% |
| Charge-offs as a \% of loans in repayment |  | 12.7\% |  |  | 4.3\% |  |  | 2.3\% |  |  | 1.6\% |  |  | 0.8) |  |  | 245\% |  |

Non-Traditional Portiolio

|  | Monthily scheduled Payments Received |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan Status | 0.42 parmeents |  |  | 13.24 payments |  |  | 25.36 payments |  |  | 37-48 payments |  |  | More than 48 parrments |  |  | Total |  |  |
| Not Yet in Resayment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 264 |  |
| Loans in Forbearance |  | 58 | 19.8\% |  | 19 | 6.4\% |  | 14 | 4.4\% |  | 12 | 3.9\% |  | 18 | 19\% |  | 121 | 5.5\% |
| Loans in Repoyment-Current |  | 146 | 49.4\% |  | 212 | 72.6\% |  | 265 | 79.6\% |  | 269 | 82.9\% |  | 873 | 90.3\% |  | 1,745 | 79.7\% |
| Loass in Reporment-Doling 31-60 dors |  | 21 | 7.18 |  | 16 | 5.9\% |  | 14 | 4.2\% |  | 10 | 3.4\% |  | 23 | 24\% |  | 84 | 3.8\% |
| Loass in Reporment- Doling 61.90 ders |  | 15 | 5.15 |  | 11 | 3.75 |  | 9 | 2.6\% |  | 7 | 2.28 |  | 13 | 1.43\% |  | 55 | 2.5\% |
| Loans in Reparment- Deling $90+$ days |  | 55 | 18.6\% |  | 33 | 13.0\% |  | 31 | 9.8\% |  | 23 | 7.6\% |  | 39 | 4.0\% |  | 185 | 8.5\% |
| Total Loans in Repayment or Forbearance | 5 | 295 | 100\% | \$ | 296 | 100\% | \$ | 333 | 100\% | s | 301 | 100\% | \$ | 966 | 100\% | \$ | 2,191 | 100\% |
| Charge-offs as a $\%$ of loans in repayment |  | 30.3\% |  |  | 11.0\% |  |  | 6.5\% |  |  | 5.05 |  |  | 2.6\% |  |  | 8.1\% |  |

Total

| Loan Status | Monthily Scheduled Payments Recelived |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0.12 parments |  |  | 13.24 payments |  |  | 25-36 paymenes |  |  | 37.48 parments |  |  | More than 48 parymerts |  |  | Total |  |  |
| Not Yet in Repayment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 2,894 |  |
| Loans in Fortearance |  | 419 | 17.8\% |  | 157 | 5.6\% |  | 141 | 3.5\% |  | 121 | 2.8\% |  | 192 | 14\% |  | 1,030 | 3.8\% |
| Loans in Repayment-Current |  | 1,482 | 62.9\% |  | 2,315 | 82.7\% |  | 3,554 | 38.7\% |  | 3,846 | 91.2\% |  | 13,224 | 95.3\% |  | 24,451 | 89.6\% |
| Loans in Repoyment- Deling 31-60 days |  | 111 | 4.7\% |  | 85 | 3.0\% |  | 94 | 2.3\% |  | 73 | 1.9\% |  | 159 | 1.15 |  | 523 | 1.\% |
| Loans in Reporment- Deling 61.90 dars |  | 86 | 3.7\% |  | 60 | 2.1\% |  | 57 | $1.4 \%$ |  | 47 | 2.1\% |  | 91 | 0.7\% |  | 341 | 1.3\% |
| Loars in Reperment- Delling 90-days |  | 257 | 20.9\% |  | 184 | 6.6\% |  | 167 | 4.15 |  | 125 | 3.0x |  | 207 | 15\% |  | 940 | 3.88 |
| Total Loans in Repayment or Forbesrance | \$ | 2,355 | 100\% | \$ | 2801 | 100\% | \$ | 4,043 | 100\% | \$ | 4,218 | 100\% | \$ | 13,873 | 100\% | \$ | 27,290 | 100\% |
| Charge-offs as a \% of loans in reparment |  | 15.2\% |  |  | 5.0\% |  |  | 2.7\% |  |  | 1.9\% |  |  | as |  |  | 2.9\% |  |

## Loan Seasoning - "Core Earnings" Basis

## March 31, 2014

Traditional Portolio.

| Loan Status | Montuly Scheduled Payments Received |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0.12 parmems |  |  | 13.24 peyments |  |  | 25.36 payments |  |  | 37-43 payments |  |  | More then 48 peyments |  |  | Total |  |  |
| Not Yet in Repaymemt |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 3,672 |  |
| Loass in Fortenasce |  | 474 | 17.3\% |  | 182 | 4.7\% |  | 159 | 3.7\% |  | 109 | 2.5\% |  | 135 | 1.3\% |  | 1,059 | 4.15 |
| Loans in Reparmemt-Current |  | 1,782 | 65.0\% |  | 3,295 | 859\% |  | 3,827 | 89.05 |  | 3,980 | 92.2\% |  | 10,263 | 95.6\% |  | 23,147 | 89.3\% |
| Loans in Reparment- Deling 31.60 day |  | 127 | 4.6\% |  | 106 | $27 \%$ |  | 99 | 2.3\% |  | 76 | 1.8\% |  | 121 | 1.15 |  | 529 | 2.05 |
| Loans in Reparment- Deling 61.90 day |  | 99 | 3.2\% |  | 72 | $19 \%$ |  | 63 | 1.5\% |  | 46 | 1.18 |  | 70 | 0.7\% |  | 340 | 1.3\% |
| Loass in Reper,ment-Doling $90 \times$ deys |  | 271 | 20\% |  | 183 | 4.8\% |  | 149 | 3.58 |  | 103 | 2.88 |  | 143 | 1.3\% |  | 849 | 3.3\% |
| Total Loans in Repayment of forbearance | \$ | 2,743 | 100\% | \$ | 3,838 | 100\% | \$ | 4,297 | 100\% | s | 4,314 | 200\% | \$ | 10,732 | 100\% | \$ | 25,924 | 200\% |
| Charge-cff as a $\%$ of loass in reparment |  | 12.8\% |  |  | 3.3\% |  |  | 2.15 |  |  | 1.45 |  |  | 0.8× |  |  | 2.\% |  |

Non-Traditional Portfollo

| Monthly Scheduled Payments Received |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lom Status | 0. 212 parmersts |  |  | 13-24 payments |  |  | 25.36 paymants |  |  | 37-43 payments |  |  | More than 48 payments |  |  | Total |  |  |
| Not Yet in Regayment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 418 |  |
| toans in fortearance |  | 78 | 18.7\% |  | 24 | $6.2 \%$ |  | 17 | 5.0\% |  | 11 | 3.6\% |  | 16 | 1.8\% |  | 146 | 6.3\% |
| Loans in Repoyment-Current |  | 203 | 48.7\% |  | 272 | 71.2\% |  | 268 | 7.3\% |  | 260 | 83.05 |  | 762 | 59.5\% |  | 1,765 | 76.4\% |
| Loans in Reporment-Doling 31-60 days |  | 30 | 73\% |  | 23 | $6.0 \%$ |  | 17 | 4.8\% |  | 11 | 3.8\% |  | 24 | 2.8\% |  | 105 | 4.5\% |
| Loast in Reporment- Deling 61.90 dery |  | 23 | 55\% |  | 17 | 4.3\% |  | 12 | 3.3\% |  | 9 | 2.9\% |  | 15 | 1.8\% |  | 76 | 3.3\% |
|  |  | 42 | 198\% |  | 47 | 12\% |  | 33 | $9.6 \%$ |  | 22 | 7.18 |  | 35 | 4.18 |  | 219 | 9.58 |
| Total Loans in Repayment or forbearance | s | 416 | 100\% | s | 383 | 100\% | s | 347 | 100\% | s | 313 | 100\% | \$ | 852 | 100\% | s | 2.311 | 100\% |
| Charge-off as a \% of loass in repavment |  | 29.85 |  |  | 10.4\% |  |  | 7.15 |  |  | 4.\% |  |  | 2.88 |  |  | 26\% |  |

Iotal

|  | Monthly Scheduled Pezyments Recelved |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan Status | Q-12 permerts |  |  | 33.24 peyments |  |  | 25-36 payments |  |  | 37-43 peyments |  |  | More than ate peyrments |  |  | Total |  |  |
| Not Yet in Repayment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 4,050 |  |
| toans in fortearace |  | 552 | 175\% |  | 206 | 4.95 |  | 176 | 3.8\% |  | 120 | 2.6\% |  | 151 | 1.3\% |  | 1,205 | 4.35 |
| Loans in Reporment-Current |  | 1,985 | 62.8\% |  | 3.567 | 8.5\% |  | 4,05s | 标2\% |  | 4,240 | 91.6\% |  | 11.025 | \$5.2\% |  | 24,912 | 33.2\% |
| Loans in Repoyment-Deling 31-60 dors |  | 157 | 50\% |  | 129 | $20 \%$ |  | 116 | $2.5 \%$ |  | 87 | $1 . \%$ \% |  | 145 | 1.3\% |  | 634 | 2.2\% |
| Loans in Repoyment-Deling 61-90 dors |  | 112 | 35\% |  | 89 | 21\% |  | 75 | 1.6\% |  | 58 | 1.2\% |  | 85 | 0.7\% |  | 416 | 1.5\% |
| Loans in Reparment- Dopling 99+deys |  | 353 | 112\% |  | 230 | 55\% |  | 192 | 3\% |  | 225 | 2.7\% |  | 178 | 1.5\% |  | 3,063 | 388 |
| Total Loans in Repayment or Forbearance | s | 3,159 | 100\% | \$ | 4,221 | 100\% | \$ | 4,644 | 100\% | \$ | 4,627 | 100\% | \$ | 11.584 | 200\% | 5 | 28,235 | 100\% |
| Charge-offs as a $\%$ of loass in repayment |  | 15.2\% |  |  | 4.0\% |  |  | 2.58 |  |  | 1.7\% |  |  | 1.0n |  |  | 3.3\% |  |

## Business Services Segment <br> "Core Earnings" Basis

| (In millions) | Q1 15 | Q4 14 | Q1 14 |
| :--- | :---: | :---: | :---: |
| Net income | $\$ 86$ | $\$ 95$ | $\$ 116$ |
| Federal Loans serviced (\$'s in billions) | $\$ 297$ | $\$ 276$ | $\$ 271$ |
| Third-Party Loan servicing revenue | $\$ 44$ | $\$ 46$ | $\$ 40$ |
| Asset recovery revenue | $\$ 89$ | $\$ 80$ | $\$ 111$ |
| Department of Education accounts serviced | 6.2 | 6.2 | 5.8 |
| Contingency asset recovery receivables (\$'s in billions) | $\$ 20.2$ | $\$ 15.4$ | $\$ 15.9$ |

- Asset recovery revenue in Q1 2015 was reduced by \$40 million from Q1 2014 primarily due to The Bipartisan Budget Act of 2013. The Budget Act reduced the amount paid to guaranty agencies for rehabilitating defaulted FFELP Loans beginning on July 1, 2014


## Business Services Segment <br> Federal Loan Servicing

Total Federal Loans Serviced


## Business Services Segment

## Asset Recovery

Q1 2015 Contingent Asset Recovery Receivables


## Key Characteristics

- Generated $\$ 89$ million of revenue in Q1 15
- Strong compliance infrastructure
- Opportunities to expand into state, court and municipality asset recovery
- Non-ED government asset recovery provide additional growth opportunity


## Funding and Liquidity

## 2015 Capital Markets Summary

- Acquired $\$ 830$ million ${ }^{1}$ of student loans
- Issued $\$ 2$ billion of FFELP ABS
- Issued $\$ 689$ million of Private Education Loan ABS
- Issued $\$ 500$ million of long-term unsecured debt
- Repurchased $\$ 1$ billion of long-term unsecured debt
- Returned $\$ 363$ million ${ }^{1}$ to shareholders through share repurchases and dividends
- Maintained strong capital position
'As of March 31, 2015
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## Secured Funding

| 2014 Issuance |  |  |
| :---: | :---: | :---: |
| 1 Ally | 14,252 | Auto / Floorplans |
| 2 Ford | 13,423 | Auto / Floorplans |
| 3 Citigroup | 10,600 | Credit Card |
| 4 Chase | 8,350 | Credit Card |
| 5 Santander Drive | 6,921 | Auto |
| 6 Navient | 6,816 | Student Loan |
| 7 AMEX | 5,447 | Credit Card |
| 8 Discover | 5,050 | Credit Card |
| 9 Volkswagen | 4,999 | Auto / Floorplans |
| 10 Honda | 4,500 | Auto |
| 11 Toyota | 4,414 | Auto |
| 12 Capital One | 4,300 | Credit Card |
| 13 AmeriCredit | 4,150 | Auto |
| 14 Bank America | 4,100 | Credit Card |
| 15 CarMax | 4,087 | Auto |
| 16 Hyundai | 3,821 | Auto |
| 17 Fifth Third | 3,750 | Auto |
| 18 Nissan | 3,646 | Auto |
| 19 GE Capital | 3,267 | Equipment / Floorplans |
| 20 Nelnet | 3,248 | Student Loan |

- Navient is among the largest issuers of ABS globally, having issued over $\$ 250$ billion of Private and FFELP ABS transactions to date
- Over $\$ 102$ billion of securitizations on balance sheet
- Additional capacity under FFELP secured facilities is $\$ 13$ billion
- Maximum capacity under Private Education Loan secured facilities is \$1 billion
(1) Includes previous issuing entities. SLM Student Loan Trust and SLM Private Education Loan Trust
(Bloomberg ticker. SLMA)
Source: J.P. Morgan Research


## Recent FFELP ABS Transactions

|  | NAVSL 2015-2 |  |  |  |  | NAVSL 2015-1 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Priced: <br> Settled: | April 14, 2015 <br> April 23, 2015 |  |  |  |  | February 18, 2015 <br> February 26, 2015 |  |  |  |  |
| Issuance Amount: | \$997M |  |  |  |  | \$1,000M |  |  |  |  |
| Collateral: | US Govt. Guaranteed FFELP Stafford and Plus Loans |  |  |  |  | US Govt. Guaranteed <br> FFELP Stafford, Plus and Consolidation Loans |  |  |  |  |
| Prepayment Speed ${ }^{(1)}$ : | 6\% Constant Prepayment Rate |  |  |  |  | 6\% CPR Stafford / 4\% CPR Consolidation |  |  |  |  |
| Tranching: | Class | Rating (M) | Amt. (\$M) | WAL ${ }^{(1)}$ | Pricing ${ }^{(2)}$ | Class | Rating <br> (M) | Amt. <br> (\$M) | WAL ${ }^{(1)}$ | Pricing ${ }^{(2)}$ |
|  | A-1 | Aaa | \$337 | 1.3 | L+28 | A-1 | Aaa | \$344 | 1.5 | L+30 |
|  | A-2 | Aaa | \$157 | 3.3 | L+42 | A-2 | Aaa | \$630 | 7.1 | L+60 |
|  | A-3 | Aaa | \$476 | 6.4 | L+57 | B | Aa1 | \$27 | 11.8 | L+220 |
|  | B | Aa2 | \$28 | 8.4 | L+195 |  |  |  |  |  |

(1) Estimated based on a variety of assumptions concerning loan repayment behavior, as more fully described in the related prospectus, which may be obtained at https://www.navient.com/about/investors/debtasset/. Actual average life may vary significantly from estimates.
(2) Pricing represents the yield to expected call.

## Recent Private Education Loan ABS Transactions

|  | NAVSL Trust 2015-A |  |  |  |  | NAVSL Trust 2014-A |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Priced: <br> Settled: | January 13, 2015 <br> January 22, 2015 |  |  |  |  | October 15, 2014 <br> October 23, 2014 |  |  |  |  |
| Issuance Amount: | \$689M |  |  |  |  | \$664M |  |  |  |  |
| Collateral: | Private Education Loans |  |  |  |  | Private Education Loans |  |  |  |  |
| Prepayment Speed ${ }^{(1)}$ : | 4\% Constant Prepayment Rate |  |  |  |  | 4\% Constant Prepayment Rate |  |  |  |  |
| Tranching: | Class | Rating <br> (M) | Amt. <br> (SM) | WAL ${ }^{(1)}$ | Pricing ${ }^{(2)}$ | Class | Rating <br> (M) | Amt. <br> (SM) | WAL ${ }^{(1)}$ | Pricing ${ }^{(2)}$ |
|  | A-1 | Aaa | \$224 | 1.0 | L+50 | A-1 | Aaa | \$186 | 1.0 | L+48 |
|  | A-2A | Aaa | \$154 | 5.5 | S+110 | A-2A | Aaa | \$168 | 5.8 | S+115 |
|  | A-2B | Aaa | \$154 | 5.5 | L+120 | A-2B | Aaa | \$168 | 5.8 | L+125 |
|  | A3 | Aaa | \$75 | 8.8 | L+170 | A3 | Aaa | \$76 | 9.7 | L+160 |
|  | B | Aa3 | \$83 | 9.9 | S+210 | B | Aa1 | \$66 | 10.6 | S+240 |

(1) Estimated based on a variety of assumptions concerning loan repayment behavior, as more fully described in the related prospectus, which may be obtained at https://www.navient.com/about/investors/debtasset/slmsltrusts/. Actual average life may vary significantly from estimates.
(2) Yield on fixed rate A-2 tranches were $2.77 \%$ and $2.67 \%$ for $2014-\mathrm{A}$ and $2015-\mathrm{A}$, respectively. Yield on fixed rate B tranches were $4.65 \%$ and $4.10 \%$ for 2014-A and 2015-A, respectively.

## Unsecured Debt

As of March 31, 2015
(par value, $\$$ in billions)


## Conservative Unsecured Debt Profile



|  | December 31, 2006 | December 31, 2010 | March 31, 2015 |
| :--- | :---: | :---: | :---: |
| Total Managed Student Loans | $\$ 142.1$ Billion | \$184.3 Billion | \$131.4 Billion |
| Unsecured Debt Outstanding (par value) | $\$ 48.7$ Billion | \$20.1 Billion | \$17.4 Billion |
| Tangible Equity Ratio | $1.9 \%$ | $2.2 \%$ | $2.5 \%$ |
| Tangible Net Asset Ratio | 1.06 x | 1.19 x |  |
| Unsecured Debt Rating (F / M / S) | $\mathrm{A}+/ \mathrm{A} 2 / \mathrm{A}$ | $\mathrm{BBB} / \mathrm{Ba1/BBB}$ | 1.25 x |

* Quarter ending March 31, 2015

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## Education Loan Portfolio Generates Significant Cash Flows

| Projected Life of Loan Cash Flows over ~20 Years |  |  |
| :---: | :---: | :---: |
| \$'s in Billions |  |  |
| FFELP Cash Flows | 3/31/15 | 12/31/14 |
| Secured |  |  |
| Residual (including O/C) | \$6.9 | \$7.3 |
| Floor Income | 2.3 | 1.9 |
| Servicing | 3.8 | 3.8 |
| Total Secured | \$13.0 | \$13.0 |
| Unencumbered | 2.0 | 1.9 |
| Total FFELP Cash Flows | \$15.0 | \$14.9 |
| Private Credit Cash Flows |  |  |
| Secured |  |  |
| Residual (including O/C) | \$13.0 | \$13.2 |
| Servicing | 1.3 | 1.3 |
| Total Secured | \$14.3 | \$14.5 |
| Unencumbered | 5.8 | 6.8 |
| Total Private Cash Flows | \$20.1 | \$21.3 |
| Combined Cash Flows before Unsecured Debt | \$35.1 | \$36.2 |



These projections are based on internal estimates and assumptions and are subject to ongoing review and modification. These projections may prove to be incorrect.

## FFELP Cash Flows Highly Predictable

| as of 3/31/15 | Q2-Q4 2015 | $\underline{2016}$ | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ | $\underline{2022}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Projected FFELP Average Balance | \$96,741 | \$89,610 | \$80,938 | \$72,667 | \$64,743 | \$56,776 | \$49,192 | \$42,020 |
| Projected Excess Spread | \$645 | \$853 | \$759 | \$681 | \$619 | \$541 | \$477 | \$423 |
| Projected Servicing Revenue | \$372 | \$470 | \$434 | \$400 | \$365 | \$327 | \$285 | \$244 |
| Projected Total Revenue | \$1,017 | \$1,324 | \$1,193 | \$1,082 | \$984 | \$868 | \$762 | \$668 |
|  | $\underline{2023}$ | $\underline{2024}$ | $\underline{2025}$ | $\underline{2026}$ | $\underline{2027}$ | 2028 | $\underline{2029}$ | $\underline{2030}+$ |
| Projected FFELP Average Balance | \$35,374 | \$29,368 | \$24,166 | \$20,065 | \$16,314 | \$12,803 | \$9,541 | \$3,752 |
| Projected Excess Spread | \$368 | \$314 | \$260 | \$220 | \$194 | \$168 | \$133 | \$266 |
| Projected Servicing Revenue | \$201 | \$164 | \$128 | \$106 | \$87 | \$69 | \$53 | \$113 |
| Projected Total Revenue | \$569 | \$478 | \$388 | \$326 | \$281 | \$237 | \$186 | \$380 |

- Total Cash Flows from Projected Excess Spread = \$6.9 Billion
- Total Cash Flows from Projected Servicing Revenues $=\$ 3.8$ Billion

Assumptions Floor income, CPR/CDR $=$ Stafford 8 Plus ( $3 \%$ ), Consolidation ( $3 \%$ )
These projections are based on internal essmates and assumptions and are subject to ongoing review and mocification. These projections may prove to be incorrect -Numbers may not add due to rounding

## Secured Cash Flow

| \$ in Millions | 1Q 2015 |  | 2014 |  | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FFELP |  |  |  |  |  |  |  |  |
| Term Securitized |  |  |  |  |  |  |  |  |
| Servicing (Cash Paid) | \$ | 100 | \$ | 407 | \$ | 507 | \$ | 526 |
| Net Residual* (Excess Distributions) |  | 182 |  | 680 |  | 476 |  | 628 |
| Other Secured FFELP |  |  |  |  |  |  |  |  |
| Net Cash Flow |  | 85 |  | 216 |  | 1,199 |  | 934 |
| Total FFELP | \$ | 367 | \$ | 1,302 | \$ | 2,182 | \$ | 2,088 |
| Private Credit |  |  |  |  |  |  |  |  |
| Term Securitized |  |  |  |  |  |  |  |  |
| Servicing (Cash Paid) | \$ | 48 | \$ | 189 | \$ | 198 | \$ | 181 |
| Residual (Excess Distribution) |  | 53 |  | 226 |  | 170 |  | 103 |
| Other Secured Financings |  |  |  |  |  |  |  |  |
| Net Cash Flow |  | 12 |  | 26 |  | 9 |  | 22 |
| Total Private Credit | \$ | 113 | \$ | 441 | \$ | 377 | \$ | 306 |
| Total Proceeds from Residual Sales |  |  |  |  | \$ | 589 |  |  |
| Total FFELP and Private Credit | \$ | 480 | \$ | 1,743 | \$ | 3,148 | \$ | 2,394 |
| Average Principal Balances |  | 1Q 2015 |  | 2014 |  | 2013 |  | 012 |
| FFELP |  |  |  |  |  |  |  |  |
| Term FFEEP | \$ | 85,023 | \$ | 88,554 | \$ | 95,055 | \$ | 104,913 |
| Other Secured FFEELP |  | 13,256 |  | 6,525 |  | 11,085 |  | 22,271 |
| Total FFELP | \$ | 98,279 | \$ | 95,079 | \$ | 106,140 | \$ | 127,184 |
| Private Credit |  |  |  |  |  |  |  |  |
| Term Private Credit | \$ | 24,689 | \$ | 24,499 | \$ | 26,037 | \$ | 25,111 |
| Other Secured Financings |  | 1,245 |  | 1.523 |  | 1,106 |  | 1,875 |
| Total Private Credit | \$ | 25,934 | \$ | 26,022 | \$ | 27,143 | \$ | 26,987 |
| Total FFELP and Private Credit | \$ | 124,213 | \$ | 121,101 | \$ | 133,283 | \$ | 154.171 |

## FFELP ABS <br> Appendix

## Recent FFELP ABS Issuance Characteristics

FFELP ABS Transaction Features

- Issue size of $\$ 500 \mathrm{M}$ to $\$ 1.5 \mathrm{~B}$
- Tranches or pass-through denominated in US\$
- Triple-A rated senior notes make up to $97 \%$ of issue structure
- Floating rate tied to 1 month LIBOR
- Amortizing tranches with 1 to 15(+) year average lives
- Navient Solutions, Inc. is servicer or master servicer

Collateral Characteristics

- Insurance or guarantee of underlying collateral insulates bondholders from virtually any loss of principal ${ }^{(1)}$
- Typically non-dischargeable in bankruptcy
- Formerly a $20 \%$ risk-weighted asset, now a <10\% risk-weighted under Basel II's IRB methodology
- Offer significantly higher yields than government agency securities with comparable risk profiles


## FFELP Loan Program Characteristics

| Parameter | Subsidized Stafford | Unsubsidized Stafford | PLUS/Grad PLUS | Subsidized Consolidation | Unsubsidized Consolidation |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Borrower | Student | Student | Parents or Graduate Students | Student or Parents | Student or Parents |
| Needs Based | Yes | No | No | N/A | N/A |
| Federal Guarantee of Principal and Accrued Interest | 97-100\% | 97-100\% | 97-100\% | 97-100\% | 97-100\% |
| Interest Subsidy <br> Payments | Yes | No | No | Yes | No |
| Special Allowance Payments (SAP) | Yes | Yes | If cap is reached | Yes | Yes |
| Repayment Term | 120 months | 120 months | 120 months | Up to 360 months | Up to 360 months |
| Aggregate Loan Limit | Undergraduate: $\$ 23,000$ <br> Graduate: $\$ 65,500$ | Undergraduate': \$57,500 Graduate: $\mathbf{\$ 1 3 8 , 5 0 0}$ | None | None | None |

(1) Aggregate loan limit for a Dependent Undergraduate is $\$ 31,000$

Note: As of July 1, 2011
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## Navient Stafford \& PLUS Loan Prepayments

- Annualized CPRs for Stafford/PLUS ABS trusts have decreased from pre-2008 levels as incentives for borrowers to consolidate have declined
- Higher prepayment activity in mid 2012 was related to the short term availability of the Special Direct Consolidation Loan program

Historical Stafford/PLUS ABS CPRs by Issuance Vintage


- Quarterly CPR assumes School and Grace losns are not scheduled to make payments. Deferment, Forbearance and Repaymert loans are scheduled to make payments.


## Navient Consolidation Loan Prepayments

- CPRs for Consolidation ABS trusts declined significantly following legislation effective in 2006 that prevented in-school and re-consolidation of borrowers' loans
- Higher prepayment activity in mid 2012 was related to the short term availability of the Special Direct Consolidation Loan program

Historical Consolidation ABS CPRs by Issuance Vintage


- Quarterly CPR assumes School and Grace Ioans are not scheduled to make payments. Deferment. Forbearance and Repoyment loans are scheduled to make paymenss.


# Private Education Loan ABS <br> Appendix 

## Recent Private Education Loan ABS Issuance Characteristics

Private Education Loan ABS Transaction Features

- Issue size of $\$ 500 \mathrm{M}$ to $\$ 1.5 \mathrm{~B}$
- Triple-A rated senior notes, Single-A rated subordinated notes
- 20-30\% Triple-A overcollateralization
- Amortizing tranches with 1 to 10 year average lives
- Fixed rate or floating rate tied to 1 month LIBOR
- Complies with European risk retention (5\% retention)
- Navient Solutions, Inc. is servicer or master servicer


## Navient Private Education Loan Programs

|  | Smart Option | Undergraduate/Graduate/ Med/Law/MBA | Direct-to-Consumer (DTC) | Consolidation | Career Training |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Origination Channel | School | School | Direct-to-Consumer | Lender | School |
| Typical Borrower | Student | Student | Student | College Graduates | Student |
| Typical Co-signer | Parent | Parent | Parent | Parent | Parent, Spouse |
| Typical Loan | $\$ 10 \mathrm{k}$ avg orig bal, 10 yr avg term, in-school payments of interest only, $\$ 25$ or fully deferred | \$10k avg orig bal, 15 yr term, deferred payments | \$12k avg orig bal, 15 yr term, deferred payments | \$43k avg orig bal, 15-30 year term depending on balance, immediate repayment | $\$ 9 \mathrm{k}$ avg orig bal, up to 15 yr term, immediate payments |
| Origination Period | March 2009 to April 2014 | All history through 2014 | 2004 through 2008 | 2006 through 2008 | 1998 through 2014 |
| Certification and Disbursement | School certified and disbursed | School certified and disbursed | Borrower self-certified, disbursed to borrower | Proceeds to lender to pay off loans being consolidated | School certified and disbursed |
| Borrower Underwriting | FICO. custom credit score model, and judgmental underwriting | Primarily FICO | Primarily FICO | FICO and Debt-to-Income | FICO, Debt-to-Income and judgmental underwriting |
| Borrowing Limits | \$200,000 | $\$ 100,000$ Undergraduate, \$150,000 Graduate | \$130,000 | \$400,000 | Cost of attendance plus up to $\$ 6,000$ for expenses |
| Current ABS Sec. Criteria | For-Profit; FICO $\geq 670$ <br> Non-Profit; FICO $\geq 640$ | For-Profit; FICO $\geq 670$ <br> Non-Profit; FICO $\geq 640$ | FICO $\geq 670$ | For-Profit: FICO $\geq 670$ <br> Non-Profit: FICO $\geq 640$ | FICO $\geq 670$ |
| School UW | No | No | No | No | Yes |
| Historical Risk-Based Pricing | $L+2 \%$ to $L+14 \%$ | $\begin{aligned} & P-1.5 \% \text { to } P+7.5 \% \\ & L+0 \% \text { to } L+15 \% \end{aligned}$ | $\begin{aligned} & \mathrm{P}+1 \% \text { to } \mathrm{P}+6.5 \% \\ & \mathrm{~L}+6 \% \text { to } \mathrm{L}+12 \% \end{aligned}$ | P-0.5\% to P + 6.5\% | $\frac{P+0 \% \text { to } P+9 \%}{L+6.5 \% \text { to } L+14 \%}$ |
| Dischargeable in Bankruptcy | No | No | No | No | Yes |
| Additional Characteristics | - Made to students and parents primarily through college financial aid offices to fund 2-year, 4-year and graduate school college tuition, room and board - Also available on a limited basis to students and parents to fund non-degree granting secondary education, including community college, part time, technical and trade school programs <br> - Both Title IV and non-Title IV schools ${ }^{\text {(1) }}$ | - Made to students and parents through college financial aid offices to fund 2 year, 4 -year and graduate school college tuition, room and board <br> - Signature, Excel, Law, Med and MBA Loan brands <br> - Title IV schools only ${ }^{\text {(1) }}$ <br> - Freshmen must have a cosigner with limited exceptions - Co-signer stability test (minimum 3 year repayment history) | - Terms and underwriting criteria similar to <br> Undergraduate, Graduate, Med/Law/MBA with primary differences being: <br> Marketing channel <br> No school certification <br> Disbursement of <br> proceeds <br> directly to borrower <br> - Title IV schools only ${ }^{(1)}$ <br> - Freshmen must have a cosigner with limited exceptions - Co-signer stability test (minimum 3 year repayment history) | - Loans made to students and parents to refinance one or more private education loans <br> - Student must provide proof of graduation in order to obtain loan | - Loans made to students and parents to fund nondegree granting secondary education, including community college, part time, technical, trade school and tutorial programs -Both Title IV and non-Title IV schools ${ }^{(1)}$ |

(1) Title IV Institutions are post-secondary institutions that have a written agreement with the Secretary of Education that allows the institution to participate in any of the Titte IV federal student financial assistance programs and the National Early Intervention Scholarship and Partnership (NEISP) programs

## Navient Private Education Trusts

## Summary Information

|  | 2011-2015YTD Issuance Program |  |  |  |  |  |  |  |  |  |  |  | Navient |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 11-A | 11-B | 11-C | 12.A | 12-B | 12.C | 12-D | 12-E | 13-A | 13-B | 13-C | 14-A | $\begin{aligned} & \text { NAV } \\ & 14-C T \end{aligned}$ | $\begin{aligned} & \text { NAV } \\ & \text { 14-A } \end{aligned}$ | $\begin{aligned} & \text { NAV } \\ & \text { 15-A } \end{aligned}$ |
| Bond Amount (\$mil) | 562 | 825 | 721 | 547 | 891 | 1,135 | 640 | 976 | 1,108 | 1,135 | 624 | 676 | 463 | 664 | 689 |
| Initial AAA Enhancement (\%) | 21\% | 18\% | 24\% | 27\% | 26\% | 25\% | 25\% | 21\% | 26\% | 22\% | 28\% | 24\% | 30\% | 30\% | 32\% |
| Total Enhancement (\%) | 21\% | 18\% | 24\% | 27\% | 26\% | 25\% | 25\% | 21\% | 15\% | 13\% | 20\% | 15\% | 17\% | 22\% | 23\% |
| Loan Program (\%) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Signature/Law/MBA/Med | 88\% | 91\% | 71\% | 61\% | 48\% | 43\% | 37\% | 35\% | 26\% | 29\% | 26\% | 19\% | 0\% | 26\% | 27\% |
| Smart Option | - | - | 10\% | 20\% | 30\% | 40\% | 45\% | 48\% | 63\% | 63\% | 64\% | 63\% | 0\% | 50\% | 51\% |
| Consolidation | 0\% | 0\% | 7\% | 6\% | 9\% | 5\% | 5\% | 5\% | 3\% | 5\% | 0\% | 6\% | 0\% | 9\% | 2\% |
| Direct to Consumer | 9\% | 6\% | 12\% | 12\% | 12\% | 12\% | 12\% | 12\% | 8\% | 3\% | 10\% | 12\% | 0\% | 15\% | 20\% |
| Career Training Total | $\frac{3 \%}{100 \%}$ | $\frac{3 \%}{100 \%}$ | $\frac{0 \%}{100 \%}$ | $\frac{1 \%}{100 \%}$ | $\frac{1 \%}{100 \%}$ | $\frac{0 \%}{100 \%}$ | $\frac{0 \%}{100 \%}$ | $\frac{0 \%}{100 \%}$ | $\frac{0 \%}{100 \%}$ | $\frac{0 \%}{100 \%}$ | $\frac{0 \%}{100 \%}$ | $\frac{0 \%}{100 \%}$ | $\frac{100 \%}{100 \%}$ | $\frac{0 \%}{100 \%}$ | $\frac{0 \%}{100 \%}$ |
| Payment Status (\%) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| School, Grace, Deferment | 55\% | 55\% | 45\% | 37\% | 38\% | 40\% | 39\% | 44\% | 59\% | 62\% | 63\% | 49\% | 0\% | 46\% | 24\% |
| Repayment | 43\% | 43\% | 52\% | 60\% | 60\% | 57\% | 59\% | 54\% | 39\% | 36\% | 36\% | 50\% | 99\% | 53\% | 68\% |
| Forbearance | 2\% | 3\% | 2\% | 2\% | 2\% | 3\% | 2\% | 2\% | 2\% | 2\% | 1\% | 1\% | 1\% | 1\% | 8\% |
| Wtd Avg Term to Maturity (Mo.) | 192 | 189 | 182 | 171 | 164 | 151 | 144 | 148 | 144 | 146 | 143 | 150 | 104 | 161 | 155 |
| \% Loans with Cosigner | 72\% | 75\% | 71\% | 75\% | 77\% | 79\% | 80\% | 80\% | 80\% | 80\% | 81\% | 82\% | 71\% | 79\% | 80\% |
| \% Loans with No Cosigner | 28\% | 25\% | 29\% | 25\% | 23\% | 21\% | 20\% | 20\% | 20\% | 20\% | 19\% | 18\% | 29\% | 21\% | 20\% |
| Wtd Avg FICO at Origination | 737 | 736 | 733 | 735 | 736 | 737 | 740 | 733 | 741 | 740 | 740 | 742 | 743 | 739 | 731 |
| Wtd Avg Recent FICO at Issuance | 723 | 722 | 720 | 724 | 726 | 728 | 730 | 722 | 733 | 734 | 733 | 741 | 726 | 737 | 714 |
| WA FICO (Cosigner at Origination) | 747 | 745 | 744 | 745 | 745 | 745 | 748 | 741 | 751 | 750 | 749 | 750 | 749 | 748 | 738 |
| WA FICO (Cosigner at Rescored) | 736 | 731 | 734 | 732 | 734 | 735 | 738 | 728 | 745 | 746 | 745 | 750 | 735 | 746 | 724 |
| WA FICO (Borrower at Origination) | 709 | 710 | 704 | 705 | 705 | 707 | 710 | 702 | 703 | 702 | 705 | 707 | 728 | 707 | 701 |
| WA FICO (Borrower at Rescored) | 690 | 695 | 688 | 700 | 700 | 702 | 698 | 696 | 683 | 684 | 682 | 701 | 701 | 701 | 672 |
| Wtd Avg LIBOR Equivalent Margin ${ }^{(1)}$ | 7.40\% | 7.21\% | 6.37\% | 6.74\% | 6.98\% | 7.14\% | 7.18\% | 7.46\% | 6.63\% | 6.64\% | 6.88\% | 6.60\% | 7.01\% | 6.66\% | 7.38\% |

## Navient Portfolio Transition to Seasoned Collateral

- Securitized collateral will continue to season as the company transitions from originations to portfolio acquisition and management
- Most defaults occur early in repayment; loan performance improves as loans season
- As of March 2015, the private securitized loan portfolio is approximately 66 months into repayment; about 65\% of total expected defaults have already occurred

Distribution of Defaults by Months Since Repayment Begin Date


## Navient Private Education Loan Trusts Prepayment Analysis

- Constant prepayment rates increased in 2007 due to the introduction of Private Education Consolidation loans, then declined following our decision to suspend our consolidation loan program in 2008



## Cohort Default Triangles

- The following cohort default triangles provide loan performance information for certain Private Education Loans of Navient Corporation and its consolidated subsidiaries that meet such subsidiaries' current securitization criteria (including those criteria listed below):
- Program types include Undergraduate/Graduate ${ }^{(1)}$, Direct-to-Consumer ("DTC") ${ }^{(2)}$, Career Training ${ }^{(3)}$ and Private Consolidation Loans
- FICO scores are based on the greater of the borrower and cosigner scores as of a date near the loan application and must be at least:
- Undergraduate/Graduate at not-for-profit schools: $\geq 640$
- Undergraduate/Graduate at for-profit schools: $\geq 670$
- DTC loans: $\geq 670$
- Career Training loans: $\geq 670$
- Private Consolidation loans: $\geq 640$
- Excludes loans made at selected schools that have historically experienced higher rates of default
- The cohort default triangles are not representative of the characteristics of the portfolio of Private Education Loans of Navient Corporation and its consolidated subsidiaries as a whole or any particular securitization trust


## Cohort Default Triangles

- The cohort default triangles featured on subsequent slides are segmented by loan program type, FICO score, cosigner status, and school type
- Terms and calculations used in the cohort default triangles are defined below:
- Repayment Year - The calendar year loans entered repayment
- Disbursed Principal Entering Repayment - The amount of principal entering repayment in a given year, based on disbursed principal prior to any interest capitalization
- Years in Repayment - Measured in years between repayment start date and default date. Zero represents defaults that occurred prior to the start of repayment.
- Periodic Defaults - Defaulted principal in each Year in Repayment as a percentage of the disbursed principal entering repayment in each Repayment Year
- Defaulted principal includes any interest capitalization that occurred prior to default
- Defaulted principal is not reduced by any amounts recovered after the loan defaulted
- Because the numerator includes capitalized interest while the denominator does not, default rates are higher than if the numerator and denominator both included capitalized interest
- Total - The sum of Periodic Defaults across Years in Repayment for each Repayment Year


## Cohort Default Triangles

| Undergraduate/Graduate ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Disbursed Principal Entering | Periodic Defaults by Years in Repayment ${ }^{(2),(3)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Repayment Year | Repayment (\$m) | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | Total |
| 1998 | \$11 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.1\% | 0.4\% | 0.8\% | 0.4\% | 0.2\% | 1.5\% | 0.7\% | 0.4\% | 0.3\% | 0.0\% | 0.1\% | 5.0\% |
| 1999 | \$28 | 0.0\% | 0.0\% | 0.0\% | 0.1\% | 0.9\% | 0.6\% | 1.4\% | 0.4\% | 0.3\% | 1.0\% | 0.5\% | 0.2\% | 0.7\% | 0.3\% | 0.1\% | 0.4\% | 7.0\% |
| 2000 | \$70 | 0.0\% | 0.0\% | 0.0\% | 0.6\% | 1.1\% | 1.3\% | 0.6\% | 0.9\% | 1.5\% | 1.5\% | 1.0\% | 0.8\% | 0.4\% | 0.4\% | 0.4\% | 0.0\% | 10.6\% |
| 2001 | \$187 | 0.0\% | 0.0\% | 0.1\% | 1.1\% | 1.4\% | 0.9\% | 1.8\% | 1.3\% | 2.3\% | 1.8\% | 1.5\% | 0.8\% | 0.5\% | 0.4\% | 0.2\% | 0.0\% | 14.1\% |
| 2002 | \$386 | 0.0\% | 0.2\% | 0.2\% | 1.2\% | 1.1\% | 1.8\% | 1.6\% | 2.3\% | 2.0\% | 1.3\% | 0.9\% | 0.6\% | 0.5\% | 0.3\% | 0.0\% |  | 14.1\% |
| 2003 | \$682 | 0.0\% | 0.2\% | 0.6\% | 0.9\% | 1.9\% | 1.6\% | 2.7\% | 2.4\% | 1.8\% | 1.2\% | 0.7\% | 0.6\% | 0.4\% | 0.0\% |  |  | 14.9\% |
| 2004 | \$1,132 | 0.0\% | 0.2\% | 0.3\% | 1.9\% | 1.8\% | 3.0\% | 2.9\% | 1.8\% | 1.4\% | 1.1\% | 0.8\% | 0.4\% | 0.0\% |  |  |  | 15.6\% |
| 2005 | \$1,537 | 0.0\% | 0.0\% | 0.4\% | 2.5\% | 3.7\% | 3.3\% | 2.1\% | 1.6\% | 1.2\% | 0.9\% | 0.4\% | 0.0\% |  |  |  |  | 16.3\% |
| 2006 | \$2,013 | 0.0\% | 0.1\% | 1.6\% | 3.7\% | 3.7\% | 2.5\% | 1.8\% | 1.4\% | 1.1\% | 0.5\% | 0.0\% |  |  |  |  |  | 16.5\% |
| 2007 | \$2,452 | 0.0\% | 0.4\% | 3.5\% | 4.6\% | 3.0\% | 2.0\% | 1.8\% | 1.4\% | 0.7\% | 0.0\% |  |  |  |  |  |  | 17.4\% |
| 2008 | \$2,933 | 0.0\% | 2.3\% | 4.2\% | 3.9\% | 2.6\% | 2.2\% | 1.6\% | 0.9\% | 0.0\% |  |  |  |  |  |  |  | 17.7\% |
| 2009 | \$3,241 | 0.0\% | 3.4\% | 3.7\% | 3.6\% | 2.6\% | 1.8\% | 1.0\% | 0.0\% |  |  |  |  |  |  |  |  | 16.1\% |
| 2010 | \$2,769 | 0.0\% | 3.6\% | 3.8\% | 3.5\% | 2.0\% | 1.1\% | 0.0\% |  |  |  |  |  |  |  |  |  | 14.1\% |
| 2011 | \$1,870 | 0.0\% | 3.0\% | 4.5\% | 2.2\% | 1.2\% | 0.0\% |  |  |  |  |  |  |  |  |  |  | 11.0\% |
| 2012 | \$1,102 | 0.0\% | 3.0\% | 3.7\% | 1.5\% | 0.1\% |  |  |  |  |  |  |  |  |  |  |  | 8.2\% |
| 2013 | \$499 | 0.0\% | 2.9\% | 2.3\% | 0.1\% |  |  |  |  |  |  |  |  |  |  |  |  | 5.3\% |
| 2014 | \$227 | 0.0\% | 2.1\% | 0.0\% |  |  |  |  |  |  |  |  |  |  |  |  |  | 2.2\% |

Note: Data as of $3 / 31 / 15$.
(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

## Cohort Default Triangles

## Undergraduate/Graduate ${ }^{(1)}$ With Co-signer

|  | Disbursed Pincipal Entering | Periodic Defaults by Years in Repayment ${ }^{\text {(n)a }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Repayment Year | Repayment ( 8 m ) | 0 | 1 | 2 | 3 | 4 | 5 | , | 7 | , | 9 | 10 | 11 | 12 | 13 | 14 | 15 | Total |
| 1998 | 56 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.1\% | 0.6\% | 1.0\% | 0.4\% | 0.0\% | 0.2\% | 1.1\% | 0.1\% | 00\% | 0.0\% | 0.1\% | 3.6\% |
| 1999 | \$14 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.4\% | 0.1\% | 0.9\% | 0.4\% | 0.2\% | 0.1\% | 0.4\% | 0.0\% | 0.1\% | 0.1\% | 0.1\% | 0.2\% | 3.0\% |
| 2000 | \$37 | 0.0\% | 0.0\% | 0.0\% | 0.5\% | 0.5\% | 0.7\% | 0.7\% | 0.4\% | 0.7\% | 1.2\% | 0.8\% | 0.8\% | 0.2\% | 0.4\% | 0.2\% | 0.0\% | 7.2\% |
| 2001 | \$90 | 0.0\% | 0.0\% | 0.1\% | 0.7\% | 0.9\% | 0.6\% | 1.2\% | 1.0\% | 1.7\% | 1.4\% | 1.1\% | 0.8\% | 0.4\% | 0.3\% | 0.1\% | 0.0\% | 10.3\% |
| 2002 | \$196 | 0.0\% | 0.2\% | 0.1\% | 0.8\% | 0.6\% | 1.4\% | 0.8\% | 1.9\% | 1.5\% | 1.1\% | 0.7\% | 0.6\% | 0.5\% | 0.2\% | 0.0\% |  | 10.5\% |
| 2003 | \$367 | 0.0\% | 0.1\% | 0.3\% | 0.5\% | 0.9\% | 1.1\% | 2.2\% | 1.9\% | 1.4\% | 0.9\% | 0.7\% | 0.6\% | 0.4\% | 00\% |  |  | 10.9\% |
| 2004 | 5832 | 0.0\% | 0.2\% | 0.2\% | 1.0\% | 1.0\% | 22\% | 2.1\% | 1.4\% | 1.1\% | 0.9\% | 0.7\% | 0.3\% | 0.0\% |  |  |  | 11.1\% |
| 2005 | \$844 | 0.0\% | 0.0\% | 0.2\% | 1.4\% | 24\% | 23\% | 1.6\% | 1.2\% | 0.9\% | 0.8\% | 0.4\% | 0.0\% |  |  |  |  | 11.1\% |
| 2006 | \$1,121 | 0.0\% | 0.0\% | 0.7\% | 2.4\% | 2.4\% | 1.8\% | 1.3\% | 1.1\% | 1.0\% | 0.4\% | 0.0\% |  |  |  |  |  | 11.1\% |
| 2007 | \$1,408 | 0.0\% | 0.2\% | 20\% | 2.9\% | 20\% | 1.5\% | 1.3\% | 1.1\% | 0.6\% | 0.0\% |  |  |  |  |  |  | 11.5\% |
| 2008 | \$1,758 | 0.0\% | 1.2\% | 2.6\% | 2.6\% | 1.8\% | 1.6\% | 1.2\% | 0.7\% | 0.0\% |  |  |  |  |  |  |  | 11.8\% |
| 2009 | \$2,075 | 0.0\% | 2.0\% | 2.4\% | 2.4\% | 1.8\% | 1.3\% | 0.7\% | $0.0 \%$ |  |  |  |  |  |  |  |  | 10.7\% |
| 2010 | \$1,053 | 0.0\% | 2.1\% | 2.3\% | 2.3\% | 1.4\% | 0.9\% | 0.0\% |  |  |  |  |  |  |  |  |  | 2.0\% |
| 2011 | \$1,353 | 0.0\% | 1.6\% | 2.7\% | 1.4\% | 0.8\% | 0.0\% |  |  |  |  |  |  |  |  |  |  | 6.6\% |
| 2012 | 5849 | 0.0\% | 1.7\% | 2.4\% | 1.0\% | 0.0\% |  |  |  |  |  |  |  |  |  |  |  | 5.2\% |
| 2013 | \$306 | 0.0\% | 1.8\% | 1.4\% | 0.1\% |  |  |  |  |  |  |  |  |  |  |  |  | 3.3\% |
| 2014 | \$175 | 0.0\% | 1.3\% | 0.0\% |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.4\% |

## Undergraduate/Graduate ${ }^{(1)}$ Without Co-signer

|  | Distursed Principal Enterng | Periodic Defaults by Years in Repayment ${ }^{\text {ch/ } / 17}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Repayment Year | Repayment ( 5 mm ) | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | Total |
| 1998 | \$5 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.2\% | 0.2\% | 0.6\% | 0.4\% | 0.4\% | 3.1\% | 0.2\% | 0.8\% | 0.7\% | 0.0\% | 0.2\% | 6.8\% |
| 1999 | \$14 | 0.0\% | 0.0\% | 0.0\% | 0.3\% | 1.3\% | 1.1\% | 1.9\% | 0.4\% | 0.3\% | 1.8\% | 0.6\% | 0.5\% | 1.4\% | 0.6\% | 0.1\% | 0.7\% | 11.0\% |
| 2000 | \$33 | 0.0\% | 0.0\% | 0.0\% | 0.8\% | 1.7\% | 20\% | 0.6\% | 1.5\% | 2.3\% | 20\% | 1.1\% | 0.7\% | 0.7\% | 0.4\% | 0.5\% | 0.0\% | 14.3\% |
| 2001 | \$97 | 0.0\% | 0.0\% | 0.1\% | 1.5\% | 1.9\% | 1.2\% | 2.2\% | 1.5\% | 2.9\% | 22\% | 1.8\% | 0.9\% | 0.7\% | 0.4\% | 0.2\% | 0.0\% | 17.6\% |
| 2002 | \$190 | 0.0\% | 0.2\% | 0.2\% | 1.6\% | 1.7\% | 23\% | 2.3\% | 2.8\% | 2.5\% | 1.5\% | 1.1\% | 0.6\% | 0.6\% | 0.4\% | $0.0 \%$ |  | 17.8\% |
| 2003 | \$315 | 0.0\% | 0.2\% | 0.9\% | 1.4\% | 2.9\% | 2.3\% | 3.3\% | 3.0\% | 2.3\% | 1.5\% | 0.8\% | 0.7\% | 0.4\% | 0.0\% |  |  | 19.6\% |
| 2004 | 5499 | 0.0\% | 0.3\% | 0.4\% | 3.1\% | 2.8\% | 4.1\% | 3.8\% | 2.3\% | 1.7\% | 1.3\% | 0.8\% | 0.5\% | 0.0\% |  |  |  | 21.3\% |
| 2005 | 5694 | 0.0\% | 0.1\% | 0.7\% | 3.9\% | 5.3\% | 4.6\% | 2.7\% | 2.1\% | 1.6\% | 1.1\% | 0.6\% | 0.0\% |  |  |  |  | 22.5\% |
| 2006 | 5892 | 0.0\% | 0.2\% | 2.7\% | 5.3\% | 5.4\% | 3.4\% | 2.4\% | 1.9\% | 1.3\% | 0.7\% | 0.0\% |  |  |  |  |  | 23.2\% |
| 2007 | \$1,044 | 0.0\% | 0.8\% | 5.5\% | 6.9\% | 4.3\% | 2.8\% | 2.5\% | 1.8\% | 0.8\% | 0.0\% |  |  |  |  |  |  | 25.2\% |
| 2008 | \$1,175 | 0.0\% | 4.0\% | 6.5\% | 5.9\% | 3.7\% | 3.1\% | 2.1\% | 1.1\% | 0.0\% |  |  |  |  |  |  |  | 26.5\% |
| 2009 | \$1,165 | 0.0\% | 6.0\% | 6.0\% | 5.7\% | 3.9\% | 2.6\% | 1.4\% | 0.0\% |  |  |  |  |  |  |  |  | 25.7\% |
| 2010 | \$916 | 0.0\% | 6.7\% | 6.8\% | 6.1\% | $3.2 \%$ | 1.5\% | 0.1\% |  |  |  |  |  |  |  |  |  | 24.4\% |
| 2011 | \$518 | 0.0\% | 6.7\% | 9.0\% | 4.4\% | 2.3\% | 0.1\% |  |  |  |  |  |  |  |  |  |  | 22.5\% |
| 2012 | \$252 | 0.1\% | 7.1\% | 8.1\% | 3.0\% | 0.2\% |  |  |  |  |  |  |  |  |  |  |  | 18.5\% |
| 2013 | \$113 | 0.1\% | 6.7\% | 5.1\% | 0.2\% |  |  |  |  |  |  |  |  |  |  |  |  | 12.0\% |
| 2014 | \$51 | 0.1\% | 4.8\% | 0.1\% |  |  |  |  |  |  |  |  |  |  |  |  |  | 4.9\% |

Note: Data as of 3/31/15
re Student Loan brand
(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand
(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

## Cohort Default Triangles

## Undergraduate/Graduate ${ }^{(1)}$ Non-Profit



## NAVIENT

## Cohort Default Triangles

## Undergraduate/Graduate ${ }^{(1)}$ Loans, FICO 740-850(2)

Distursed Principal
Entering Periodic Defaults by Years in Repayment ${ }^{\text {amen }}$

|  | Entering | Periodic Defaults by Years in Repayment ${ }^{(3) / 4)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Repayment Year | Repayment ( sm ) | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | Total |
| 1998 | \$3 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.2\% | 0.0\% | 0.4\% | 0.4\% | 0.9\% | 0.9\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 28\% |
| 1999 | \$6 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.5\% | 0.3\% | 1.7\% | 0.5\% | 0.2\% | 0.2\% | 0.0\% | 0.2\% | 0.0\% | 0.4\% | $0.0 \%$ | 0.8\% | 4.9\% |
| 2000 | \$22 | 0.0\% | 0.0\% | 0.0\% | 0.3\% | 0.4\% | 0.4\% | 0.2\% | 0.3\% | 1.0\% | 1.0\% | 0.4\% | 0.5\% | 0.0\% | 0.1\% | 0.1\% | 0.1\% | 4.8\% |
| 2001 | S64 | 0.0\% | 0.0\% | 0.1\% | 0.5\% | 0.4\% | 0.4\% | 1.1\% | 0.8\% | 1.0\% | 0.7\% | 0.7\% | 0.7\% | 0.4\% | 0.3\% | 0.1\% | 0.0\% | 7.0\% |
| 2002 | \$137 | 0.0\% | 0.2\% | 0.1\% | 0.5\% | 0.4\% | 0.8\% | 0.6\% | 1.1\% | 0.9\% | 0.6\% | 0.5\% | 0.4\% | 0.3\% | 0.2\% | 0.0\% |  | 6.6\% |
| 2003 | \$248 | 0.0\% | 0.1\% | 0.2\% | 0.4\% | 0.6\% | 0.7\% | 1.2\% | 1.4\% | 0.8\% | 0.7\% | 0.6\% | 0.4\% | 0.2\% | 0.0\% |  |  | 7.4\% |
| 2004 | 5424 | 0.0\% | 0.1\% | 0.1\% | 0.7\% | 0.7\% | 1.4\% | 1.3\% | 0.9\% | 0.8\% | 0.7\% | 0.5\% | 0.2\% | 0.0\% |  |  |  | 7.5\% |
| 2005 | \$574 | 0.0\% | 0.0\% | 0.2\% | 1.0\% | 1.5\% | 1.5\% | 1.1\% | 0.9\% | 0.6\% | 0.6\% | 0.3\% | $0.0 \%$ |  |  |  |  | 7.6\% |
| 2006 | \$761 | 0.0\% | 0.0\% | 0.5\% | 1.4\% | 1.5\% | 1.1\% | 0.8\% | 0.7\% | 0.6\% | 0.3\% | 0.0\% |  |  |  |  |  | 6.9\% |
| 2007 | 5937 | 0.0\% | 0.1\% | 1.2\% | 1.5\% | 1.1\% | 1.0\% | 0.8\% | 0.7\% | 0.4\% | 0.0\% |  |  |  |  |  |  | 6.9\% |
| 2008 | \$1,130 | 0.0\% | 0.7\% | 1.5\% | 1.4\% | 1.1\% | 1.0\% | 0.7\% | 0.4\% | 00\% |  |  |  |  |  |  |  | 6.8\% |
| 2009 | \$1,325 | 0.0\% | 1.2\% | 1.4\% | 1.4\% | 1.2\% | 0.9\% | 0.4\% | 0.0\% |  |  |  |  |  |  |  |  | 6.5\% |
| 2010 | \$1,188 | 0.0\% | 1.4\% | 1.5\% | 1.5\% | 1.0\% | 0.6\% | 0.0\% |  |  |  |  |  |  |  |  |  | 6.1\% |
| 2011 | \$831 | 0.0\% | 1.1\% | 1.8\% | 0.9\% | 0.7\% | 0.0\% |  |  |  |  |  |  |  |  |  |  | 4.5\% |
| 2012 | \$507 | 0.0\% | 1.3\% | 1.5\% | 0.7\% | 0.0\% |  |  |  |  |  |  |  |  |  |  |  | 3.5\% |
| 2013 | \$233 | 0.0\% | 1.3\% | 1.1\% | 0.0\% |  |  |  |  |  |  |  |  |  |  |  |  | 2.4\% |

## Undergraduate/Graduate ${ }^{(1)}$ Loans, FICO 700-739(2)

|  |  | Disbursed Principal Entering | Periodic Defaults by Years in Repayment ${ }^{\text {(2)(4) }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Repayment Yesr | Repoyment ( 5 m ) | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | Total |
|  | 1998 | \$3 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.5\% | 2.2\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.1\% | 0.7\% | 0.0\% | 0.0\% | 3.5\% |
|  | 1990 | \$8 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.5\% | 0.4\% | 0.7\% | 0.0\% | 0.3\% | 1.5\% | 0.7\% | 0.1\% | 0.8\% | 0.1\% | 0.0\% | 0.1\% | 5.1\% |
|  | 2000 | \$20 | 0.0\% | 0.0\% | 0.0\% | 0.4\% | 0.7\% | 1.3\% | 0.8\% | 1.1\% | 0.8\% | 1.3\% | 0.7\% | 0.6\% | 0.4\% | 0.7\% | 0.2\% | 0.0\% | 8.9\% |
|  | 2001 | \$54 | 0.0\% | 0.0\% | 0.1\% | 0.9\% | 1.2\% | 0.5\% | 1.4\% | 0.9\% | 1.9\% | 1.3\% | 1.2\% | 0.9\% | 0.5\% | 0.3\% | 0.1\% | 0.0\% | 11.3\% |
|  | 2002 | \$111 | 0.0\% | 0.1\% | 0.1\% | 1.1\% | 1.0\% | 1.7\% | 1.3\% | 2.2\% | 1.4\% | 1.3\% | 0.8\% | 0.5\% | 0.4\% | 0.3\% | 0.0\% |  | 12.3\% |
|  | 2003 | \$194 | 0.0\% | 0.2\% | 0.5\% | 0.8\% | 1.5\% | 1.5\% | 2.4\% | 1.9\% | 1.8\% | 1.2\% | 0.7\% | 0.6\% | 0.3\% | 0.0\% |  |  | 13.4\% |
|  | 2004 | \$321 | 0.0\% | 0.2\% | 0.2\% | 1.7\% | 1.5\% | 2.5\% | 2.9\% | 1.8\% | 1.4\% | 1.1\% | 0.7\% | 0.3\% | 0.0\% |  |  |  | 14.2\% |
|  | 2005 | \$439 | 0.0\% | 0.0\% | 0.4\% | 2.2\% | 3.3\% | 29\% | 2.1\% | 1.4\% | 1.1\% | 0.8\% | 0.4\% | $0.0 \%$ |  |  |  |  | 14.7\% |
|  | 2006 | \$553 | 0.0\% | 0.1\% | 1.3\% | 3.1\% | 3.4\% | 2.4\% | 1.7\% | 1.2\% | 1.0\% | 0.5\% | 0.0\% |  |  |  |  |  | 14.7\% |
|  | 2007 | 5659 | 0.0\% | 0.3\% | 2.8\% | 4.0\% | 2.7\% | 1.8\% | 1.6\% | 1.3\% | 0.5\% | 0.0\% |  |  |  |  |  |  | 15.2\% |
|  | 2008 | \$782 | 0.0\% | 2.0\% | 3.8\% | 3.5\% | 2.4\% | 20\% | 1.5\% | 0.8\% | 00\% |  |  |  |  |  |  |  | 16.0\% |
|  | 2009 | \$875 | 0.0\% | 3.0\% | 3.5\% | 3.4\% | 2.6\% | 1.8\% | 0.9\% | $0.0 \%$ |  |  |  |  |  |  |  |  | 15.2\% |
|  | 2010 | \$731 | 0.0\% | 3.4\% | 3.8\% | 3.3\% | 1.9\% | 1.0\% | 0.0\% |  |  |  |  |  |  |  |  |  | 13.5\% |
|  | 2011 | 5482 | 0.0\% | 2.9\% | 4.2\% | 2.2\% | 1.3\% | 0.0\% |  |  |  |  |  |  |  |  |  |  | 10.6\% |
|  | 2012 | \$282 | 0.1\% | 2.7\% | 3.5\% | 1.4\% | $0.0 \%$ |  |  |  |  |  |  |  |  |  |  |  | 7.7\% |
|  | 2013 | \$126 | 0.0\% | 2.4\% | 2.1\% | 0.1\% |  |  |  |  |  |  |  |  |  |  |  |  | 4.7\% |
| Note: Data as of 3/31/15. | 2014 | \$58 | 0.1\% | 1.9\% | 0.0\% |  |  |  |  |  |  |  |  |  |  |  |  |  | 21\% |

(1) Undergraduate/Graduate loans marketed under the Signature Student Loan brand.
(2) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.
(3) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year,
(4) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

## Cohort Default Triangles



## Cohort Default Triangles

| Private Consolidation Loans With Co-signer |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Disbursed Principal Entering |  |  | Periodic | c Defa | ults by | Years | s in Re | epaym | ment ${ }^{(1)}$ |  |  |  |
| Repayment Year | Repayment (\$m) | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | Total |
| 2006 | \$249 | 0.0\% | 0.1\% | 0.1\% | 0.5\% | 0.6\% | 0.6\% | 0.4\% | 0.3\% | 0.4\% | 0.2\% | 0.0\% | 3.1\% |
| 2007 | \$675 | 0.0\% | 0.0\% | 0.2\% | 0.4\% | 0.6\% | 0.4\% | 0.4\% | 0.4\% | 0.2\% | 0.0\% |  | 2.7\% |
| 2008 | \$376 | 0.0\% | 0.1\% | 0.4\% | 0.7\% | 0.6\% | 0.6\% | 0.5\% | 0.2\% | 0.0\% |  |  | 3.1\% |

## Private Consolidation Loans Without Co-signer

Disbursed Principal
Entering

| Entering |  |  |  | , |  |  |  |  |  |  |  | 10 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Repayment Year | Repayment (\$m) | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |  |  |
| 2006 | \$125 | 0.0\% | 0.4\% | 0.9\% | 1.5\% | 1.6\% | 1.5\% | 1.0\% | 1.1\% | 1.0\% | 0.1\% | 0.0\% | 9.3\% |
| 2007 | \$295 | 0.0\% | 0.0\% | 0.9\% | 0.9\% | 1.3\% | 1.0\% | 1.0\% | 0.8\% | 0.3\% | 0.0\% |  | 6.2\% |
| 2008 | \$133 | 0.0\% | 0.2\% | 1.7\% | 2.1\% | 1.8\% | 1.8\% | 1.9\% | 1.0\% | 0.1\% |  |  | 10.6\% |

## Note: Data as of $3 / 31 / 15$

(1) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year
(2) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

## NAVI $=$ NT

## Cohort Default Triangles

## DTC With Co-signer, FICO $\geq 670^{(1)}$

|  | Disbursed Principal Entering | Periodic Defaults by Years in Repayment ${ }^{(2),(3)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Repayment Year | Repayment (\$m) | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total |
| 2004 | \$8 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.2\% | 0.1\% | 0.4\% | 0.0\% | 0.2\% | 0.0\% | 0.0\% | 0.9\% |
| 2005 | \$65 | 0.0\% | 0.1\% | 0.8\% | 0.7\% | 1.4\% | 2.1\% | 1.2\% | 0.9\% | 0.8\% | 1.0\% | 0.4\% | 0.0\% | 9.4\% |
| 2006 | \$139 | 0.0\% | 0.7\% | 1.8\% | 4.4\% | 4.8\% | 2.4\% | 2.0\% | 2.0\% | 1.2\% | 0.7\% | 0.0\% |  | 20.0\% |
| 2007 | \$245 | 0.0\% | 0.6\% | 4.7\% | 6.2\% | 4.2\% | 2.7\% | 2.6\% | 2.0\% | 0.9\% | 0.0\% |  |  | 23.9\% |
| 2008 | \$369 | 0.0\% | 2.9\% | 5.8\% | 4.9\% | 3.6\% | 2.9\% | 2.4\% | 1.3\% | 0.0\% |  |  |  | 23.8\% |
| 2009 | \$396 | 0.0\% | 3.6\% | 4.1\% | 4.0\% | 3.2\% | 2.5\% | 1.4\% | 0.0\% |  |  |  |  | 18.8\% |
| 2010 | \$314 | 0.0\% | 3.5\% | 4.1\% | 4.6\% | 2.9\% | 1.9\% | 0.0\% |  |  |  |  |  | 17.1\% |
| 2011 | \$192 | 0.1\% | 3.7\% | 5.2\% | 3.5\% | 2.0\% | 0.1\% |  |  |  |  |  |  | 14.7\% |
| 2012 | \$104 | 0.0\% | 3.3\% | 5.3\% | 3.7\% | 0.1\% |  |  |  |  |  |  |  | 12.4\% |
| 2013 | \$23 | 0.0\% | 1.2\% | 2.1\% | 0.5\% |  |  |  |  |  |  |  |  | 3.8\% |

## DTC Without Co-signer, FICO $\geq 670^{(1)}$

|  | Disbursed Principal Entering | Periodic Defaults by Years in Repayment ${ }^{(2),(3)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Repayment Year | Repayment (\$m) | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total |
| 2004 | \$2 | 0.0\% | 0.0\% | 1.6\% | 1.2\% | 0.6\% | 4.7\% | 2.2\% | 3.0\% | 1.2\% | 4.2\% | 0.0\% | 0.0\% | 18.8\% |
| 2005 | \$19 | 0.0\% | 1.0\% | 2.0\% | 2.4\% | 4.0\% | 6.5\% | 2.8\% | 1.6\% | 1.0\% | 1.3\% | 0.5\% | 0.0\% | 23.2\% |
| 2006 | \$66 | 0.0\% | 1.4\% | 2.5\% | 6.5\% | 6.4\% | 4.0\% | 2.7\% | 2.5\% | 1.6\% | 0.8\% | 0.0\% |  | 28.6\% |
| 2007 | \$158 | 0.0\% | 1.0\% | 5.8\% | 8.1\% | 4.6\% | 3.8\% | 3.4\% | 2.3\% | 0.7\% | 0.0\% |  |  | 29.7\% |
| 2008 | \$255 | 0.0\% | 3.7\% | 7.9\% | 7.3\% | 4.2\% | 4.0\% | 2.5\% | 1.2\% | 0.0\% |  |  |  | 30.8\% |
| 2009 | \$235 | 0.0\% | 6.7\% | 6.3\% | 6.9\% | 5.1\% | 3.2\% | 2.2\% | 0.0\% |  |  |  |  | 30.4\% |
| 2010 | \$152 | 0.1\% | 8.3\% | 7.0\% | 8.8\% | 4.1\% | 2.4\% | 0.1\% |  |  |  |  |  | 30.7\% |
| 2011 | \$88 | 0.1\% | 7.8\% | 10.1\% | 5.5\% | 4.1\% | 0.0\% |  |  |  |  |  |  | 27.7\% |
| 2012 | \$47 | 0.0\% | 6.2\% | 8.4\% | 6.1\% | 0.1\% |  |  |  |  |  |  |  | 20.9\% |
| 2013 | \$5 | 0.0\% | 3.2\% | 3.4\% | 0.9\% |  |  |  |  |  |  |  |  | 7.5\% |

Note: Data as of 3/31/15
(1) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.
(2) Periodic Defaults for the most recent two calendar Years in Repayment are for a partial year.
(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year

## NAVIENT

## Cohort Default Triangles

## Career Training Loans, 670+ FICO(1)

Disbursed Principal
Entering

| Repayment Year | Repayment (\$m) | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | $\mathbf{1 2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2003 | $\$ 291$ | $0.0 \%$ | $0.4 \%$ | $1.4 \%$ | $1.6 \%$ | $1.7 \%$ | $1.4 \%$ | $1.3 \%$ | $1.0 \%$ | $0.8 \%$ | $0.5 \%$ | $0.4 \%$ | $0.3 \%$ | $0.1 \%$ |
| $\mathbf{T}$ | $\mathbf{1 1 . 1 \%}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2004 | $\$ 382$ | $0.0 \%$ | $0.4 \%$ | $1.5 \%$ | $2.3 \%$ | $1.7 \%$ | $1.8 \%$ | $1.7 \%$ | $1.1 \%$ | $0.8 \%$ | $0.5 \%$ | $0.4 \%$ | $0.2 \%$ | $0.0 \%$ |
| 2005 | $\$ 513$ | $0.0 \%$ | $0.3 \%$ | $2.2 \%$ | $2.2 \%$ | $2.5 \%$ | $2.1 \%$ | $1.5 \%$ | $1.0 \%$ | $0.7 \%$ | $0.6 \%$ | $0.3 \%$ | $0.0 \%$ | $\mathbf{1 2 . 5 \%}$ |
| 2006 | $\$ 630$ | $0.0 \%$ | $0.4 \%$ | $2.5 \%$ | $3.5 \%$ | $3.2 \%$ | $2.2 \%$ | $1.5 \%$ | $1.0 \%$ | $0.8 \%$ | $0.4 \%$ | $0.0 \%$ |  | $\mathbf{1 5 . 6 \%}$ |
| 2007 | $\$ 672$ | $0.0 \%$ | $0.5 \%$ | $3.5 \%$ | $3.9 \%$ | $2.9 \%$ | $1.8 \%$ | $1.2 \%$ | $1.0 \%$ | $0.6 \%$ | $0.0 \%$ |  |  | $\mathbf{1 5 . 5 \%}$ |
| 2008 | $\$ 581$ | $0.0 \%$ | $0.6 \%$ | $4.3 \%$ | $3.6 \%$ | $2.2 \%$ | $1.5 \%$ | $1.3 \%$ | $0.7 \%$ | $0.0 \%$ |  |  | $\mathbf{1 4 . 2}$ |  |
| 2009 | $\$ 169$ | $0.0 \%$ | $0.2 \%$ | $2.1 \%$ | $2.1 \%$ | $1.5 \%$ | $1.1 \%$ | $0.8 \%$ | $0.1 \%$ |  |  |  | $\mathbf{7 . 9 \%}$ |  |
| 2010 | $\$ 19$ | $0.0 \%$ | $0.6 \%$ | $1.2 \%$ | $1.0 \%$ | $0.5 \%$ | $0.6 \%$ | $0.0 \%$ |  |  |  |  | $\mathbf{3 . 7 \%}$ |  |

Note: Data as of $3 / 31 / 15$.
(1) FICO scores are based on the greater of the borrower and co-borrower scores as of a date near the loan application.
(2) Periodic Defautts for the most recent two calendar Years in Repayment are for a partial year.
(3) Numerator is the amount of principal in each cohort that defaulted in each Year in Repayment. Denominator is the amount of disbursed principal for that Repayment Year.

Navient Corporation Appendix

## GAAP Results

| (In millions, except per share amounts) | Q1 15 | Q4 14 | Q1 14 |
| :--- | :---: | :---: | :---: |
| Net income | $\$ 292$ | $\$ 263$ | $\$ 219$ |
| EPS | $\$ 0.72$ | $\$ 0.64$ | $\$ 0.49$ |
| Operating expenses | $\$ 230$ | $\$ 215$ | $\$ 366$ |
| Provision | $\$ 125$ | $\$ 138$ | $\$ 185$ |
| Average Student Loans | $\$ 133,722$ | $\$ 130,192$ | $\$ 142,679$ |

## Differences between "Core Earnings" and GAAP

Quarter ended March 31, 2015
(\$ in millions)

| "Core Earnings" adjustments to GAAP: |  |
| :--- | ---: |
| GAAP net income | $\$ 292$ |
| Net impact of SLM BankCo" | 3 |
| Net impact of derivative accounting | $(166)$ |
| Net impact of goodwill and acquired intangible assets | 1 |
| Net income tax effect | 64 <br> Total "Core Earnings" adjustments to GAAP <br> "Core Earnings" net income |

## Investor Relations Website

## https://www.navient.com/about/investors/

- SLM / NAVI student loan trust data (Debt/asset backed securities - SLM / NAVI Student Loan Trusts)
- Static pool information - detailed portfolio stratifications by trust as of the cutoff date
- Accrued interest factors
- Quarterly distribution factors
- Historical trust performance - monthly charge-off, delinquency, loan status, CPR, etc. by trust
- Since issued CPR - monthly CPR data by trust since issuance
- SLM / NAVI student loan performance by trust - Issue details
- Current and historical monthly distribution reports
- Distribution factors
- Current rates
- Prospectus for public transactions and Rule 144A transactions are available through underwriters


## - Additional information (Webcasts and presentations)

- Archived and historical webcasts, transcripts and investor presentations

NAVI $=$ NT


[^0]:    * Furnished herewith.

